

Heartland Multiple Listing Service

Activity Report

April 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	18	10	\$158,495	7	5	\$150,905	105.9%	82	0	0	2
Area 102	90	30	\$173,309	14	21	\$145,509	94.3%	55	1	4	4
Area 103	323	169	\$157,729	89	108	\$139,210	97.8%	76	0	5	18
Area 104	407	196	\$254,999	98	111	\$228,961	99.6%	83	2	8	16
Area 105	105	47	\$99,146	17	31	\$90,694	99.4%	80	2	2	7
Area 106	227	109	\$205,918	37	68	\$185,904	98.5%	91	1	4	7
Area 107	193	60	\$184,571	25	49	\$157,292	98.4%	107	0	6	2
Area 108	52	13	\$105,930	5	9	\$85,850	95.0%	58	0	2	1
Area 109	140	36	\$163,981	26	19	\$171,694	95.2%	155	1	5	10
Area 110	170	70	\$252,417	35	39	\$199,912	98.0%	87	2	1	10
Area 111	165	46	\$127,732	7	22	\$127,721	93.9%	105	0	3	10
Area 112	191	52	\$217,006	32	33	\$159,485	94.4%	89	0	7	10
Area 113	41	15	\$191,540	5	5	\$112,169	96.8%	44	0	4	0
Area 114	119	34	\$237,366	33	34	\$234,800	99.9%	76	1	0	8
Area 115	411	199	\$307,842	105	117	\$225,894	97.2%	84	2	8	15
Area 202	1,156	409	\$195,847	96	195	\$190,524	96.6%	86	5	35	41
Area 203	534	236	\$133,613	86	118	\$117,914	97.6%	65	3	13	24
Area 204	813	344	\$293,132	130	207	\$219,494	98.6%	82	5	15	38
Area 205	316	104	\$99,585	36	60	\$83,870	96.5%	89	2	7	18
Area 206	664	207	\$105,537	83	139	\$94,929	96.7%	85	6	16	36
Area 207	514	218	\$197,716	98	136	\$176,598	98.4%	90	4	13	22
Area 208	643	224	\$217,535	111	131	\$167,913	97.6%	103	7	13	29
Area 210	177	43	\$164,943	16	15	\$136,996	95.6%	275	1	7	6
Area 220	316	90	\$168,703	48	49	\$134,732	96.3%	134	3	14	12
Area 221	52	24	\$144,220	2	6	\$160,408	93.7%	172	0	6	1
Area 222	10	4	\$123,975	0	1	\$32,200	85.2%	72	0	0	1
Area 223	58	17	\$107,550	3	4	\$99,446	93.9%	96	1	3	1
Area 224	5	3	\$39,133	0	1	\$58,500	85.4%	26	1	0	0
Area 230	74	10	\$127,760	0	6	\$158,116	94.1%	117	0	1	5
Area 310	270	175	\$288,344	85	110	\$190,316	98.5%	51	1	5	17
Area 315	312	163	\$284,794	72	115	\$276,349	101.5%	53	2	2	12
Area 320	320	241	\$274,707	112	165	\$223,423	98.2%	45	3	3	16
Area 325	238	110	\$308,338	48	75	\$315,483	99.1%	78	1	3	10
Area 330	291	176	\$271,465	96	111	\$265,474	100.1%	59	0	2	13
Area 335	325	211	\$235,453	108	127	\$243,651	99.6%	71	0	5	5
Area 340	246	164	\$393,079	73	90	\$306,099	98.2%	46	2	3	20
Area 345	615	250	\$517,091	114	129	\$407,196	99.6%	78	3	8	30
Area 350	27	13	\$205,216	5	13	\$219,119	94.5%	95	0	1	0
Area 355	8	3	\$331,333	2	1	\$2,887,650	110.0%	47	0	0	0
Area 360	137	69	\$187,975	35	48	\$165,569	99.2%	63	0	5	8
Area 370	68	35	\$266,736	12	28	\$203,395	98.8%	72	0	1	3
Area 380	222	77	\$244,205	31	48	\$193,790	97.0%	77	2	5	12
Area 385	141	39	\$176,515	26	23	\$109,841	97.2%	62	4	4	8
Area 390	94	20	\$112,820	2	8	\$94,750	91.4%	172	0	1	4
Area 401	27	2	\$31,950	0	5	\$102,200	93.7%	213	0	0	0
Area 403	39	15	\$43,752	5	7	\$29,560	104.3%	44	1	1	1
Area 405	41	13	\$81,015	7	8	\$87,162	95.3%	70	0	2	1
Area 407	40	11	\$92,408	7	8	\$47,227	91.9%	118	0	0	3
Area 409	49	14	\$54,728	5	9	\$46,977	93.4%	35	1	6	4
Area 411	42	16	\$71,230	7	8	\$56,525	98.8%	132	2	1	1
Area 413	53	26	\$100,565	12	16	\$110,179	99.6%	56	0	2	2

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Area 415	21	8	\$147,481	1	4	\$69,875	98.2%	163	0	0	1
Area 417	50	23	\$122,015	10	14	\$92,821	94.8%	69	0	0	2
Area 419	86	37	\$97,296	18	19	\$116,831	96.0%	123	0	1	6
Area 421	116	38	\$225,665	23	18	\$210,717	100.0%	81	0	2	2
Area 423	51	18	\$165,819	11	10	\$153,927	98.4%	88	0	1	2
Area 425	224	64	\$296,947	38	56	\$200,881	100.4%	92	1	5	5
Area 427	348	107	\$161,109	41	57	\$153,195	97.6%	113	8	9	17
Area 440	63	9	\$155,755	5	13	\$149,447	98.0%	102	1	7	3
Area 450	163	76	\$231,822	39	43	\$146,707	95.1%	92	0	5	6
Area 997	0	0		0	0				0	0	0
Area 998	275	57	\$137,390	23	32	\$105,227	95.5%	132	2	13	10
Area 999	60	13	\$109,044	4	11	\$77,088	94.2%	75	0	6	2
	13,046	5,312	\$183,569	2,321	3,168	\$198,489	97.1%	91	84	311	580
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	724	100	\$314,564	22	24	\$137,368	38.5%	136	4	23	30
Lots & Land	4,921	420	\$171,893	88	162	\$124,561	85.0%	288	6	140	75
Multi-dwelling	327	103	\$148,839	20	32	\$141,499	93.9%	61	0	33	21
Total	5,972	623	\$211,765	130	218	\$134,476	72.5%	162	10	196	126
Grand Total	16,275	5,935	\$227,908	2,460	3,386	\$193,090	97.2%	97	94	507	706