

Heartland Multiple Listing Service

Activity Report April, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	39	4	128,850	9	1	358,415	104.9	233	1	3	6
Area 102	140	30	194,455	29	21	152,495	94.3	33	8	12	13
Area 103	607	133	162,163	110	83	126,699	92.1	35	25	34	33
Area 104	782	167	262,023	155	79	235,709	99.0	58	37	28	39
Area 105	177	60	108,368	25	28	86,739	92.2	29	12	11	9
Area 106	394	85	186,914	68	62	172,759	91.9	37	26	28	15
Area 107	376	87	148,957	52	38	125,547	92.9	30	15	44	22
Area 108	107	25	83,490	9	9	89,867	79.2	28	2	9	10
Area 109	194	30	164,880	29	14	125,351	91.6	30	10	15	17
Area 110	315	66	231,238	48	28	224,129	96.2	42	29	26	18
Area 111	325	54	165,618	35	18	147,591	86.7	35	11	25	13
Area 112	357	91	151,658	47	41	133,517	92.9	37	19	23	30
Area 113	40	13	196,092	4	2	176,000	88.7	33	1	3	1
Area 114	266	72	193,641	41	17	232,799	96.4	38	13	15	13
Area 115	758	163	237,462	139	81	244,180	95.9	41	31	44	41
Area 202	3181	680	172,976	439	269	105,260	49.6	27	200	306	265
Area 203	1330	306	127,700	243	166	92,423	86.4	30	83	101	100
Area 204	1664	319	253,450	238	157	199,032	92.3	38	71	83	83
Area 205	730	173	105,228	115	65	76,420	82.8	27	42	60	53
Area 206	1355	333	108,689	212	142	90,911	90.2	33	88	109	122
Area 207	1157	246	178,024	159	114	140,159	94.5	32	67	66	67
Area 208	1266	251	202,918	158	121	152,716	93.1	42	59	106	81
Area 210	300	61	163,943	40	29	107,880	89.5	31	20	32	25
Area 220	211	59	161,888	23	17	111,891	88.2	40	7	24	13
Area 230	160	33	128,424	19	5	195,000	106.1	31	5	16	9
Area 310	547	171	289,247	162	91	194,675	92.4	37	29	36	34
Area 315	619	178	246,394	117	80	201,276	98.0	40	42	38	35
Area 320	746	230	275,102	206	117	196,117	95.1	35	47	32	44
Area 325	449	86	356,183	113	68	273,615	96.1	86	28	16	23
Area 330	621	171	292,881	160	91	245,446	99.5	59	37	27	33
Area 335	594	140	218,812	169	92	204,237	97.7	40	37	25	29
Area 340	476	144	352,304	171	87	308,283	91.9	38	25	26	37
Area 345	1005	242	496,386	203	88	433,561	95.3	67	49	39	46
Area 350	48	10	244,558	12	7	223,100	92.6	57	1	5	4
Area 355	16	4	917,475	1	0	0	0.0	0	0	1	0
Area 360	376	72	180,694	67	23	175,741	96.9	36	16	12	13
Area 370	125	39	173,118	21	7	172,193	95.5	28	7	23	9
Area 380	435	92	507,089	37	35	124,115	93.9	35	26	37	24
Area 385	253	51	145,310	41	32	125,459	94.1	34	2	30	14
Area 390	127	22	124,561	10	11	98,568	89.5	29	2	13	7
Area 401	70	14	60,636	6	6	6,100	45.3	18	4	7	2
Area 403	138	28	78,585	18	10	33,300	71.3	17	6	10	12
Area 405	120	28	122,061	22	16	95,503	94.1	27	12	13	9
Area 407	75	20	70,750	18	5	29,200	58.3	36	2	12	8

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Area 409	192	39	64,276	22	22	27,858	70.2	30	8	23	16
Area 411	148	23	69,645	18	19	39,864	75.4	29	10	12	11
Area 413	124	29	117,431	16	21	84,932	90.5	28	4	9	17
Area 415	35	7	1,130,114	10	4	78,931	77.3	19	6	4	2
Area 417	124	26	116,408	17	11	103,714	86.2	31	8	8	8
Area 419	185	55	125,175	24	19	103,017	101.8	29	22	17	16
Area 421	258	42	217,804	21	15	236,175	95.5	95	18	12	18
Area 423	129	27	151,374	19	18	142,531	89.2	34	5	16	13
Area 425	303	55	239,284	32	30	197,308	96.9	63	11	21	15
Area 427	387	80	169,889	62	53	130,533	94.2	29	17	30	22
Area 440	119	29	187,412	15	10	150,940	92.2	45	11	16	5
Area 450	219	44	207,436	34	20	153,125	95.3	28	10	26	15
Area 998	312	60	133,702	24	20	86,612	88.8	36	13	33	16
Area 999	230	87	82,666	70	32	63,606	76.1	41	4	8	28
Total	25836	5886	211,047	4384	2767	165,713	88.9	39	1401	1860	1683
Multi-Dwelling	800	156	174,318	67	39	136,626	88.9	31	42	113	51
Commercial	707	87	342,390	17	15	211,507	93.0	36	48	60	29
Lots & Land	6682	685	193,103	97	85	107,630	85.9	43	92	345	191
Grand Total	34025	6814	210,079	4565	2906	163,794	88.8	39	1583	2378	1954

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