

Heartland Multiple Listing Service

Activity Report

April 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	2	0		0	0			59	0	0	0
Area 102	46	36	\$229,813	13	26	\$191,519	98.2%	64	0	1	4
Area 103	85	104	\$219,280	61	102	\$221,924	100.1%	43	1	6	2
Area 104	218	126	\$331,316	65	102	\$292,936	100.4%	51	0	6	12
Area 105	24	26	\$130,465	17	25	\$145,393	101.5%	28	1	3	1
Area 106	79	63	\$287,834	42	52	\$266,432	99.4%	86	2	1	2
Area 107	82	43	\$253,039	20	42	\$199,881	100.1%	49	0	4	7
Area 108	12	8	\$139,112	3	5	\$150,320	98.7%	78	0	0	2
Area 109	84	28	\$265,279	29	29	\$198,102	98.5%	39	5	3	5
Area 110	89	38	\$469,686	26	35	\$290,472	99.8%	66	1	0	6
Area 111	36	15	\$181,286	10	17	\$187,235	97.4%	84	1	1	5
Area 112	22	14	\$201,835	6	9	\$190,616	98.6%	51	1	3	4
Area 1121	26	14	\$177,175	8	10	\$136,490	95.0%	69	1	0	2
Area 1122	41	16	\$234,268	24	13	\$229,141	97.1%	80	1	2	3
Area 113	11	8	\$261,462	4	5	\$210,050	97.5%	18	0	2	0
Area 1131	44	12	\$185,591	7	25	\$92,997	96.6%	62	0	2	3
Area 1132	76	51	\$155,302	32	39	\$120,716	97.6%	67	1	2	5
Area 114	89	46	\$348,404	35	38	\$277,392	99.7%	69	0	1	6
Area 115	246	174	\$343,374	99	110	\$309,012	99.6%	48	1	7	12
Area 120	23	9	\$187,811	2	13	\$172,699	96.8%	76	0	1	0
Area 125	13	8	\$166,212	3	5	\$141,880	96.8%	79	0	0	1
Area 130	12	3	\$237,166	0	5	\$158,180	99.6%	51	0	0	0
Area 135	7	1	\$75,900	2	0				0	1	0
Area 140	6	1	\$65,000	2	0				0	0	0
Area 145	5	1	\$179,900	1	3	\$96,966	98.5%	174	0	0	0
Area 202	532	297	\$248,488	124	210	\$200,919	98.7%	54	9	27	46
Area 203	150	176	\$182,057	104	126	\$165,865	99.1%	33	2	6	9
Area 204	410	194	\$336,643	124	192	\$311,473	99.4%	63	1	9	28
Area 205	91	71	\$134,983	46	60	\$126,441	99.6%	34	1	6	8
Area 206	208	175	\$148,105	103	161	\$149,020	99.7%	41	2	2	12
Area 207	243	160	\$250,359	116	136	\$248,040	99.5%	43	3	4	15
Area 208	279	155	\$311,644	98	169	\$251,353	98.8%	67	3	8	18
Area 210	59	24	\$238,987	11	22	\$159,713	98.4%	65	3	3	4
Area 220	122	72	\$223,479	48	53	\$206,273	97.5%	41	1	4	8
Area 221	24	7	\$318,757	4	3	\$127,500	97.2%	57	0	3	1
Area 222	14	2	\$249,900	0	1	\$78,000	97.5%	102	0	1	1
Area 223	20	7	\$189,842	5	4	\$147,975	95.5%	38	2	2	1
Area 224	6	2	\$151,500	2	1	\$86,000	102.4%	28	0	0	0
Area 230	35	10	\$132,590	9	8	\$139,987	98.0%	94	0	3	0
Area 235	66	27	\$120,081	10	4	\$131,725	97.7%	83	1	1	2
Area 310	96	121	\$374,986	63	104	\$342,117	100.0%	24	6	2	10
Area 315	135	98	\$329,078	61	76	\$304,027	100.0%	32	2	3	10
Area 320	197	174	\$421,455	91	145	\$324,229	100.3%	18	4	4	28
Area 325	160	75	\$376,059	43	65	\$378,340	101.3%	92	0	7	12
Area 330	208	111	\$347,865	67	109	\$344,864	100.7%	54	0	6	16
Area 335	184	116	\$324,682	89	111	\$310,699	100.5%	43	2	0	9
Area 340	124	93	\$461,939	51	81	\$379,156	97.8%	18	0	5	11
Area 345	473	150	\$577,342	75	135	\$528,029	99.7%	89	1	1	19
Area 350	35	12	\$275,800	2	6	\$275,176	100.5%	66	0	0	1
Area 355	8	3	\$587,650	0	2	\$178,000	100.3%	15	0	0	1
Area 360	44	48	\$253,478	42	27	\$221,302	101.3%	23	0	2	1

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Area 370	75	19	\$294,405	17	19	\$304,794	101.4%	128	1	0	2
Area 380	90	55	\$281,163	33	54	\$254,841	98.7%	54	1	4	9
Area 385	64	24	\$228,985	20	21	\$151,397	99.3%	46	2	1	2
Area 390	32	8	\$205,412	11	11	\$250,718	88.9%	33	0	8	1
Area 401	6	6	\$82,716	4	3	\$147,666	99.6%	14	0	2	0
Area 403	22	10	\$135,365	4	8	\$100,512	98.8%	34	2	0	3
Area 405	14	18	\$169,905	7	12	\$215,400	102.3%	50	0	1	0
Area 407	6	1	\$139,000	1	8	\$89,812	98.5%	54	1	1	0
Area 409	20	18	\$101,419	9	14	\$73,039	86.3%	44	0	5	2
Area 411	17	9	\$155,943	6	13	\$96,815	102.9%	29	2	0	1
Area 413	20	14	\$178,817	5	19	\$142,205	100.6%	29	0	1	1
Area 415	4	3	\$189,000	0	4	\$160,987	102.2%	17	0	0	0
Area 417	21	12	\$165,883	6	9	\$162,350	100.9%	37	0	0	2
Area 419	23	19	\$161,980	16	17	\$162,076	99.8%	19	1	1	3
Area 421	73	32	\$295,720	15	23	\$282,183	99.6%	43	2	1	1
Area 423	14	14	\$244,449	6	11	\$181,545	98.3%	33	1	1	1
Area 425	113	54	\$303,486	32	45	\$292,317	100.2%	123	2	3	5
Area 427	97	41	\$207,740	33	62	\$217,203	99.8%	55	0	1	2
Area 440	16	6	\$206,475	4	3	\$110,000	100.1%	60	1	2	2
Area 450	71	40	\$268,678	25	43	\$230,237	98.1%	22	0	2	2
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	201	64	\$137,656	37	35	\$118,144	95.6%	99	2	11	10
Area 999	109	16	\$105,521	20	10	\$84,800	92.2%	50	2	7	3
	6,409	3,708	\$238,250	2,210	3,165	\$203,223	98.8%	55	79	207	405
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	720	45	\$296,922	16	12	\$159,575	94.4%	764	2	47	12
Lots & Land	3,067	285	\$230,226	71	128	\$125,222	92.1%	169	11	125	114
Multi-dwelling	167	76	\$297,483	39	38	\$275,421	98.0%	25	0	8	16
Total	3,954	406	\$274,877	126	178	\$186,739	94.8%	319	13	180	142
Grand Total	8,974	4,114	\$284,356	2,343	3,356	\$252,128	99.3%	58	94	398	552