

Heartland Multiple Listing Service

Activity Report

April 2011

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	27	8	\$147,368	0	2	\$105,250	98.0%	238	0	0	1
Area 102	108	27	\$118,896	14	11	\$81,540	97.4%	85	1	1	2
Area 103	619	169	\$149,886	45	73	\$104,625	95.5%	105	2	27	30
Area 104	558	141	\$215,376	37	76	\$209,337	97.1%	129	2	14	11
Area 105	163	55	\$83,520	10	26	\$68,959	92.5%	135	4	8	8
Area 106	345	103	\$186,643	27	38	\$145,948	97.8%	92	3	9	12
Area 107	274	69	\$145,516	25	32	\$112,775	93.7%	105	3	11	15
Area 108	57	11	\$118,559	5	5	\$59,000	96.2%	125	0	3	6
Area 109	234	49	\$147,910	16	20	\$53,655	94.7%	121	1	9	8
Area 110	223	52	\$244,777	13	13	\$156,190	96.8%	144	2	4	6
Area 111	243	38	\$146,356	9	17	\$87,247	95.3%	122	1	10	5
Area 112	238	47	\$163,425	22	27	\$95,472	95.4%	95	0	7	8
Area 113	47	10	\$147,400	2	1	\$181,900	98.4%	335	0	4	3
Area 114	181	37	\$226,687	14	21	\$203,352	96.9%	138	1	4	7
Area 115	641	151	\$247,518	35	71	\$186,802	96.3%	114	2	18	12
Area 202	1,815	416	\$167,218	87	168	\$116,272	93.5%	98	13	68	62
Area 203	995	287	\$108,232	75	113	\$64,504	92.9%	88	6	45	44
Area 204	1,082	271	\$249,438	92	113	\$171,715	96.5%	142	3	32	32
Area 205	591	141	\$92,229	29	47	\$69,038	96.0%	72	2	29	20
Area 206	951	235	\$92,552	70	139	\$77,291	95.9%	102	3	41	35
Area 207	704	172	\$176,396	51	96	\$123,134	96.4%	89	2	29	21
Area 208	920	221	\$161,374	63	76	\$119,413	96.7%	115	3	36	34
Area 210	262	55	\$132,430	14	29	\$79,703	97.2%	125	4	10	8
Area 220	154	30	\$150,790	7	11	\$82,390	95.3%	146	1	7	4
Area 230	122	19	\$126,703	4	6	\$76,625	89.3%	88	0	5	5
Area 310	542	148	\$262,061	39	97	\$187,993	95.2%	105	4	17	17
Area 315	498	148	\$226,239	48	69	\$197,912	97.5%	102	1	11	11
Area 320	711	216	\$230,429	54	101	\$210,421	96.4%	97	6	36	9
Area 325	363	128	\$279,328	33	52	\$245,408	97.7%	106	3	10	8
Area 330	545	166	\$239,192	38	71	\$222,437	97.7%	126	3	21	23
Area 335	550	164	\$203,565	61	83	\$191,157	96.9%	125	5	22	16
Area 340	475	148	\$324,980	41	62	\$239,810	95.9%	97	3	11	11
Area 345	662	167	\$478,057	66	70	\$394,457	96.1%	163	4	15	14
Area 350	45	16	\$183,296	3	6	\$117,816	98.7%	40	0	2	3
Area 355	15	5	\$796,990	1	1	\$960,000	98.1%	191	0	0	1
Area 360	238	56	\$174,251	17	24	\$147,152	96.5%	100	3	7	4
Area 370	68	12	\$196,179	8	8	\$120,012	97.8%	116	0	2	0
Area 380	354	70	\$217,996	14	29	\$151,708	95.5%	128	2	22	13
Area 385	233	66	\$117,616	12	19	\$108,093	96.2%	82	3	8	15
Area 390	111	25	\$144,842	5	5	\$69,980	88.4%	215	2	10	3
Area 401	29	6	\$85,116	1	3	\$8,553	86.1%	82	0	1	1
Area 403	67	25	\$45,316	5	8	\$42,945	102.0%	78	1	4	2
Area 405	90	11	\$64,886	9	9	\$42,844	91.7%	82	0	3	2
Area 407	47	12	\$49,703	3	11	\$46,763	96.0%	71	1	3	2
Area 409	84	21	\$45,181	2	13	\$27,017	89.0%	111	0	12	3
Area 411	111	22	\$62,344	7	13	\$38,626	95.6%	88	3	6	1
Area 413	102	23	\$87,932	15	13	\$60,136	103.1%	107	0	6	3
Area 415	27	8	\$80,131	4	6	\$73,030	99.4%	103	1	0	3
Area 417	105	26	\$86,347	6	7	\$102,257	95.3%	123	1	3	1
Area 419	133	30	\$83,216	8	19	\$62,971	96.1%	102	1	9	10
Area 421	121	22	\$200,952	9	9	\$148,628	95.6%	133	0	4	2

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Area 423	88	17	\$193,202	12	12	\$91,133	93.3%	61	2	6	4
Area 425	232	49	\$213,049	17	20	\$179,150	95.0%	196	1	12	8
Area 427	385	69	\$161,738	41	47	\$131,680	96.5%	123	0	20	18
Area 440	91	39	\$140,070	5	8	\$86,550	93.8%	160	4	1	4
Area 450	259	89	\$237,698	32	29	\$173,904	97.5%	116	1	13	11
Area 997	0	0		0	0				0	0	0
Area 998	264	55	\$100,375	12	15	\$90,747	98.4%	111	1	16	14
Area 999	98	23	\$104,785	8	6	\$46,108	92.9%	51	1	4	4
	19,297	4,896	\$173,522	1,402	2,176	\$135,337	95.8%	118	116	748	640
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	739	82	\$325,843	8	7	\$364,500	76.9%	90	3	62	36
Lots & Land	5,820	421	\$168,348	29	75	\$116,230	86.6%	225	10	202	215
Multi-dwelling	557	98	\$159,601	30	45	\$80,178	91.3%	98	2	25	25
Total	7,116	601	\$217,931	67	127	\$186,969	84.9%	138	15	289	276
Grand Total	24,988	5,497	\$191,515	1,474	2,303	\$146,887	95.6%	116	131	1,037	916