

Heartland Multiple Listing Service

Activity Report August, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	52	7	145,721	8	9	187,771	100.7	65	4	4	6
Area 102	179	29	190,071	31	22	108,233	94.8	32	13	22	21
Area 103	732	152	154,286	137	121	140,205	94.6	35	53	64	42
Area 104	841	120	232,232	116	103	225,147	100.2	60	51	54	58
Area 105	208	52	117,622	34	28	108,922	96.5	26	24	34	16
Area 106	424	77	210,711	61	69	201,215	96.4	32	32	22	24
Area 107	416	75	162,844	48	43	152,314	92.1	25	22	49	43
Area 108	120	24	103,618	14	12	71,504	90.0	17	13	17	18
Area 109	225	29	166,303	29	21	122,070	92.4	27	15	30	21
Area 110	362	62	224,883	38	40	262,689	98.0	47	23	32	24
Area 111	316	55	167,887	41	32	112,947	90.3	36	13	21	16
Area 112	289	63	163,211	47	29	133,290	94.8	29	18	17	17
Area 113	42	7	199,757	4	7	194,714	96.5	97	6	5	3
Area 114	310	35	261,489	31	36	240,491	98.3	56	10	16	12
Area 115	945	194	272,770	96	95	238,312	95.9	40	61	51	46
Area 202	3447	766	130,206	443	298	134,826	92.3	33	236	357	322
Area 203	1428	350	119,921	223	177	114,555	93.3	31	129	140	143
Area 204	1820	365	244,742	213	197	229,056	96.1	48	150	128	110
Area 205	815	168	110,996	106	79	114,578	96.7	28	77	72	67
Area 206	1548	321	121,624	198	161	223,257	199.4	36	146	117	109
Area 207	1232	238	191,555	151	130	163,398	95.5	36	100	84	67
Area 208	1444	232	200,390	159	170	186,442	96.3	41	125	118	93
Area 210	357	72	141,539	41	33	135,806	94.6	27	19	47	21
Area 220	192	42	135,855	22	23	121,150	90.0	35	15	21	16
Area 230	160	40	129,171	15	16	66,982	87.9	35	8	18	12
Area 310	564	139	251,242	142	120	237,149	90.3	39	57	28	32
Area 315	665	141	279,321	126	105	230,365	97.7	38	56	32	33
Area 320	801	250	271,549	178	163	226,293	91.3	35	63	35	39
Area 325	570	120	303,233	71	73	333,359	97.0	82	35	30	32
Area 330	727	132	273,152	142	142	245,451	98.4	58	53	39	40
Area 335	773	184	220,343	167	149	209,310	97.0	37	54	43	37
Area 340	598	159	426,139	117	94	353,143	94.9	43	73	33	35
Area 345	933	192	480,672	162	122	398,850	97.4	51	71	46	38
Area 350	75	9	259,922	7	5	219,500	92.6	22	8	6	4
Area 355	12	2	432,500	1	4	340,875	92.4	43	0	0	0
Area 360	423	99	197,112	68	37	171,285	97.5	47	52	35	28
Area 370	120	13	212,722	15	16	230,119	97.2	46	7	9	4
Area 380	492	106	208,837	53	55	196,375	91.6	38	39	48	28
Area 385	264	64	130,276	43	34	99,287	91.1	29	10	32	21
Area 390	147	31	141,769	20	18	79,147	88.4	40	9	16	10
Area 401	81	22	52,650	7	2	9,350	53.4	19	2	10	3
Area 403	155	33	48,299	22	17	51,741	86.5	37	9	22	13
Area 405	153	25	114,145	14	10	85,514	91.2	65	17	8	9
Area 407	71	18	90,431	11	7	48,206	92.3	36	2	15	8

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Area 409	217	50	56,743	30	32	36,652	79.8	24	19	32	20
Area 411	178	42	86,169	27	20	51,539	83.9	27	27	17	18
Area 413	170	42	99,985	29	26	76,206	94.3	27	12	12	11
Area 415	43	9	103,239	4	4	99,375	86.0	22	2	7	2
Area 417	120	25	104,976	23	16	96,941	91.0	28	15	8	7
Area 419	188	33	128,558	31	26	120,908	95.2	36	18	23	22
Area 421	282	28	238,198	40	36	194,428	97.8	75	11	9	15
Area 423	129	32	168,756	13	10	132,762	96.2	46	4	8	8
Area 425	381	75	210,518	44	40	210,584	98.7	56	18	25	22
Area 427	485	102	149,886	55	48	149,616	95.2	30	42	44	35
Area 440	111	28	167,521	8	8	134,225	93.4	30	9	18	7
Area 450	291	79	188,812	29	37	195,469	96.4	33	39	27	14
Area 997	1	0	0	0	0	0	0.0	0	1	0	0
Area 998	315	63	115,096	46	44	89,752	88.8	30	14	23	15
Area 999	150	33	83,848	17	17	60,097	74.5	27	7	20	13
Total	28589	5955	196,902	4068	3488	192,675	97.9	40	2218	2300	1950
Multi-Dwelling	835	184	214,791	58	73	157,886	79.6	39	71	89	44
Commercial	693	115	280,614	20	18	322,806	86.8	51	28	78	34
Lots & Land	6260	564	207,842	133	118	123,827	90.5	36	144	542	247
Grand Total	36377	6818	199,689	4279	3697	190,424	97.3	40	2461	3009	2275

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