

Heartland Multiple Listing Service

Activity Report August, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	32	5	124,060	6	2	109,950	93.7	32	1	3	4
Area 102	131	24	165,092	25	18	144,944	91.0	35	9	11	9
Area 103	635	128	163,236	132	93	143,497	91.4	33	49	40	42
Area 104	703	137	242,197	127	102	225,662	97.0	49	57	40	38
Area 105	193	49	100,714	42	32	97,258	92.5	33	10	16	6
Area 106	362	72	223,822	51	46	178,949	94.9	44	24	25	18
Area 107	389	66	159,027	31	45	121,571	87.2	32	31	45	24
Area 108	95	11	114,514	9	8	118,079	88.9	19	4	13	13
Area 109	245	49	186,505	36	25	95,198	86.8	26	20	26	16
Area 110	289	43	214,313	34	29	198,250	95.2	28	13	25	18
Area 111	339	51	157,892	25	17	126,313	91.8	32	14	29	18
Area 112	340	61	161,887	54	50	134,823	80.1	27	34	20	28
Area 113	35	10	177,670	6	3	291,667	86.0	25	3	4	2
Area 114	254	25	263,840	25	35	227,619	96.5	42	23	13	10
Area 115	793	153	286,512	112	96	246,892	94.4	40	61	51	39
Area 203	1295	243	110,224	204	139	102,193	89.8	36	118	115	96
Area 204	1614	263	250,186	195	172	216,151	92.5	34	85	136	87
Area 205	733	149	112,039	92	59	92,747	88.3	29	74	63	51
Area 206	1374	302	112,169	197	158	93,477	85.2	30	94	115	84
Area 207	1145	215	184,928	142	100	153,128	91.5	33	89	93	51
Area 208	1223	207	201,752	133	104	167,122	91.9	41	82	112	71
Area 210	324	53	137,185	34	29	113,631	86.9	26	15	40	21
Area 220	213	43	139,517	22	21	151,631	89.5	46	17	18	12
Area 230	170	25	95,950	10	6	86,028	78.1	31	7	11	11
Area 310	548	127	290,883	126	82	253,762	91.8	34	43	50	47
Area 315	609	115	297,870	113	95	227,733	95.8	35	45	34	27
Area 320	738	181	270,334	158	123	193,627	93.5	32	75	49	48
Area 325	459	84	266,154	72	42	263,962	95.3	35	45	28	29
Area 330	658	145	257,093	103	93	252,298	98.2	48	45	33	32
Area 335	651	143	216,513	142	111	209,399	96.6	46	50	40	36
Area 340	487	118	326,321	116	74	320,639	93.2	35	38	32	32
Area 345	995	167	475,204	121	101	406,366	93.6	46	84	75	64
Area 350	62	15	221,273	6	6	229,861	90.8	93	12	10	8
Area 355	13	4	858,738	1	0	0	0.0	0	0	0	0
Area 360	394	68	191,274	46	27	162,887	97.8	49	40	28	13
Area 370	87	16	289,465	9	9	139,070	96.1	31	5	10	7
Area 380	465	74	249,408	50	31	188,811	94.7	40	27	60	42
Area 385	274	54	135,174	26	15	119,444	90.9	33	14	29	8
Area 390	126	23	130,570	9	7	104,929	84.4	14	3	13	6
Area 401	45	5	72,200	1	2	86,558	105.2	23	6	10	7
Area 403	153	36	87,179	16	9	32,367	79.1	35	20	23	21
Area 405	105	22	86,205	9	10	93,695	90.8	37	4	15	11
Area 407	91	15	63,340	18	8	80,996	88.9	44	5	12	11

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Area 409	192	35	60,290	24	19	30,041	80.8	25	10	19	6
Area 411	146	40	55,326	20	16	46,438	77.6	26	16	20	13
Area 413	134	41	97,188	30	20	90,059	100.1	29	10	15	6
Area 415	32	11	119,827	2	5	87,593	91.4	43	1	3	1
Area 417	126	26	110,778	23	9	123,747	89.6	27	19	12	8
Area 419	160	27	110,269	27	16	81,650	89.1	29	12	12	14
Area 421	231	37	285,374	19	16	189,044	95.0	47	12	12	9
Area 423	109	19	204,139	20	15	144,136	96.1	29	4	13	7
Area 425	349	67	207,708	28	23	212,923	97.1	64	31	20	11
Area 427	383	68	135,249	56	49	149,882	91.5	39	27	43	35
Area 440	106	15	168,643	13	9	150,467	90.9	26	5	8	4
Area 450	273	64	195,181	20	24	136,571	93.2	28	37	28	9
Area 998	319	76	135,098	25	21	88,667	90.9	40	15	39	22
Area 999	221	49	82,941	56	25	136,028	79.7	31	7	11	14
Total	22667	4910	199,577	3578	2806	175,821	92.7	36	1893	2151	1578
Multi-Dwelling	820	134	318,676	50	39	101,549	83.6	33	58	92	43
Commercial	730	100	292,410	12	7	143,500	67.8	44	27	64	28
Lots & Land	6558	572	164,407	86	62	138,998	90.4	41	310	464	293
Grand Total	30775	5716	200,296	3726	2914	173,966	92.5	36	2288	2771	1942

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