

Heartland Multiple Listing Service

Activity Report

August 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	22	7	\$138,452	5	6	\$138,871	97.2%	123	0	0	2
Area 102	93	23	\$162,349	7	21	\$160,818	96.0%	75	0	13	3
Area 103	396	128	\$141,391	64	84	\$139,218	97.7%	79	7	12	19
Area 104	403	118	\$253,588	63	96	\$244,495	99.5%	80	6	3	10
Area 105	130	27	\$95,570	11	30	\$81,565	97.5%	109	2	4	5
Area 106	234	57	\$173,543	33	41	\$186,860	98.0%	80	0	8	7
Area 107	222	41	\$177,393	20	48	\$152,540	98.2%	73	3	8	7
Area 108	54	11	\$97,772	7	2	\$175,000	96.6%	90	1	2	1
Area 109	199	42	\$154,221	19	29	\$130,133	95.1%	117	4	8	9
Area 110	188	62	\$238,806	15	49	\$207,196	97.8%	101	2	2	8
Area 111	173	37	\$113,282	10	26	\$126,552	93.3%	169	3	7	8
Area 112	207	50	\$141,559	23	33	\$149,004	97.2%	82	1	4	10
Area 113	48	12	\$199,133	8	5	\$230,198	105.9%	72	0	1	0
Area 114	145	30	\$270,271	14	40	\$245,021	99.4%	75	0	2	9
Area 115	532	120	\$270,719	49	114	\$243,852	98.9%	86	1	13	28
Area 202	1,124	315	\$193,426	73	183	\$190,511	96.1%	83	6	76	75
Area 203	598	183	\$118,767	57	130	\$99,190	96.4%	90	3	24	32
Area 204	887	231	\$276,272	87	211	\$227,491	97.4%	79	6	19	32
Area 205	375	86	\$96,589	30	64	\$85,834	94.9%	63	2	11	18
Area 206	795	205	\$99,909	50	142	\$99,543	96.7%	89	4	29	33
Area 207	594	150	\$185,847	49	136	\$167,732	97.7%	85	6	16	16
Area 208	724	185	\$199,439	60	100	\$183,505	98.7%	93	6	23	35
Area 210	224	35	\$120,452	14	22	\$137,829	96.0%	130	1	14	5
Area 220	391	91	\$156,752	38	55	\$145,534	96.6%	97	15	32	17
Area 221	55	6	\$142,233	1	4	\$141,875	91.2%	103	1	8	3
Area 222	3	0		0	0				0	0	0
Area 223	34	6	\$79,816	2	3	\$94,333	97.8%	0	1	8	2
Area 224	2	0		0	0				0	0	0
Area 230	87	11	\$111,572	1	5	\$39,280	86.0%	179	0	3	3
Area 310	324	126	\$232,426	38	107	\$208,768	97.5%	44	6	7	19
Area 315	327	112	\$293,323	31	101	\$252,370	98.1%	63	0	19	21
Area 320	415	176	\$267,431	57	177	\$225,749	97.8%	43	3	11	21
Area 325	261	69	\$315,415	28	64	\$315,446	97.2%	65	2	2	15
Area 330	355	138	\$271,631	51	95	\$250,628	99.8%	45	6	9	22
Area 335	342	137	\$228,551	55	139	\$237,224	99.2%	45	0	9	16
Area 340	286	120	\$385,560	56	93	\$335,828	97.2%	52	2	4	16
Area 345	580	148	\$477,042	64	148	\$433,706	99.5%	73	3	15	22
Area 350	25	7	\$246,557	4	2	\$117,000	97.1%	17	0	0	1
Area 355	12	2	\$662,000	0	0				0	0	0
Area 360	140	45	\$174,337	21	36	\$181,028	99.5%	57	1	5	9
Area 370	72	15	\$219,867	3	13	\$242,325	99.5%	94	0	1	0
Area 380	260	63	\$204,657	16	39	\$237,001	89.4%	95	1	17	11
Area 385	155	42	\$126,299	17	41	\$112,333	96.1%	107	2	11	8
Area 390	104	21	\$120,747	7	24	\$98,263	92.1%	122	1	10	9
Area 401	42	9	\$55,344	1	2	\$135,000	93.1%	370	0	1	0
Area 403	42	18	\$69,019	1	8	\$65,887	97.1%	96	0	4	1
Area 405	59	15	\$101,070	5	10	\$85,015	91.1%	72	0	0	1
Area 407	35	12	\$80,383	2	6	\$66,000	94.3%	57	0	2	3
Area 409	62	10	\$72,625	4	7	\$42,785	93.2%	83	0	4	8
Area 411	58	14	\$60,460	3	11	\$44,449	97.8%	81	0	2	4
Area 413	57	20	\$105,025	11	18	\$100,038	97.7%	94	1	1	4

Heartland Multiple Listing Service

Activity Report

August 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 415	22	7	\$95,314	6	6	\$84,333	98.0%	58	0	1	0
Area 417	51	14	\$109,514	9	13	\$103,607	95.2%	108	0	2	1
Area 419	97	34	\$100,350	16	22	\$82,111	95.0%	63	1	4	4
Area 421	102	28	\$246,855	6	28	\$195,645	98.1%	76	0	4	0
Area 423	77	20	\$138,047	7	14	\$151,725	96.8%	45	0	4	4
Area 425	214	46	\$231,979	32	32	\$204,603	97.4%	108	3	6	6
Area 427	257	51	\$151,709	25	50	\$133,514	96.1%	77	10	20	9
Area 440	68	14	\$121,442	4	9	\$99,422	96.4%	136	1	2	1
Area 450	192	59	\$194,380	17	47	\$178,288	98.0%	70	0	10	4
Area 997	0	0		0	0				0	0	0
Area 998	306	55	\$104,613	14	22	\$100,188	89.8%	118	2	20	20
Area 999	74	14	\$75,794	4	10	\$71,682	92.7%	100	1	8	5
	14,412	3,930	\$179,148	1,425	3,073	\$159,592	96.5%	89	127	565	662

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	748	65	\$309,887	13	15	\$156,235	82.0%	333	3	31	49
Lots & Land	5,154	493	\$122,919	51	102	\$133,893	89.7%	178	8	267	135
Multi-dwelling	409	72	\$140,942	19	33	\$118,680	92.4%	88	5	23	15
Total	6,311	630	\$191,249	83	150	\$136,269	88.0%	200	16	321	199
Grand Total	18,705	4,560	\$200,432	1,514	3,223	\$196,770	97.4%	80	143	886	861