

# Heartland Multiple Listing Service

## Activity Report

April 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	26	11	\$173,327	4	5	\$151,190	95.8%	50	0	0	1
Area 102	108	37	\$152,462	9	12	\$194,762	95.2%	145	1	3	9
Area 103	428	173	\$153,914	52	87	\$155,364	97.9%	80	2	19	34
Area 104	426	171	\$258,265	72	88	\$230,464	99.8%	100	2	2	17
Area 105	150	52	\$98,589	16	27	\$93,811	98.1%	90	3	3	9
Area 106	253	109	\$194,666	37	61	\$170,722	98.6%	102	2	8	11
Area 107	247	74	\$160,087	23	36	\$123,441	98.6%	92	1	8	8
Area 108	65	19	\$97,731	5	3	\$108,500	95.9%	86	0	4	4
Area 109	210	58	\$195,450	7	19	\$106,321	92.5%	116	1	7	6
Area 110	170	53	\$237,008	20	25	\$226,652	95.4%	140	1	4	4
Area 111	183	46	\$132,450	12	13	\$65,426	96.4%	183	0	2	15
Area 112	184	63	\$157,164	28	22	\$175,722	98.1%	108	0	6	5
Area 113	62	19	\$212,852	3	3	\$94,000	98.3%	49	0	1	6
Area 114	157	48	\$284,030	23	22	\$187,505	99.7%	79	0	4	2
Area 115	481	191	\$277,342	62	114	\$213,717	97.5%	100	5	6	30
Area 202	1,159	367	\$210,621	108	185	\$151,648	96.5%	82	3	43	63
Area 203	596	192	\$124,173	61	124	\$107,727	96.7%	75	1	11	27
Area 204	903	347	\$257,639	130	156	\$223,122	97.8%	109	5	17	43
Area 205	344	120	\$103,081	33	68	\$75,918	95.9%	91	3	19	17
Area 206	803	271	\$108,089	78	121	\$88,189	96.8%	87	1	31	35
Area 207	603	217	\$179,467	64	133	\$166,581	97.5%	97	5	11	17
Area 208	739	218	\$202,421	83	106	\$146,738	98.0%	85	11	17	31
Area 210	215	38	\$125,925	14	18	\$116,009	94.9%	170	1	3	13
Area 220	209	78	\$160,886	21	15	\$110,990	94.4%	111	0	5	7
Area 230	78	18	\$112,938	2	8	\$199,031	100.8%	145	1	4	8
Area 310	349	194	\$291,582	64	100	\$269,358	97.8%	49	1	7	16
Area 315	331	136	\$259,181	65	94	\$222,627	98.4%	56	1	6	16
Area 320	377	221	\$247,026	91	133	\$228,139	97.4%	52	2	13	23
Area 325	261	121	\$348,763	56	62	\$302,962	98.5%	68	1	8	14
Area 330	326	157	\$264,077	69	91	\$275,176	100.1%	79	2	5	17
Area 335	312	197	\$237,903	90	133	\$208,879	99.2%	54	2	6	11
Area 340	229	114	\$414,167	48	85	\$330,446	96.5%	61	0	1	11
Area 345	600	238	\$497,249	90	112	\$426,813	99.9%	70	4	12	23
Area 350	28	12	\$214,525	3	6	\$183,166	98.7%	57	1	1	1
Area 355	10	6	\$747,133	1	0				0	0	2
Area 360	130	66	\$181,737	30	41	\$152,371	98.8%	71	2	1	2
Area 370	65	22	\$256,165	9	13	\$229,181	98.1%	94	1	1	3
Area 380	229	59	\$294,372	22	29	\$151,739	97.0%	65	3	7	7
Area 385	168	44	\$169,896	22	36	\$126,147	95.6%	130	1	10	13
Area 390	113	28	\$171,833	10	14	\$113,257	93.7%	90	1	7	4
Area 401	36	4	\$33,458	2	1	\$14,000	87.5%	25	0	4	4
Area 403	47	11	\$56,072	2	4	\$76,027	98.7%	47	0	0	2
Area 405	45	19	\$86,678	5	5	\$112,960	98.7%	50	0	1	3
Area 407	30	10	\$86,140	2	9	\$63,188	93.3%	74	1	1	0
Area 409	67	25	\$58,233	5	10	\$34,696	95.8%	65	0	3	5
Area 411	57	27	\$86,492	3	9	\$58,714	95.7%	90	0	3	3
Area 413	67	25	\$116,360	6	11	\$65,325	96.0%	90	0	1	3
Area 415	21	10	\$102,484	1	6	\$74,166	96.2%	112	0	2	0
Area 417	60	17	\$110,150	12	10	\$58,735	96.7%	93	0	1	4
Area 419	92	35	\$98,133	16	17	\$70,363	97.3%	91	1	2	1
Area 421	90	38	\$226,768	19	14	\$203,314	99.0%	101	0	3	2

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Area 423	58	13	\$179,119	6	19	\$137,675	97.3%	104	0	2	4
Area 425	215	63	\$273,159	36	26	\$191,360	96.7%	83	0	6	4
Area 427	327	106	\$157,398	47	38	\$134,448	96.7%	83	5	19	10
Area 440	53	13	\$129,092	13	8	\$109,725	97.9%	78	0	2	3
Area 450	203	91	\$213,069	40	29	\$173,467	95.5%	71	4	5	5
Area 997	0	0		0	0				0	0	0
Area 998	295	57	\$132,949	24	19	\$77,523	94.2%	135	0	9	16
Area 999	91	29	\$116,000	10	10	\$42,568	89.4%	109	0	11	4
	<b>14,181</b>	<b>5,198</b>	<b>\$193,585</b>	<b>1,886</b>	<b>2,665</b>	<b>\$150,913</b>	<b>96.8%</b>	<b>89</b>	<b>82</b>	<b>398</b>	<b>658</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	708	72	\$317,070	10	17	\$246,219	82.7%	36	3	37	21
Lots & Land	4,830	298	\$260,462	37	107	\$136,455	90.2%	251	42	100	99
Multi-dwelling	368	102	\$315,451	19	46	\$149,933	90.2%	134	3	14	14
<b>Total</b>	<b>5,906</b>	<b>472</b>	<b>\$297,661</b>	<b>66</b>	<b>170</b>	<b>\$177,536</b>	<b>87.7%</b>	<b>140</b>	<b>48</b>	<b>151</b>	<b>134</b>
<b>Grand Total</b>	<b>17,673</b>	<b>5,670</b>	<b>\$226,822</b>	<b>1,964</b>	<b>2,835</b>	<b>\$187,568</b>	<b>97.4%</b>	<b>95</b>	<b>130</b>	<b>549</b>	<b>792</b>