

Heartland Multiple Listing Service

Activity Report

August 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	13	4	\$216,403	4	5	\$122,224	99.0%	101	0	0	0
Area 102	94	40	\$140,267	11	17	\$225,722	95.3%	76	0	5	2
Area 103	318	136	\$150,444	50	135	\$157,880	99.0%	57	4	8	11
Area 104	367	135	\$243,974	65	110	\$248,379	99.6%	62	4	6	27
Area 105	110	37	\$89,239	11	36	\$98,609	99.4%	69	0	4	8
Area 106	179	58	\$201,668	31	82	\$191,485	98.7%	64	2	4	14
Area 107	199	57	\$161,456	31	35	\$155,582	98.5%	80	0	6	8
Area 108	51	18	\$107,903	10	10	\$96,170	94.2%	54	0	1	1
Area 109	130	40	\$146,017	16	18	\$139,230	97.5%	123	2	5	2
Area 110	147	42	\$244,230	16	32	\$216,065	98.0%	85	0	4	4
Area 111	155	21	\$116,885	16	20	\$119,157	99.5%	120	1	8	8
Area 112	190	55	\$148,744	29	32	\$129,619	97.5%	82	2	7	2
Area 113	59	18	\$159,461	6	13	\$126,086	95.7%	59	0	0	1
Area 114	112	40	\$266,469	27	32	\$242,924	97.8%	102	0	4	4
Area 115	416	135	\$277,666	64	128	\$261,079	97.9%	64	5	12	26
Area 202	1,034	274	\$202,786	94	204	\$191,989	95.8%	77	6	53	54
Area 203	476	198	\$131,961	77	142	\$115,239	97.3%	63	4	21	34
Area 204	775	257	\$276,094	102	195	\$233,423	98.6%	83	4	17	35
Area 205	316	97	\$100,914	28	80	\$83,191	95.4%	74	1	13	15
Area 206	679	215	\$109,360	83	160	\$94,214	96.7%	59	7	25	29
Area 207	541	200	\$207,259	84	141	\$181,516	98.2%	70	1	15	25
Area 208	621	190	\$225,656	72	132	\$171,799	97.9%	86	7	30	22
Area 210	186	36	\$147,545	21	21	\$103,641	95.4%	141	1	3	8
Area 220	313	77	\$164,741	28	55	\$171,514	98.0%	108	1	11	10
Area 221	65	16	\$123,609	2	0				2	4	0
Area 222	7	1	\$134,900	1	0				0	1	0
Area 223	54	9	\$146,594	2	4	\$37,706	91.9%	121	1	4	1
Area 224	6	1	\$29,700	0	1	\$69,500	100.0%	104	0	1	0
Area 230	72	14	\$130,800	3	4	\$111,750	91.6%	53	2	5	2
Area 310	253	135	\$302,959	46	114	\$245,529	98.0%	42	3	11	20
Area 315	295	115	\$275,068	40	126	\$250,180	98.0%	57	0	6	8
Area 320	342	177	\$246,024	61	156	\$265,695	98.5%	31	5	6	26
Area 325	238	97	\$325,978	36	83	\$292,465	98.7%	50	1	9	10
Area 330	260	94	\$281,316	40	128	\$266,031	99.7%	57	0	4	10
Area 335	278	136	\$253,141	66	130	\$245,492	99.5%	51	1	4	8
Area 340	217	100	\$422,497	42	110	\$307,763	98.0%	41	5	8	15
Area 345	529	134	\$516,445	63	146	\$439,613	98.8%	88	3	11	25
Area 350	19	13	\$214,403	5	9	\$293,992	100.1%	67	0	1	2
Area 355	13	3	\$264,600	0	1	\$536,500	98.4%	68	0	0	0
Area 360	112	36	\$164,258	20	48	\$181,442	99.7%	38	2	4	3
Area 370	65	27	\$245,868	18	19	\$226,933	97.8%	76	1	2	4
Area 380	210	73	\$271,572	26	46	\$190,806	97.9%	80	5	12	19
Area 385	137	40	\$109,607	22	27	\$124,307	96.6%	85	1	8	12
Area 390	90	16	\$184,757	5	11	\$69,318	93.1%	75	0	7	4
Area 401	28	8	\$46,712	3	5	\$58,800	95.1%	173	0	2	1
Area 403	31	6	\$55,225	3	11	\$85,876	99.2%	87	0	1	1
Area 405	28	14	\$88,414	8	10	\$85,370	100.7%	48	0	5	0
Area 407	33	7	\$89,557	1	10	\$82,930	95.0%	41	1	4	1
Area 409	50	16	\$57,699	2	13	\$66,592	97.2%	60	0	2	1
Area 411	41	15	\$65,660	5	10	\$63,645	96.2%	44	0	4	2
Area 413	57	21	\$104,221	4	21	\$91,818	98.2%	73	0	5	0

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Area 415	18	6	\$85,800	2	5	\$68,700	91.4%	26	0	1	1
Area 417	32	13	\$75,019	10	7	\$110,378	98.2%	32	1	3	4
Area 419	73	32	\$108,503	15	21	\$89,815	98.7%	114	0	5	4
Area 421	107	31	\$266,855	12	16	\$188,724	98.8%	76	0	5	1
Area 423	57	16	\$207,764	5	14	\$140,071	96.6%	68	0	1	2
Area 425	172	42	\$239,185	29	43	\$225,905	97.9%	84	1	6	7
Area 427	298	73	\$164,477	31	57	\$158,774	98.2%	81	6	15	9
Area 440	59	7	\$147,600	3	11	\$153,927	96.1%	88	0	3	1
Area 450	163	37	\$223,552	10	30	\$171,085	97.6%	61	3	8	7
Area 997	0	0		0	0				0	0	0
Area 998	267	58	\$127,316	29	38	\$89,004	93.8%	90	1	24	20
Area 999	61	18	\$142,605	1	7	\$37,614	93.4%	70	1	3	2
	12,318	4,037	\$180,281	1,647	3,327	\$166,680	97.3%	74	98	467	583

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	723	66	\$394,472	7	15	\$143,133	84.3%	209	1	49	23
Lots & Land	4,899	382	\$241,876	114	134	\$120,520	106.0%	162	6	140	131
Multi-dwelling	331	79	\$166,964	27	52	\$141,169	96.3%	82	6	23	15
Total	5,953	527	\$267,771	148	201	\$134,941	95.5%	151	13	212	169
Grand Total	16,124	4,564	\$222,675	1,794	3,528	\$200,792	98.3%	78	111	679	752