

Heartland Multiple Listing Service

Activity Report

August 2012

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	19	4	\$121,975	4	5	\$121,400	94.5%	93	0	0	1
Area 102	93	28	\$127,250	11	18	\$122,032	95.0%	131	1	4	4
Area 103	443	141	\$133,983	53	106	\$121,676	96.6%	91	4	21	16
Area 104	413	99	\$216,581	45	94	\$222,080	99.3%	136	7	17	13
Area 105	155	41	\$82,828	16	21	\$75,171	97.3%	58	1	3	8
Area 106	247	65	\$179,200	27	59	\$167,822	98.1%	63	0	9	8
Area 107	256	55	\$137,130	20	33	\$131,965	95.8%	84	3	12	16
Area 108	48	14	\$80,524	7	7	\$44,458	95.2%	71	1	7	2
Area 109	230	41	\$156,400	17	21	\$129,595	94.1%	94	1	6	6
Area 110	159	41	\$263,139	6	27	\$193,057	98.2%	131	0	6	6
Area 111	225	46	\$112,408	12	25	\$111,504	91.5%	178	4	10	12
Area 112	216	53	\$170,755	20	28	\$121,112	96.8%	126	2	8	6
Area 113	35	5	\$273,860	4	5	\$135,063	96.7%	96	1	2	2
Area 114	160	38	\$263,348	13	34	\$208,199	99.3%	101	2	2	2
Area 115	534	122	\$227,274	59	98	\$221,990	97.7%	89	3	18	7
Area 202	1,271	301	\$156,760	86	213	\$140,155	94.5%	96	13	81	51
Area 203	693	198	\$86,514	72	129	\$77,285	95.4%	83	5	37	26
Area 204	919	261	\$223,664	108	174	\$212,953	97.8%	109	6	26	27
Area 205	443	106	\$84,337	37	67	\$59,783	95.9%	101	3	24	13
Area 206	827	207	\$94,636	78	149	\$82,960	95.6%	104	5	33	30
Area 207	624	168	\$160,820	62	133	\$132,525	97.0%	84	3	17	22
Area 208	791	158	\$171,020	69	118	\$143,205	96.6%	103	4	31	23
Area 210	225	52	\$132,380	13	26	\$99,732	95.7%	136	1	12	13
Area 220	145	56	\$144,844	7	18	\$124,422	96.5%	119	3	5	6
Area 230	106	17	\$118,323	6	6	\$66,833	95.8%	66	2	14	5
Area 310	410	125	\$319,738	35	80	\$256,229	95.3%	69	6	9	12
Area 315	386	103	\$242,943	43	104	\$220,198	97.7%	74	2	22	17
Area 320	503	154	\$216,430	49	132	\$228,241	95.8%	70	6	16	21
Area 325	275	81	\$289,359	33	71	\$254,913	97.4%	102	5	12	9
Area 330	386	117	\$239,600	61	129	\$228,087	98.2%	91	5	9	5
Area 335	382	128	\$212,898	47	100	\$204,145	98.8%	75	6	19	18
Area 340	316	108	\$299,878	41	121	\$301,952	97.8%	66	3	17	17
Area 345	529	133	\$409,877	56	135	\$372,440	97.5%	86	2	12	14
Area 350	41	9	\$206,327	3	3	\$131,033	101.3%	58	0	4	0
Area 355	12	4	\$431,475	0	0				0	0	1
Area 360	161	34	\$166,146	18	30	\$143,526	96.7%	92	1	7	3
Area 370	74	14	\$240,428	1	15	\$144,650	96.3%	136	1	4	0
Area 380	286	57	\$347,942	20	48	\$150,388	95.5%	121	0	10	18
Area 385	247	48	\$108,097	12	24	\$128,177	95.6%	160	6	13	6
Area 390	84	9	\$105,094	4	13	\$135,957	92.3%	112	0	9	3
Area 401	37	4	\$64,100	1	3	\$10,500	88.7%	92	0	1	2
Area 403	37	15	\$37,076	6	8	\$40,212	98.3%	64	0	4	0
Area 405	57	15	\$78,873	3	13	\$70,023	92.0%	102	0	3	4
Area 407	32	15	\$52,240	6	8	\$46,437	88.9%	78	1	0	1
Area 409	71	20	\$34,767	5	15	\$29,576	90.4%	96	0	7	1
Area 411	66	19	\$46,805	10	11	\$36,540	96.5%	56	2	4	5
Area 413	71	20	\$88,460	7	15	\$61,979	96.3%	124	0	5	2
Area 415	19	4	\$87,475	1	6	\$43,216	97.8%	119	0	0	3
Area 417	74	18	\$86,341	4	9	\$49,422	92.0%	70	0	4	2
Area 419	124	37	\$73,324	7	14	\$83,769	99.7%	71	0	13	7
Area 421	90	21	\$182,102	14	11	\$176,728	97.2%	64	0	4	0

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Area 423	97	12	\$115,862	7	12	\$120,399	92.7%	92	0	8	3
Area 425	219	47	\$216,278	17	35	\$169,810	93.9%	133	4	15	7
Area 427	327	70	\$151,944	25	60	\$130,725	97.3%	94	7	15	12
Area 440	73	22	\$109,466	4	11	\$39,304	99.9%	66	0	4	2
Area 450	203	40	\$161,752	24	28	\$148,881	95.1%	70	2	19	8
Area 997	0	0		0	0				0	0	0
Area 998	297	64	\$92,629	14	28	\$65,783	94.2%	156	0	13	13
Area 999	105	23	\$66,226	5	11	\$95,852	91.6%	107	1	7	11
	15,368	3,907	\$163,826	1,435	2,917	\$133,089	95.9%	97	135	694	552
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	688	75	\$390,710	9	13	\$205,461	79.4%	277	5	42	18
Lots & Land	5,315	343	\$231,016	48	73	\$139,028	92.8%	312	4	226	139
Multi-dwelling	444	74	\$197,442	18	43	\$132,749	91.4%	71	1	33	16
Total	6,447	492	\$273,056	75	129	\$159,079	87.9%	220	10	301	173
Grand Total	20,242	4,399	\$190,097	1,517	3,046	\$172,371	96.7%	100	145	995	725