

Heartland Multiple Listing Service

Activity Report

April 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	25	1	\$117,777	0	4	\$200,100	98.4%	183	0	0	1
Area 102	117	28	\$157,276	8	11	\$112,288	96.6%	77	0	5	8
Area 103	497	120	\$161,894	19	65	\$141,899	96.8%	88	2	23	15
Area 104	520	143	\$224,232	31	64	\$182,837	98.5%	147	5	9	12
Area 105	125	39	\$101,748	9	25	\$86,850	95.0%	93	3	4	2
Area 106	368	148	\$189,165	18	40	\$153,506	97.0%	97	3	15	7
Area 107	294	53	\$148,413	5	28	\$127,918	96.5%	113	1	16	7
Area 108	68	11	\$99,109	3	7	\$47,892	85.8%	105	0	8	3
Area 109	237	55	\$147,044	8	15	\$78,606	94.7%	132	0	11	8
Area 110	224	39	\$274,363	7	16	\$187,115	96.7%	105	1	16	8
Area 111	257	41	\$129,595	0	12	\$81,129	94.2%	99	3	15	10
Area 112	243	55	\$163,445	10	30	\$129,140	96.4%	119	1	9	5
Area 113	43	11	\$145,761	3	3	\$205,633	93.2%	86	0	4	3
Area 114	176	47	\$226,150	10	20	\$263,777	96.3%	175	0	4	7
Area 115	648	166	\$248,689	18	61	\$201,940	97.6%	136	4	26	15
Area 202	2,232	552	\$172,517	42	209	\$90,189	90.4%	94	13	85	46
Area 203	942	236	\$109,213	37	113	\$84,781	93.6%	96	5	55	21
Area 204	1,175	259	\$245,718	33	118	\$205,801	95.4%	132	4	46	32
Area 205	516	131	\$106,590	15	55	\$79,460	95.2%	93	5	14	14
Area 206	896	233	\$108,494	23	119	\$79,841	95.4%	100	5	44	41
Area 207	782	192	\$178,780	33	105	\$158,924	96.7%	96	7	42	17
Area 208	983	226	\$206,469	32	94	\$153,256	93.3%	113	6	44	27
Area 210	222	37	\$142,502	3	20	\$100,440	95.7%	163	3	12	14
Area 220	152	35	\$157,287	4	28	\$104,639	95.3%	130	2	9	2
Area 230	113	34	\$140,791	2	8	\$79,493	89.2%	101	0	8	5
Area 310	480	147	\$285,054	24	70	\$226,860	90.8%	64	2	12	12
Area 315	552	127	\$240,762	12	67	\$251,240	96.0%	93	3	14	14
Area 320	659	188	\$240,625	21	91	\$187,753	96.4%	71	2	13	17
Area 325	402	86	\$283,597	9	47	\$257,330	96.6%	130	0	14	8
Area 330	553	145	\$233,903	30	76	\$199,960	98.5%	90	1	20	12
Area 335	558	136	\$211,046	22	82	\$201,756	98.0%	82	0	15	8
Area 340	476	158	\$345,514	16	67	\$292,413	96.2%	76	3	16	15
Area 345	826	172	\$502,276	28	57	\$426,524	94.2%	106	1	31	21
Area 350	55	12	\$182,533	1	1	\$265,000	99.8%	32	0	3	0
Area 355	14	4	\$366,212	0	0				0	0	0
Area 360	276	65	\$198,411	14	34	\$158,971	97.3%	117	1	6	2
Area 370	77	21	\$152,430	3	5	\$227,170	98.0%	276	1	6	0
Area 380	391	86	\$223,030	10	33	\$144,264	94.6%	131	6	18	13
Area 385	220	38	\$138,494	5	20	\$99,705	96.4%	112	0	21	12
Area 390	106	24	\$118,216	3	5	\$37,210	87.4%	188	0	5	4
Area 401	42	6	\$15,466	0	3	\$33,333	111.4%	106	0	6	1
Area 403	111	26	\$61,381	2	5	\$21,080	93.9%	52	0	7	4
Area 405	74	26	\$85,156	2	9	\$47,050	94.5%	90	1	4	1
Area 407	52	12	\$97,733	1	8	\$59,615	94.7%	46	0	6	5
Area 409	105	23	\$39,973	2	11	\$13,904	84.5%	94	0	6	5
Area 411	90	23	\$58,054	3	13	\$35,442	89.0%	142	1	4	3
Area 413	92	30	\$89,678	4	16	\$51,631	97.3%	68	0	3	1
Area 415	23	4	\$71,572	1	5	\$62,781	96.8%	40	0	3	0
Area 417	96	27	\$118,813	3	13	\$71,061	96.9%	94	0	5	1
Area 419	121	33	\$102,787	6	16	\$67,800	96.3%	82	0	6	3
Area 421	185	25	\$208,061	8	13	\$200,089	96.5%	55	0	7	6
Area 423	95	14	\$163,514	1	11	\$113,090	96.6%	221	0	5	3

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Area 425	229	53	\$232,437	12	16	\$194,783	95.2%	129	1	9	8
Area 427	312	73	\$167,349	11	31	\$122,374	96.8%	102	5	10	6
Area 440	78	24	\$228,885	2	8	\$134,356	95.9%	76	2	3	4
Area 450	183	46	\$190,314	9	12	\$135,695	98.4%	119	3	11	9
Area 997	0	0		0	0				0	0	0
Area 998	251	49	\$128,037	3	15	\$124,720	94.0%	75	4	22	11
Area 999	140	52	\$90,241	14	53	\$62,164	88.4%	66	0	6	2
	19,779	4,847	\$171,975	655	2,183	\$137,975	95.3%	107	110	841	541

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	704	121	\$260,269	5	11	\$229,900	85.0%	203	8	47	19
Lots & Land	6,374	559	\$142,852	10	38	\$96,514	76.5%	283	3	273	167
Multi-dwelling	669	125	\$205,126	5	31	\$100,662	91.9%	95	4	28	18
Total	7,747	805	\$202,749	20	80	\$142,359	84.5%	194	15	348	204
Grand Total	26,098	5,652	\$195,874	672	2,263	\$154,559	95.0%	104	125	1,189	745