

Heartland Multiple Listing Service

Activity Report

August 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	31	10	\$135,859	4	4	\$118,468	95.6%	34	0	0	0
Area 102	110	35	\$131,515	12	22	\$145,884	91.7%	160	0	4	2
Area 103	469	108	\$157,868	54	89	\$134,752	97.5%	73	5	25	15
Area 104	475	110	\$250,530	65	83	\$223,172	98.5%	115	14	20	19
Area 105	146	45	\$110,040	23	25	\$99,692	99.9%	82	0	4	3
Area 106	349	65	\$180,937	39	45	\$175,086	98.4%	57	5	16	3
Area 107	290	59	\$142,549	35	31	\$122,626	96.3%	112	2	15	10
Area 108	70	13	\$113,576	6	5	\$36,940	86.1%	24	0	6	8
Area 109	216	44	\$119,254	14	20	\$146,861	93.9%	148	4	23	8
Area 110	220	50	\$216,162	16	16	\$214,246	96.9%	154	4	10	7
Area 111	248	46	\$132,967	10	17	\$109,289	94.6%	159	2	22	7
Area 112	228	52	\$192,486	38	32	\$126,617	94.6%	97	1	14	4
Area 113	56	16	\$140,812	2	4	\$158,787	96.6%	54	0	3	3
Area 114	187	54	\$215,182	23	27	\$211,764	96.8%	130	0	6	8
Area 115	628	119	\$254,946	46	67	\$205,372	96.4%	108	6	31	21
Area 202	2,355	507	\$140,416	110	223	\$135,666	92.9%	105	16	96	66
Area 203	930	248	\$115,864	92	151	\$94,274	96.2%	101	5	54	35
Area 204	1,127	224	\$280,256	94	140	\$219,655	97.2%	108	5	38	49
Area 205	499	121	\$102,341	58	69	\$74,327	94.9%	100	7	26	24
Area 206	925	238	\$107,242	105	129	\$86,065	97.6%	108	6	42	30
Area 207	763	196	\$175,128	79	107	\$144,467	97.2%	83	4	31	22
Area 208	998	208	\$193,884	69	96	\$131,916	96.8%	116	13	61	58
Area 210	244	46	\$179,582	20	24	\$103,758	95.3%	106	1	14	8
Area 220	157	44	\$150,540	16	19	\$105,306	96.1%	72	3	6	3
Area 230	117	21	\$142,723	3	8	\$121,162	92.1%	303	2	5	5
Area 310	482	141	\$225,307	49	97	\$203,658	97.1%	69	8	15	13
Area 315	466	138	\$239,961	43	70	\$183,700	96.4%	82	12	29	12
Area 320	608	183	\$238,491	65	120	\$201,770	96.6%	69	5	23	23
Area 325	372	88	\$284,003	23	46	\$247,022	96.0%	78	2	25	12
Area 330	554	142	\$252,991	76	73	\$241,288	96.8%	83	1	21	15
Area 335	491	138	\$206,233	63	111	\$205,758	98.8%	77	9	16	16
Area 340	427	126	\$321,906	31	88	\$278,460	96.5%	102	7	27	13
Area 345	735	152	\$463,664	68	82	\$401,062	95.2%	127	4	39	32
Area 350	51	10	\$195,125	2	5	\$242,460	97.8%	67	1	2	3
Area 355	16	1	\$900,000	1	0				1	2	0
Area 360	232	46	\$155,742	28	33	\$168,440	98.3%	130	5	10	7
Area 370	73	13	\$226,994	3	5	\$170,000	97.1%	155	0	3	2
Area 380	375	62	\$209,018	29	34	\$164,915	96.7%	91	3	34	20
Area 385	215	46	\$143,491	23	34	\$109,343	94.3%	108	2	14	8
Area 390	112	22	\$158,372	3	6	\$62,716	95.2%	100	1	16	2
Area 401	41	15	\$42,906	3	3	\$51,333	94.7%	87	0	4	3
Area 403	116	25	\$47,524	3	9	\$36,479	91.4%	152	1	4	7
Area 405	66	23	\$82,176	4	12	\$104,025	96.6%	42	1	4	5
Area 407	65	13	\$58,396	7	5	\$80,572	98.5%	58	0	5	2
Area 409	121	34	\$51,245	6	13	\$15,753	92.7%	84	0	9	7
Area 411	95	19	\$48,813	3	14	\$45,914	88.1%	67	1	4	6
Area 413	97	19	\$84,302	6	14	\$81,182	91.3%	124	0	6	4
Area 415	29	9	\$95,628	1	5	\$59,680	97.9%	83	0	2	3
Area 417	89	23	\$101,097	8	20	\$112,597	95.9%	93	0	6	1
Area 419	127	43	\$104,242	6	19	\$79,331	93.6%	75	0	10	2
Area 421	175	37	\$206,525	19	12	\$217,760	97.5%	69	3	6	5

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	93	22	\$124,895	6	12	\$133,683	96.9%	88	0	3	5
Area 425	226	33	\$222,101	23	23	\$196,524	98.1%	118	2	15	8
Area 427	290	66	\$159,744	31	46	\$162,795	97.2%	71	6	19	7
Area 440	84	11	\$215,972	4	4	\$176,637	94.9%	84	2	9	2
Area 450	207	66	\$180,171	14	20	\$157,690	96.7%	79	1	26	6
Area 997	0	0		0	0				0	0	0
Area 998	281	49	\$126,397	16	23	\$70,684	94.1%	163	1	14	12
Area 999	127	46	\$111,378	33	47	\$53,134	89.3%	68	1	6	4
	19,376	4,540	\$178,749	1,733	2,558	\$143,202	95.6%	99	185	1,000	685

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	689	76	\$429,009	8	3	\$366,133	73.3%	216	1	61	27
Lots & Land	6,221	537	\$192,211	36	66	\$78,863	81.2%	185	20	448	260
Multi-dwelling	655	113	\$186,817	18	37	\$112,545	87.2%	88	3	62	19
Total	7,565	726	\$269,346	62	106	\$185,847	80.6%	163	24	571	306
Grand Total	25,440	5,266	\$193,299	1,819	2,664	\$162,239	96.0%	100	209	1,571	991