

Heartland Multiple Listing Service

Activity Report

August 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	33	8	\$175,312	0	1	\$22,500	72.8%	130	0	1	0
Area 102	153	26	\$159,524	5	14	\$185,063	97.6%	88	3	5	8
Area 103	611	123	\$146,146	36	53	\$127,807	95.0%	118	4	27	26
Area 104	502	95	\$215,072	37	54	\$230,909	98.2%	135	5	18	18
Area 105	173	54	\$87,725	19	23	\$67,760	95.7%	66	3	14	2
Area 106	344	77	\$174,957	24	34	\$186,276	95.2%	77	9	10	11
Area 107	308	56	\$137,324	24	28	\$127,557	96.5%	69	1	20	22
Area 108	70	15	\$142,213	10	10	\$85,975	93.9%	113	0	5	2
Area 109	250	55	\$124,592	18	15	\$93,501	94.1%	99	4	17	10
Area 110	191	42	\$239,880	17	18	\$254,506	92.0%	139	3	13	8
Area 111	260	48	\$163,159	16	21	\$116,169	94.3%	164	3	18	16
Area 112	270	55	\$153,939	21	14	\$107,169	97.2%	110	2	16	1
Area 113	54	12	\$133,800	2	7	\$181,092	96.6%	133	1	4	0
Area 114	185	46	\$276,626	15	10	\$252,120	95.8%	140	1	9	3
Area 115	687	137	\$238,939	40	69	\$232,270	96.4%	138	9	31	16
Area 202	2,020	349	\$156,764	82	160	\$107,004	93.8%	108	20	106	41
Area 203	1,012	236	\$98,104	51	102	\$83,669	94.7%	68	9	96	32
Area 204	1,189	243	\$238,129	75	99	\$228,432	92.6%	98	10	61	54
Area 205	544	129	\$94,100	26	43	\$66,891	93.2%	75	4	38	19
Area 206	1,044	250	\$108,079	47	118	\$77,158	95.9%	68	7	67	47
Area 207	792	179	\$182,014	52	87	\$141,286	97.2%	85	4	38	22
Area 208	924	191	\$177,179	67	84	\$149,676	95.5%	120	12	53	42
Area 210	264	58	\$144,898	10	13	\$126,484	94.8%	98	0	21	8
Area 220	145	26	\$164,803	13	12	\$74,178	91.5%	172	1	4	14
Area 230	130	14	\$95,571	0	12	\$84,166	94.7%	169	1	8	8
Area 310	570	125	\$205,930	23	52	\$223,845	95.8%	87	20	20	24
Area 315	499	100	\$202,115	21	55	\$218,041	98.0%	99	7	23	15
Area 320	712	183	\$208,319	41	82	\$208,683	96.6%	68	11	36	24
Area 325	384	74	\$262,435	22	28	\$273,126	96.0%	84	3	14	11
Area 330	539	144	\$234,235	39	63	\$259,624	100.7%	83	4	26	17
Area 335	587	122	\$199,132	20	73	\$195,699	98.4%	117	7	27	18
Area 340	458	124	\$333,588	28	78	\$321,939	94.7%	72	7	24	16
Area 345	718	154	\$402,777	41	68	\$346,378	97.1%	109	6	30	22
Area 350	53	11	\$220,709	2	3	\$219,112	97.8%	102	0	4	1
Area 355	17	1	\$550,000	0	1	\$220,000	100.0%	85	0	1	0
Area 360	255	62	\$187,639	16	27	\$151,469	96.6%	84	3	18	4
Area 370	85	20	\$269,052	5	10	\$171,699	95.4%	94	1	3	1
Area 380	401	73	\$260,772	10	23	\$113,941	94.1%	89	3	28	26
Area 385	230	32	\$130,719	12	15	\$76,770	93.8%	143	2	27	6
Area 390	134	17	\$180,582	4	7	\$97,357	92.3%	73	2	17	6
Area 401	34	14	\$34,533	4	1	\$8,000	123.1%	99	0	1	2
Area 403	95	19	\$53,821	4	13	\$40,747	90.5%	79	0	6	2
Area 405	119	38	\$96,472	2	11	\$65,963	92.8%	88	0	5	1
Area 407	59	12	\$66,458	2	5	\$21,140	82.2%	150	0	3	2
Area 409	119	18	\$41,677	7	13	\$12,634	79.6%	53	1	6	4
Area 411	98	24	\$76,266	9	10	\$29,733	92.6%	66	0	10	4
Area 413	109	21	\$87,130	4	13	\$76,479	94.3%	95	3	9	2
Area 415	33	4	\$68,850	1	4	\$70,250	92.8%	36	0	2	1
Area 417	95	13	\$107,007	5	2	\$36,250	90.9%	50	0	6	1
Area 419	157	33	\$94,204	8	19	\$89,557	96.2%	122	1	10	8
Area 421	145	38	\$206,794	4	15	\$205,687	96.4%	139	0	10	4

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	99	22	\$135,976	8	7	\$142,857	97.5%	47	0	6	5
Area 425	252	36	\$215,433	6	19	\$189,277	95.8%	120	1	12	10
Area 427	348	60	\$152,323	24	35	\$138,467	95.9%	106	2	32	13
Area 440	100	18	\$131,858	3	3	\$176,000	95.2%	116	2	8	4
Area 450	196	52	\$187,120	21	10	\$164,560	96.9%	50	4	31	8
Area 997	1	0		0	0				0	0	0
Area 998	264	36	\$149,644	10	23	\$85,980	113.0%	112	5	23	13
Area 999	180	65	\$112,738	37	35	\$64,495	90.8%	63	1	7	6
	20,300	4,289	\$170,606	1,150	1,924	\$140,093	95.2%	99	212	1,185	711

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	701	65	\$347,372	8	7	\$174,857	75.4%	191	2	51	33
Lots & Land	6,206	434	\$172,246	22	45	\$124,523	87.9%	353	12	288	137
Multi-dwelling	647	108	\$178,135	18	32	\$101,282	93.2%	96	2	44	18
Total	7,554	607	\$232,584	48	84	\$133,554	85.5%	213	16	383	188
Grand Total	26,723	4,896	\$184,324	1,202	2,008	\$162,002	95.7%	99	228	1,568	899