

Heartland Multiple Listing Service

Activity Report

April 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	6	17	\$221,064	10	1	\$158,000	105.3%	1	0	0	0
Area 102	49	45	\$230,644	22	22	\$184,034	98.4%	39	2	1	2
Area 103	142	145	\$189,316	79	101	\$194,264	99.8%	29	2	2	10
Area 104	285	200	\$313,020	100	124	\$295,165	99.3%	64	3	2	24
Area 105	39	49	\$138,083	24	32	\$124,209	101.5%	20	1	2	4
Area 106	95	79	\$266,582	38	54	\$273,573	99.9%	62	0	5	8
Area 107	114	71	\$226,613	28	41	\$232,959	98.1%	65	1	1	7
Area 108	17	16	\$111,552	8	7	\$184,571	96.9%	76	0	0	2
Area 109	89	40	\$298,023	25	26	\$190,322	96.2%	94	2	1	7
Area 110	104	68	\$295,141	35	38	\$255,134	99.1%	70	2	1	10
Area 111	40	28	\$253,628	16	10	\$176,630	99.1%	57	1	4	2
Area 112	21	14	\$189,814	9	6	\$193,666	99.5%	66	1	0	1
Area 1121	22	10	\$188,140	12	8	\$130,000	96.1%	5	0	0	0
Area 1122	49	35	\$216,681	18	19	\$182,042	97.3%	121	0	6	3
Area 113	19	9	\$221,633	5	8	\$257,812	97.5%	65	0	1	1
Area 1131	58	24	\$100,470	13	22	\$93,497	93.3%	52	0	2	2
Area 1132	123	41	\$131,831	32	45	\$130,634	97.9%	69	0	0	8
Area 114	101	50	\$304,787	33	16	\$370,540	99.7%	110	1	1	7
Area 115	356	192	\$350,867	101	119	\$290,068	99.2%	55	1	6	35
Area 120	43	25	\$250,388	9	5	\$215,800	95.5%	198	0	0	2
Area 125	24	12	\$148,608	10	2	\$162,500	99.4%	112	1	2	3
Area 130	15	6	\$90,883	1	3	\$144,966	100.1%	22	0	0	0
Area 135	8	4	\$144,325	1	2	\$88,675	95.9%	404	0	0	0
Area 140	9	4	\$191,419	1	0				0	0	0
Area 145	13	3	\$97,480	1	3	\$99,833	97.2%	68	0	1	0
Area 202	743	384	\$227,991	152	190	\$247,545	96.8%	58	3	43	61
Area 203	227	206	\$176,384	90	166	\$167,068	99.1%	42	3	5	11
Area 204	547	348	\$334,726	161	180	\$298,174	98.6%	62	3	11	36
Area 205	129	128	\$149,818	65	80	\$133,595	98.3%	53	1	7	6
Area 206	245	215	\$151,946	118	153	\$146,331	98.6%	48	5	7	16
Area 207	330	214	\$251,954	110	175	\$222,600	99.5%	51	1	8	19
Area 208	392	253	\$300,398	118	152	\$230,895	99.2%	66	1	4	29
Area 210	95	55	\$155,177	19	39	\$166,964	97.9%	76	1	1	5
Area 220	167	99	\$205,759	51	65	\$167,107	98.4%	56	1	5	12
Area 221	31	12	\$218,774	5	1	\$86,500	100.0%	4	1	4	0
Area 222	27	7	\$145,371	0	0				0	3	1
Area 223	33	19	\$217,357	6	1	\$113,000	102.7%		0	1	0
Area 224	4	0		0	2	\$77,350	94.8%	104	0	0	0
Area 230	49	18	\$199,510	7	7	\$129,000	95.6%	165	0	0	5
Area 310	194	164	\$360,060	92	113	\$320,599	98.0%	27	4	4	22
Area 315	183	149	\$324,496	86	77	\$311,484	100.0%	38	4	2	21
Area 320	249	234	\$349,944	129	162	\$318,496	99.4%	26	2	2	28
Area 325	244	158	\$403,997	74	76	\$364,733	97.0%	51	1	20	21
Area 330	254	155	\$344,061	83	104	\$343,183	100.3%	49	1	1	20
Area 335	273	176	\$314,344	114	105	\$295,847	100.1%	49	1	5	13
Area 340	204	163	\$418,145	69	78	\$382,821	97.2%	40	1	4	36
Area 345	564	260	\$608,350	135	113	\$519,302	99.6%	69	2	6	63
Area 350	24	17	\$279,677	6	8	\$229,662	99.9%	44	0	0	2
Area 355	10	5	\$533,460	0	0				1	0	0
Area 360	92	90	\$246,121	39	43	\$264,979	96.1%	32	1	2	6
Area 370	82	25	\$351,182	21	25	\$340,340	100.9%	91	1	0	3

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Area 380	105	79	\$271,187	39	40	\$254,767	98.5%	69	0	1	9
Area 385	64	34	\$223,600	23	27	\$167,062	96.7%	63	1	2	2
Area 390	41	14	\$126,378	4	12	\$137,500	96.6%	171	0	2	7
Area 401	11	8	\$74,643	4	5	\$78,800	104.1%	23	1	1	1
Area 403	24	15	\$111,680	8	5	\$84,820	96.8%	43	1	2	1
Area 405	13	16	\$148,156	12	9	\$165,194	102.3%	22	0	1	1
Area 407	21	10	\$104,990	7	8	\$92,443	93.7%	37	0	2	0
Area 409	24	20	\$101,107	15	14	\$76,525	97.7%	35	0	1	1
Area 411	18	22	\$117,611	15	15	\$97,680	97.3%	23	0	0	0
Area 413	25	33	\$151,971	13	15	\$130,066	100.9%	54	0	1	4
Area 415	10	7	\$176,978	1	11	\$167,288	99.7%	33	0	0	1
Area 417	15	15	\$165,330	9	12	\$118,666	98.8%	35	0	0	0
Area 419	33	29	\$165,262	11	15	\$133,501	98.1%	47	0	0	1
Area 421	76	54	\$296,845	25	37	\$290,304	100.0%	113	2	2	4
Area 423	17	21	\$205,235	11	14	\$225,582	99.4%	23	0	0	4
Area 425	163	86	\$310,920	41	41	\$294,217	98.6%	76	0	1	12
Area 427	157	96	\$199,728	39	54	\$185,000	98.2%	62	2	4	14
Area 440	21	8	\$185,831	7	5	\$223,180	97.2%	105	0	1	0
Area 450	89	67	\$311,626	39	30	\$245,182	99.2%	49	0	0	5
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	242	89	\$162,442	34	47	\$104,659	96.0%	78	5	12	9
Area 999	126	57	\$155,495	21	18	\$112,966	94.9%	101	1	7	6
	8,528	5,521	\$228,268	2,759	3,263	\$201,331	98.5%	66	70	223	656
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	773	79	\$327,772	17	22	\$187,584	78.3%	196	4	43	22
Lots & Land	3,056	425	\$209,840	112	121	\$211,072	88.5%	191	11	151	77
Multi-dwelling	212	84	\$401,336	27	63	\$296,615	81.8%	45	4	11	8
Total	4,041	588	\$312,983	156	206	\$231,757	82.8%	144	19	205	107
Grand Total	10,828	6,109	\$279,453	2,923	3,469	\$249,204	97.9%	64	89	428	763