

Heartland Multiple Listing Service

Activity Report

April 2013

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	13	6	\$175,400	0	5	\$140,380	94.0%	210	0	2	0
Area 102	102	33	\$156,375	15	13	\$123,870	100.4%	59	0	2	9
Area 103	414	142	\$165,127	53	86	\$116,604	97.0%	83	3	8	23
Area 104	403	133	\$240,318	80	83	\$227,833	99.7%	119	4	6	11
Area 105	99	38	\$82,761	14	25	\$66,841	95.6%	84	1	1	4
Area 106	250	86	\$209,775	42	56	\$158,294	96.8%	84	0	2	5
Area 107	224	57	\$169,509	27	35	\$91,451	96.8%	88	1	11	11
Area 108	50	9	\$71,191	2	6	\$38,150	89.6%	141	0	4	5
Area 109	178	36	\$129,940	12	11	\$174,380	95.9%	106	1	9	6
Area 110	209	64	\$257,038	20	22	\$216,632	96.3%	98	1	6	8
Area 111	178	38	\$130,821	7	20	\$117,476	94.8%	65	0	5	6
Area 112	179	46	\$154,341	26	26	\$118,947	96.9%	122	1	8	7
Area 113	38	13	\$96,323	4	3	\$71,300	91.3%	89	0	4	1
Area 114	125	53	\$246,508	28	31	\$206,982	97.9%	129	2	3	3
Area 115	497	165	\$280,113	66	82	\$215,521	98.0%	112	1	15	12
Area 202	1,185	395	\$252,339	125	172	\$153,407	94.2%	103	15	39	65
Area 203	542	214	\$126,868	86	148	\$80,785	96.2%	82	4	25	40
Area 204	938	328	\$243,353	119	184	\$215,286	97.8%	102	4	21	37
Area 205	386	123	\$93,498	41	70	\$70,028	96.3%	93	3	15	19
Area 206	726	219	\$104,625	77	167	\$76,104	96.3%	75	3	13	31
Area 207	566	178	\$173,894	86	102	\$142,307	98.1%	80	1	12	16
Area 208	682	200	\$200,107	85	93	\$146,855	97.1%	91	10	29	35
Area 210	213	60	\$141,974	16	29	\$109,972	98.5%	106	1	10	10
Area 220	148	38	\$146,110	22	19	\$133,265	94.5%	156	1	11	7
Area 230	87	23	\$111,659	7	6	\$132,416	101.2%	259	1	8	2
Area 310	384	187	\$278,390	75	98	\$251,134	97.2%	78	2	5	32
Area 315	357	151	\$237,931	72	63	\$220,934	97.7%	78	1	13	17
Area 320	418	219	\$224,292	90	131	\$183,070	96.8%	75	6	5	27
Area 325	231	113	\$285,017	44	57	\$261,173	98.2%	84	0	4	9
Area 330	345	151	\$233,285	82	91	\$227,359	98.3%	64	3	8	22
Area 335	324	141	\$247,671	88	113	\$202,751	98.3%	68	4	8	13
Area 340	258	133	\$379,002	64	82	\$308,927	95.0%	47	0	5	23
Area 345	503	231	\$448,289	95	100	\$398,053	98.8%	99	2	9	25
Area 350	20	8	\$181,918	4	2	\$267,775	97.5%	13	0	1	0
Area 355	14	7	\$508,271	1	2	\$288,750	100.4%	138	0	0	1
Area 360	163	45	\$163,978	28	35	\$158,414	97.1%	116	2	3	4
Area 370	72	21	\$193,143	15	10	\$198,423	100.2%	151	0	0	1
Area 380	269	62	\$192,703	32	41	\$176,609	97.1%	57	1	7	9
Area 385	234	54	\$163,260	18	31	\$67,458	91.6%	135	5	11	6
Area 390	98	29	\$147,399	8	16	\$100,148	90.0%	117	1	4	6
Area 401	36	16	\$89,156	2	5	\$39,900	93.7%	182	0	1	2
Area 403	48	17	\$44,811	6	8	\$33,213	92.8%	82	1	5	0
Area 405	47	17	\$92,855	4	11	\$95,636	97.1%	55	1	0	4
Area 407	26	10	\$63,519	2	6	\$61,965	98.7%	45	1	1	0
Area 409	45	25	\$33,321	4	16	\$29,203	91.7%	115	0	7	4
Area 411	52	17	\$39,329	6	17	\$25,720	97.2%	48	0	0	4
Area 413	56	25	\$82,856	9	11	\$59,363	101.0%	43	0	1	0
Area 415	14	2	\$99,475	1	5	\$63,312	105.6%	207	0	0	1
Area 417	62	19	\$111,297	8	10	\$85,960	97.1%	93	0	2	1
Area 419	101	29	\$104,862	12	16	\$51,548	95.6%	61	2	6	4
Area 421	111	34	\$208,032	21	19	\$188,578	97.2%	68	1	3	6

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Area 423	79	31	\$150,362	10	16	\$140,273	97.8%	115	0	4	0
Area 425	199	57	\$212,079	26	26	\$220,584	95.6%	99	0	6	6
Area 427	340	111	\$174,263	46	36	\$143,086	96.5%	97	7	16	14
Area 440	55	15	\$142,636	8	6	\$101,566	93.7%	102	1	3	1
Area 450	168	70	\$239,499	39	25	\$168,442	97.8%	122	1	5	4
Area 997	1	1	\$148,000	0	0				0	0	0
Area 998	289	60	\$120,047	26	21	\$85,790	93.7%	119	0	12	16
Area 999	83	19	\$87,642	9	16	\$35,278	93.5%	96	0	2	4
	13,934	4,824	\$174,382	2,015	2,636	\$142,853	96.6%	100	100	426	639
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	708	71	\$389,980	7	14	\$212,771	79.1%	200	2	28	30
Lots & Land	5,112	400	\$159,410	52	135	\$109,135	88.2%	332	3	122	170
Multi-dwelling	346	85	\$250,330	31	53	\$209,132	90.7%	73	3	14	17
Total	6,166	556	\$266,573	90	202	\$177,013	86.0%	202	8	164	217
Grand Total	17,797	5,380	\$212,776	2,111	2,838	\$167,638	96.6%	106	108	590	856