

# Heartland Multiple Listing Service

## Activity Report

April 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	22	9	\$123,233	6	9	\$146,377	96.4%	143	0	1	0
Area 102	128	44	\$145,849	15	19	\$114,268	93.4%	65	1	4	6
Area 103	545	152	\$145,133	71	96	\$125,682	98.8%	73	3	10	19
Area 104	534	150	\$231,168	86	83	\$213,717	98.6%	112	4	7	15
Area 105	189	70	\$102,338	35	30	\$87,177	99.6%	96	3	5	4
Area 106	337	110	\$177,774	54	47	\$161,610	97.2%	93	1	11	12
Area 107	295	96	\$158,639	30	31	\$125,170	97.1%	117	0	13	11
Area 108	65	17	\$97,570	7	13	\$73,272	94.9%	77	0	4	2
Area 109	235	62	\$176,611	26	25	\$87,488	95.9%	115	0	12	14
Area 110	204	60	\$262,017	34	20	\$220,029	98.3%	264	0	8	2
Area 111	259	64	\$139,358	25	10	\$123,732	91.7%	160	3	16	9
Area 112	245	77	\$161,796	39	20	\$137,590	96.6%	102	0	3	8
Area 113	61	24	\$184,956	4	4	\$123,400	94.0%	73	0	4	1
Area 114	173	44	\$231,714	19	20	\$182,238	97.5%	86	0	3	8
Area 115	662	203	\$243,544	77	73	\$184,731	96.4%	141	3	18	22
Area 202	2,211	578	\$186,360	184	213	\$103,225	95.2%	80	15	87	92
Area 203	921	337	\$114,431	117	163	\$87,905	95.2%	72	5	34	30
Area 204	1,180	345	\$239,162	143	176	\$181,240	97.7%	89	3	22	35
Area 205	571	163	\$101,376	76	70	\$97,557	96.8%	78	1	28	22
Area 206	1,001	319	\$107,790	128	148	\$85,128	97.1%	87	2	54	34
Area 207	772	263	\$192,856	99	117	\$137,207	97.8%	80	2	26	26
Area 208	945	230	\$204,249	102	110	\$149,062	96.3%	90	5	37	35
Area 210	231	54	\$170,498	31	30	\$98,453	96.0%	122	1	14	8
Area 220	153	31	\$139,535	11	14	\$117,689	94.7%	121	1	7	5
Area 230	129	25	\$158,829	1	5	\$123,425	95.9%	92	3	10	8
Area 310	554	218	\$269,434	65	90	\$179,129	96.6%	70	6	15	16
Area 315	480	153	\$233,123	62	85	\$215,463	97.5%	72	6	20	11
Area 320	676	284	\$250,345	117	143	\$207,195	96.9%	83	8	27	16
Area 325	368	130	\$329,266	41	79	\$252,752	96.3%	111	3	12	7
Area 330	500	168	\$234,400	95	103	\$229,895	98.3%	92	2	14	13
Area 335	584	214	\$202,843	110	125	\$196,693	98.6%	61	7	14	16
Area 340	442	191	\$341,191	71	103	\$292,562	96.2%	91	5	15	10
Area 345	688	217	\$502,799	91	93	\$378,053	96.8%	122	4	17	18
Area 350	43	13	\$456,083	5	5	\$128,714	97.1%	59	0	2	2
Area 355	20	6	\$454,658	1	2	\$295,000	91.1%	56	0	0	0
Area 360	233	80	\$206,731	34	42	\$158,061	97.7%	102	4	5	5
Area 370	83	20	\$280,267	10	13	\$138,841	99.0%	59	1	1	2
Area 380	410	85	\$202,097	34	32	\$164,114	96.2%	118	6	19	9
Area 385	243	56	\$171,865	21	18	\$94,918	95.5%	90	3	6	11
Area 390	131	29	\$144,846	7	6	\$77,025	94.2%	106	0	10	5
Area 401	31	11	\$52,381	1	4	\$10,500	73.4%	36	0	0	1
Area 403	96	21	\$58,788	5	13	\$36,555	73.9%	72	0	14	1
Area 405	109	39	\$90,828	9	13	\$74,046	96.8%	81	1	4	5
Area 407	72	20	\$78,505	7	10	\$50,300	94.6%	86	1	5	2
Area 409	133	37	\$41,364	4	17	\$35,245	94.0%	77	1	7	10
Area 411	94	25	\$61,698	8	12	\$38,612	94.6%	76	1	8	5
Area 413	101	36	\$95,120	10	16	\$80,119	94.9%	109	1	5	1
Area 415	31	9	\$97,310	3	2	\$57,400	90.5%	8	0	3	2
Area 417	84	36	\$97,072	10	15	\$96,021	97.0%	127	0	2	4
Area 419	139	43	\$111,956	11	16	\$79,127	95.2%	107	0	8	7
Area 421	177	53	\$198,929	14	29	\$199,434	96.8%	119	0	6	4

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	83	31	\$143,024	13	15	\$160,100	98.4%	134	2	3	2
Area 425	263	59	\$233,224	25	32	\$175,937	96.9%	131	1	9	10
Area 427	370	101	\$162,480	46	48	\$141,307	97.3%	112	2	19	13
Area 440	79	21	\$211,885	5	10	\$137,465	96.6%	134	1	4	1
Area 450	182	71	\$232,086	45	31	\$177,713	98.5%	68	4	14	5
Area 997	0	0		0	0				0	0	0
Area 998	297	78	\$113,352	29	35	\$94,953	95.1%	142	2	16	13
Area 999	153	59	\$74,314	43	36	\$46,876	89.9%	73	2	2	3
	<b>20,017</b>	<b>6,141</b>	<b>\$183,294</b>	<b>2,472</b>	<b>2,839</b>	<b>\$137,715</b>	<b>95.4%</b>	<b>97</b>	<b>130</b>	<b>744</b>	<b>658</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	759	89	\$259,790	13	15	\$139,231	87.1%	229	2	50	31
Lots & Land	6,376	456	\$211,994	37	58	\$109,857	86.2%	141	9	276	177
Multi-dwelling	627	120	\$147,859	24	29	\$103,446	92.9%	126	3	37	17
<b>Total</b>	<b>7,762</b>	<b>665</b>	<b>\$206,548</b>	<b>74</b>	<b>102</b>	<b>\$117,511</b>	<b>88.7%</b>	<b>165</b>	<b>14</b>	<b>363</b>	<b>225</b>
<b>Grand Total</b>	<b>25,745</b>	<b>6,806</b>	<b>\$202,942</b>	<b>2,548</b>	<b>2,941</b>	<b>\$159,006</b>	<b>96.7%</b>	<b>94</b>	<b>144</b>	<b>1,107</b>	<b>883</b>