

Heartland Multiple Listing Service

Activity Report April, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	44	8	135,463	4	5	177,441	87.2	41	1	1	2
Area 102	160	49	232,387	33	22	136,029	95.9	33	9	11	18
Area 103	672	198	171,476	147	82	140,432	94.7	29	43	45	48
Area 104	895	159	221,260	162	94	231,375	99.7	65	27	20	35
Area 105	189	35	113,554	40	39	99,583	95.8	30	10	7	15
Area 106	410	100	222,699	79	68	178,042	96.9	43	22	23	21
Area 107	389	93	182,183	60	43	127,553	94.0	27	21	30	29
Area 108	110	25	134,872	10	8	96,984	90.7	25	5	12	7
Area 109	227	29	147,945	26	19	130,216	91.0	27	11	16	18
Area 110	375	82	245,929	60	37	194,924	97.8	47	16	22	25
Area 111	304	57	193,831	27	19	109,653	92.1	29	15	21	19
Area 112	280	90	168,358	48	36	145,354	112.3	41	12	13	11
Area 113	47	17	208,853	7	8	156,969	94.5	48	5	2	6
Area 114	286	65	273,764	39	21	284,814	95.5	61	10	4	9
Area 115	927	216	268,914	155	106	224,908	97.2	41	34	43	39
Area 202	3080	708	176,129	514	318	162,027	93.1	41	191	241	255
Area 203	1250	373	126,272	282	155	120,351	99.5	31	78	101	110
Area 204	1667	417	274,577	296	180	208,231	86.4	40	92	77	97
Area 205	728	164	125,130	125	98	111,306	92.3	31	47	51	81
Area 206	1418	370	129,157	253	149	116,609	94.8	33	108	99	107
Area 207	1170	265	187,182	189	132	155,673	95.5	33	72	75	63
Area 208	1488	329	210,711	223	135	167,077	95.7	39	73	97	86
Area 210	340	65	142,078	40	25	115,506	93.4	33	32	24	43
Area 220	172	35	131,034	24	13	117,415	93.3	40	13	14	10
Area 230	146	26	144,921	16	10	122,235	12.8	36	7	12	11
Area 310	501	169	289,621	188	84	215,735	92.0	39	39	17	39
Area 315	667	177	430,996	167	81	247,767	98.1	53	37	25	29
Area 320	637	239	278,486	264	117	209,104	94.8	37	45	31	51
Area 325	490	96	296,426	105	59	282,592	98.0	57	18	24	23
Area 330	745	214	246,107	202	107	228,557	98.8	55	47	36	40
Area 335	678	191	212,195	209	107	233,222	107.7	43	31	23	35
Area 340	490	175	361,025	149	71	357,554	98.8	53	26	19	33
Area 345	893	226	519,619	222	104	416,396	98.0	65	42	42	49
Area 350	72	11	209,973	8	10	198,975	95.0	41	10	6	4
Area 355	9	3	868,317	4	0	0	0.0	0	0	0	5
Area 360	417	75	200,061	113	61	162,557	97.0	41	17	14	17
Area 370	149	61	223,554	30	16	232,636	96.3	55	6	7	12
Area 380	454	108	236,633	46	43	172,476	95.0	37	27	42	31
Area 385	282	79	140,326	62	31	118,979	95.4	32	18	17	18
Area 390	118	28	97,498	10	8	73,000	88.8	22	4	7	5
Area 401	65	18	49,978	4	6	41,000	73.1	15	3	7	7
Area 403	155	34	73,793	18	10	36,595	89.2	25	21	19	14
Area 405	106	35	81,669	15	10	93,950	88.5	26	9	13	10
Area 407	80	23	101,480	13	16	79,709	91.6	27	11	9	7

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Area 409	234	58	68,315	30	25	46,338	105.0	25	16	41	43
Area 411	163	36	76,466	22	16	71,413	86.5	35	13	28	28
Area 413	141	42	116,498	31	16	93,053	92.8	26	10	12	12
Area 415	40	12	328,280	7	6	146,500	94.2	39	7	5	8
Area 417	88	27	113,254	24	12	173,583	181.7	39	8	5	9
Area 419	183	44	154,114	24	15	111,577	95.1	27	16	18	11
Area 421	304	69	245,361	39	23	211,614	102.8	63	20	11	14
Area 423	103	35	151,537	24	17	156,142	97.8	30	21	5	16
Area 425	344	93	222,166	39	19	211,915	97.9	49	37	20	30
Area 427	476	143	172,389	87	47	152,331	94.8	37	50	24	42
Area 440	108	28	163,377	13	9	145,733	98.6	41	10	5	3
Area 450	275	72	389,857	59	28	195,111	94.9	37	17	26	17
Area 997	2	0	0	0	0	0	0.0	0	0	0	0
Area 998	265	59	116,806	40	37	88,384	87.5	32	8	33	24
Area 999	156	32	99,905	31	24	81,856	90.8	29	6	4	6
Total	26664	6687	218,429	5158	3057	182,818	94.7	40	1604	1656	1857
Multi-Dwelling	790	168	255,667	94	56	321,109	89.5	45	83	65	91
Commercial	687	89	505,584	29	21	415,610	93.1	62	20	60	37
Lots & Land	6587	557	236,288	216	147	233,356	160.6	38	317	419	311
Grand Total	34728	7501	223,884	5497	3281	188,933	96.7	41	2024	2200	2296

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