

Heartland Multiple Listing Service

Activity Report

April 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	10	9	\$214,205	4	5	\$203,000	97.6%	28	0	0	0
Area 102	47	32	\$197,510	13	30	\$200,310	98.7%	49	0	1	3
Area 103	205	140	\$176,272	85	123	\$168,654	99.6%	55	2	2	5
Area 104	285	157	\$287,370	109	111	\$255,904	100.2%	55	2	3	12
Area 105	43	23	\$114,608	20	30	\$111,791	98.4%	70	0	1	2
Area 106	104	84	\$223,082	60	57	\$224,917	99.7%	28	2	2	5
Area 107	128	63	\$194,910	44	54	\$161,829	99.1%	64	0	6	7
Area 108	33	14	\$132,414	2	11	\$58,099	93.4%	93	0	1	6
Area 109	125	36	\$254,091	18	24	\$141,247	99.0%	90	0	4	5
Area 110	111	52	\$340,585	29	40	\$235,877	98.2%	71	0	2	2
Area 111	118	36	\$201,972	10	20	\$117,761	95.6%	116	1	2	6
Area 112	115	44	\$152,724	25	31	\$140,630	97.5%	75	2	1	3
Area 113	74	30	\$207,146	21	20	\$136,677	96.4%	85	1	8	1
Area 114	106	52	\$293,572	33	20	\$240,538	99.4%	69	0	1	3
Area 115	310	182	\$318,948	99	116	\$289,452	99.6%	80	1	6	18
Area 202	741	317	\$225,248	129	199	\$207,986	96.8%	50	7	14	41
Area 203	273	193	\$152,964	87	140	\$125,221	99.6%	41	1	6	13
Area 204	561	274	\$294,618	153	194	\$267,060	99.1%	59	1	6	29
Area 205	196	116	\$107,326	47	88	\$116,671	97.7%	66	0	8	11
Area 206	391	213	\$129,965	85	138	\$116,623	98.7%	62	2	15	17
Area 207	391	202	\$207,794	104	127	\$193,061	99.7%	63	0	4	10
Area 208	493	227	\$247,685	124	160	\$215,374	99.7%	77	2	10	24
Area 210	110	24	\$182,404	18	30	\$159,345	100.6%	95	0	0	5
Area 220	218	71	\$207,884	50	57	\$179,301	96.6%	57	3	4	12
Area 221	73	18	\$166,688	4	10	\$125,865	97.9%	52	2	8	1
Area 222	16	5	\$62,200	1	0				0	1	0
Area 223	36	8	\$111,647	3	8	\$165,750	101.3%	72	1	2	0
Area 224	6	1	\$83,500	0	0				0	0	0
Area 230	77	26	\$179,809	8	7	\$111,214	96.1%	48	0	2	3
Area 310	205	154	\$355,472	80	112	\$294,281	99.9%	23	2	2	9
Area 315	253	137	\$314,299	75	113	\$263,492	99.5%	43	1	2	5
Area 320	241	191	\$317,707	99	154	\$282,258	100.7%	26	5	2	10
Area 325	207	122	\$358,455	75	65	\$325,362	99.7%	42	0	2	16
Area 330	279	157	\$370,501	78	76	\$280,513	99.6%	46	0	4	15
Area 335	316	206	\$280,593	113	147	\$264,501	100.0%	52	3	2	7
Area 340	181	140	\$373,444	75	79	\$361,073	98.5%	43	0	3	12
Area 345	511	228	\$533,248	127	105	\$485,058	99.6%	54	1	4	42
Area 350	18	9	\$364,961	3	7	\$207,271	101.1%	31	0	1	3
Area 355	6	1	\$289,000	3	2	\$268,500	98.7%	39	0	0	0
Area 360	93	66	\$218,340	41	34	\$184,815	100.1%	41	0	0	4
Area 370	41	14	\$248,242	14	15	\$285,942	102.5%	68	0	0	1
Area 380	148	67	\$248,724	32	36	\$217,652	98.4%	80	1	5	6
Area 385	74	27	\$139,072	16	32	\$142,385	96.7%	84	0	3	7
Area 390	60	14	\$172,010	6	10	\$123,489	90.3%	134	1	3	0
Area 401	12	4	\$36,737	1	4	\$59,625	92.4%	198	0	1	0
Area 403	21	10	\$90,940	8	8	\$97,937	97.8%	32	0	0	1
Area 405	14	13	\$104,561	5	16	\$128,468	97.8%	46	0	1	1
Area 407	12	7	\$94,735	4	9	\$107,488	101.3%	40	0	1	2
Area 409	33	14	\$59,410	6	17	\$43,816	96.0%	67	0	4	2
Area 411	24	18	\$73,397	14	9	\$49,888	95.2%	23	0	2	1
Area 413	36	31	\$123,038	10	24	\$117,793	98.1%	70	0	0	3

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Area 415	7	4	\$106,975	2	0			179	0	0	0
Area 417	39	18	\$111,602	8	14	\$122,802	100.2%	47	0	0	3
Area 419	67	26	\$137,215	15	28	\$116,991	101.0%	70	0	2	3
Area 421	114	42	\$259,160	30	26	\$226,127	98.8%	48	0	2	2
Area 423	27	15	\$223,573	9	15	\$134,528	99.1%	69	0	1	0
Area 425	128	52	\$249,915	33	31	\$215,300	99.6%	61	1	3	6
Area 427	192	97	\$205,889	60	56	\$170,968	97.3%	72	5	3	6
Area 440	38	13	\$193,384	8	10	\$201,500	98.1%	38	0	1	0
Area 450	148	87	\$242,764	38	47	\$232,673	98.7%	55	2	6	5
Area 997	1	0		0	0				0	0	0
Area 998	285	66	\$121,984	39	49	\$92,982	94.6%	99	0	13	5
Area 999	85	25	\$203,621	6	14	\$88,335	79.4%	123	1	5	0
	9,312	4,724	\$207,937	2,518	3,214	\$184,135	98.1%	65	53	198	421
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	656	104	\$599,921	14	14	\$399,250	76.4%	158	0	23	26
Lots & Land	4,066	340	\$248,170	86	164	\$143,084	93.0%	257	5	147	89
Multi-dwelling	206	95	\$229,518	30	63	\$177,235	102.4%	125	2	15	17
Total	4,928	539	\$359,203	130	241	\$239,856	90.6%	180	7	185	132
Grand Total	11,526	5,263	\$263,019	2,644	3,455	\$215,972	98.8%	68	60	383	553