

Heartland Multiple Listing Service

Activity Report

August 2016

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	10	6	\$103,783	2	5	\$201,982	100.7%	50	0	0	2
Area 102	80	35	\$122,465	17	34	\$219,897	96.1%	58	1	1	3
Area 103	315	154	\$163,491	59	147	\$165,734	98.7%	47	3	6	11
Area 104	288	107	\$271,723	70	142	\$266,400	99.9%	74	3	0	6
Area 105	94	34	\$102,916	16	25	\$107,679	98.8%	26	0	1	4
Area 106	126	61	\$223,833	38	85	\$182,986	99.4%	42	0	4	6
Area 107	164	62	\$160,063	19	42	\$152,879	99.3%	56	2	1	7
Area 108	36	11	\$99,077	4	9	\$72,988	96.4%	50	0	2	1
Area 109	113	36	\$180,787	22	27	\$142,950	95.9%	60	1	6	3
Area 110	106	43	\$291,296	27	44	\$242,465	99.0%	62	4	2	8
Area 111	129	37	\$198,349	15	19	\$151,535	96.6%	90	0	5	5
Area 112	139	45	\$170,528	30	44	\$138,730	97.7%	79	0	9	2
Area 113	98	37	\$160,470	12	19	\$169,842	97.6%	70	0	3	5
Area 114	97	26	\$285,963	22	45	\$242,718	98.7%	62	2	3	1
Area 115	364	146	\$288,740	79	144	\$282,685	99.7%	62	3	9	23
Area 202	827	317	\$177,635	109	198	\$219,206	97.9%	51	12	35	44
Area 203	404	184	\$142,548	62	152	\$136,008	98.1%	49	2	12	22
Area 204	680	253	\$287,163	112	258	\$255,069	98.1%	54	3	11	35
Area 205	243	98	\$117,387	41	75	\$102,994	97.5%	56	0	2	20
Area 206	509	192	\$115,624	60	165	\$100,726	98.3%	56	3	21	26
Area 207	426	168	\$208,581	81	150	\$196,355	98.6%	54	3	13	16
Area 208	580	205	\$216,536	81	152	\$198,741	98.2%	59	1	16	27
Area 210	135	41	\$170,158	11	29	\$144,139	96.3%	77	3	3	5
Area 220	248	70	\$157,815	35	64	\$185,719	96.5%	92	2	14	7
Area 221	55	12	\$163,158	1	3	\$124,966	98.7%	60	2	5	0
Area 222	16	3	\$231,633	0	2	\$117,000	93.7%	76	0	2	0
Area 223	39	7	\$83,085	5	4	\$52,500	91.2%	101	1	1	4
Area 224	2	0		1	1	\$74,000	105.9%	133	0	0	0
Area 230	65	16	\$187,059	5	7	\$111,928	92.9%	66	1	2	1
Area 310	236	138	\$264,134	53	143	\$246,853	98.5%	28	3	5	14
Area 315	243	112	\$272,491	58	110	\$263,515	100.3%	46	3	5	12
Area 320	282	166	\$262,399	69	180	\$251,559	98.0%	31	4	3	18
Area 325	253	108	\$354,145	54	70	\$341,842	100.0%	52	1	4	12
Area 330	267	117	\$276,705	70	126	\$268,034	99.8%	51	1	3	12
Area 335	287	146	\$259,634	73	137	\$238,190	99.9%	29	3	4	15
Area 340	214	105	\$365,878	51	99	\$352,914	97.5%	38	1	4	15
Area 345	521	148	\$544,342	76	157	\$504,744	98.4%	83	3	19	18
Area 350	16	2	\$162,500	2	11	\$268,545	93.8%	89	0	0	3
Area 355	12	0		0	1	\$320,000	98.5%	4	0	1	0
Area 360	115	49	\$201,174	17	49	\$205,055	99.8%	30	3	2	6
Area 370	56	31	\$275,798	8	11	\$227,524	100.6%	36	0	1	3
Area 380	180	70	\$189,786	22	57	\$204,939	97.4%	59	0	4	12
Area 385	91	32	\$138,275	17	45	\$166,457	97.7%	78	2	4	6
Area 390	81	19	\$354,526	7	5	\$116,900	96.5%	132	0	5	9
Area 401	10	0		1	2	\$28,100	97.1%	13	0	0	0
Area 403	43	20	\$57,005	1	8	\$58,937	95.8%	64	1	4	0
Area 405	32	19	\$112,539	4	11	\$120,495	99.5%	17	0	1	3
Area 407	17	9	\$66,844	3	8	\$84,700	97.5%	39	0	2	2
Area 409	42	16	\$56,324	4	13	\$44,230	91.3%	63	0	1	0
Area 411	39	19	\$71,342	8	14	\$59,764	97.5%	58	1	3	2
Area 413	66	34	\$111,970	15	13	\$110,962	97.9%	55	0	1	2

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Area 415	13	11	\$138,881	5	4	\$137,975	97.0%	32	1	3	0
Area 417	44	22	\$125,827	9	16	\$112,156	97.8%	34	0	2	1
Area 419	67	28	\$124,035	10	21	\$110,958	99.7%	55	0	4	4
Area 421	101	33	\$266,717	19	38	\$244,761	97.9%	110	1	3	5
Area 423	34	12	\$181,675	4	14	\$178,460	98.3%	47	0	0	1
Area 425	136	51	\$238,214	15	45	\$236,658	99.4%	73	0	5	6
Area 427	197	75	\$235,980	30	69	\$135,601	97.6%	89	6	8	14
Area 440	46	12	\$159,075	9	11	\$159,061	91.2%	65	1	3	3
Area 450	144	51	\$237,482	25	45	\$227,272	98.4%	52	0	9	7
Area 997	2	0		0	0				0	0	0
Area 998	292	67	\$159,510	29	40	\$105,411	97.9%	90	5	19	13
Area 999	95	22	\$256,939	6	9	\$71,750	92.0%	39	1	3	2
	10,662	4,150	\$196,678	1,810	3,673	\$176,857	97.7%	59	93	324	514

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	605	69	\$301,066	20	15	\$121,095	81.1%	647	1	50	27
Lots & Land	4,378	304	\$239,576	106	123	\$126,455	89.8%	312	5	146	122
Multi-dwelling	300	93	\$249,749	33	60	\$125,131	95.6%	51	1	10	17
Total	5,283	466	\$263,464	159	198	\$124,227	88.8%	337	7	206	166
Grand Total	13,516	4,616	\$228,831	1,977	3,871	\$216,805	98.3%	63	100	530	680