

Heartland Multiple Listing Service

Activity Report

August 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	13	2	\$201,450	1	8	\$217,396	100.6%	30	0	0	0
Area 102	57	23	\$130,754	8	18	\$136,975	97.4%	39	0	0	7
Area 103	270	173	\$175,734	63	129	\$166,815	99.3%	36	2	5	18
Area 104	321	142	\$278,426	74	119	\$279,137	99.9%	55	4	8	20
Area 105	45	34	\$109,995	12	36	\$110,463	98.7%	33	2	1	3
Area 106	117	73	\$243,595	21	69	\$217,537	99.4%	34	2	5	9
Area 107	159	57	\$182,949	22	54	\$162,362	94.2%	48	2	2	5
Area 108	26	6	\$138,450	4	6	\$65,066	99.4%	45	0	1	2
Area 109	115	47	\$202,344	14	33	\$167,200	94.7%	83	2	8	5
Area 110	122	53	\$277,101	24	42	\$245,568	99.2%	68	3	1	5
Area 111	93	37	\$241,678	13	39	\$173,625	97.0%	101	1	10	10
Area 112	141	62	\$234,494	29	42	\$153,954	99.2%	42	0	8	4
Area 113	99	25	\$160,691	13	18	\$126,518	95.3%	41	1	5	3
Area 114	102	39	\$362,584	27	39	\$255,167	98.4%	44	0	1	6
Area 115	307	153	\$315,242	76	122	\$262,844	99.6%	38	3	5	14
Area 202	706	303	\$210,280	93	237	\$195,748	98.2%	51	11	36	46
Area 203	331	195	\$149,248	59	146	\$132,727	98.4%	37	0	6	30
Area 204	602	226	\$271,670	89	266	\$279,483	99.2%	54	3	14	36
Area 205	199	102	\$114,008	35	73	\$114,032	99.5%	47	2	3	12
Area 206	442	238	\$132,308	83	186	\$122,676	97.4%	43	0	11	26
Area 207	380	170	\$229,615	77	156	\$198,070	98.7%	51	1	9	27
Area 208	495	219	\$229,942	99	204	\$209,295	98.3%	59	2	12	22
Area 210	111	33	\$139,663	12	28	\$155,548	96.2%	109	0	3	5
Area 220	208	68	\$185,746	31	66	\$186,719	98.1%	68	1	11	8
Area 221	52	10	\$179,990	0	6	\$163,241	94.3%	58	3	4	1
Area 222	12	3	\$205,900	0	2	\$82,950	89.7%	191	0	1	1
Area 223	41	8	\$381,697	3	5	\$128,380	104.3%	58	0	1	2
Area 224	5	1	\$84,000	0	0			127	0	0	0
Area 230	70	19	\$196,447	6	15	\$107,353	95.6%	73	0	4	2
Area 310	190	109	\$335,677	54	112	\$317,236	98.8%	33	2	6	18
Area 315	245	113	\$281,246	54	105	\$268,674	99.3%	43	5	8	12
Area 320	284	179	\$261,378	64	140	\$261,562	99.2%	22	3	6	23
Area 325	203	95	\$367,074	39	89	\$326,646	99.4%	58	1	9	8
Area 330	262	145	\$331,315	63	130	\$290,434	100.2%	32	1	4	14
Area 335	296	166	\$262,549	100	166	\$275,316	99.7%	32	3	5	12
Area 340	194	124	\$385,264	50	104	\$317,698	98.4%	24	6	3	18
Area 345	464	125	\$519,395	62	161	\$489,622	99.1%	52	7	12	20
Area 350	25	15	\$375,350	4	8	\$266,675	97.8%	72	1	1	0
Area 355	5	1	\$650,000	0	2	\$359,000	96.0%	106	0	0	1
Area 360	105	59	\$218,756	20	58	\$201,929	99.8%	37	1	4	7
Area 370	54	19	\$238,048	9	23	\$217,784	99.6%	47	1	0	3
Area 380	137	43	\$242,361	28	55	\$190,919	98.3%	42	1	7	7
Area 385	85	38	\$170,701	17	37	\$174,490	97.1%	33	0	3	5
Area 390	55	17	\$146,837	2	10	\$109,445	102.7%	75	0	2	1
Area 401	10	5	\$64,080	5	4	\$78,750	97.0%	2	0	2	0
Area 403	29	10	\$67,305	2	14	\$71,225	97.5%	58	0	0	1
Area 405	24	16	\$134,543	4	7	\$96,992	98.4%	13	2	1	2
Area 407	12	10	\$83,180	5	13	\$99,611	99.1%	51	0	3	0
Area 409	35	11	\$66,381	1	8	\$70,480	99.4%	34	1	1	0
Area 411	36	20	\$77,967	4	5	\$70,650	97.3%	32	1	2	4
Area 413	28	16	\$122,823	6	19	\$103,721	95.2%	114	0	1	1

Heartland Multiple Listing Service

Activity Report

August 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 415	11	6	\$110,391	1	8	\$107,071	99.4%	33	0	1	0
Area 417	31	15	\$146,278	9	18	\$106,527	99.4%	32	0	0	4
Area 419	49	23	\$129,250	13	25	\$140,420	100.7%	39	0	0	3
Area 421	122	44	\$296,468	17	38	\$238,052	100.7%	66	0	1	2
Area 423	31	19	\$151,602	7	11	\$180,027	97.8%	35	0	2	4
Area 425	135	58	\$263,116	25	47	\$249,184	98.8%	51	0	3	7
Area 427	176	70	\$192,650	28	64	\$175,562	98.3%	53	2	9	9
Area 440	39	8	\$116,287	4	8	\$195,130	97.0%	95	2	1	0
Area 450	147	48	\$222,833	13	34	\$226,531	100.7%	46	0	8	6
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	263	63	\$127,097	31	51	\$100,508	94.5%	89	0	13	10
Area 999	96	27	\$196,924	9	16	\$79,564	95.5%	85	0	5	6
	9,519	4,238	\$214,857	1,738	3,754	\$184,824	98.2%	55	85	298	537
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	674	80	\$357,637	14	22	\$300,159	83.3%	102	5	34	19
Lots & Land	3,974	403	\$175,269	74	143	\$142,389	94.5%	201	10	92	69
Multi-dwelling	200	114	\$255,299	43	60	\$197,280	95.7%	31	4	9	18
Total	4,848	597	\$262,735	131	225	\$213,276	91.2%	111	19	135	106
Grand Total	12,216	4,835	\$236,114	1,863	3,979	\$223,337	98.6%	57	104	433	643