

# Heartland Multiple Listing Service

## Activity Report

August 2018

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	7	7	\$150,671	1	4	\$179,225	98.3%	3	0	0	0
Area 102	65	32	\$170,285	9	31	\$206,641	95.7%	26	1	0	6
Area 103	212	147	\$203,715	76	159	\$191,808	99.6%	46	1	2	18
Area 104	312	154	\$287,387	60	133	\$258,813	99.8%	45	4	3	24
Area 105	60	48	\$155,357	19	43	\$131,854	99.4%	26	1	1	6
Area 106	151	100	\$259,572	36	83	\$225,829	100.1%	34	0	1	17
Area 107	128	59	\$220,594	28	69	\$225,552	97.0%	36	1	3	5
Area 108	31	12	\$130,883	3	17	\$121,649	97.0%	37	1	0	3
Area 109	109	25	\$229,988	12	29	\$205,026	96.4%	58	1	2	8
Area 110	117	60	\$313,351	16	59	\$284,472	98.8%	35	1	1	14
Area 111	61	22	\$135,847	18	21	\$198,785	96.7%	58	1	5	3
Area 112	42	18	\$316,005	8	25	\$211,244	98.2%	71	1	2	4
Area 1121	34	19	\$219,115	6	14	\$110,082	98.4%	75	0	0	1
Area 1122	80	32	\$238,557	13	18	\$234,498	97.3%	94	0	1	4
Area 113	42	12	\$233,258	4	11	\$251,250	93.5%	90	0	1	3
Area 1131	56	21	\$121,028	11	14	\$119,014	96.6%	64	1	4	1
Area 1132	149	48	\$129,844	19	38	\$113,566	97.2%	26	0	1	7
Area 114	121	62	\$363,435	15	40	\$261,815	99.6%	24	1	2	8
Area 115	417	177	\$300,422	57	152	\$298,233	98.9%	42	4	3	43
Area 120	52	22	\$202,304	11	11	\$160,650	93.9%	64	0	4	2
Area 125	21	12	\$186,557	2	6	\$222,666	98.3%	24	1	0	0
Area 130	9	3	\$115,233	1	2	\$127,500	94.5%	152	0	0	0
Area 135	8	6	\$133,250	2	0				1	0	0
Area 140	7	4	\$266,712	1	0				1	0	0
Area 145	17	4	\$50,775	0	4	\$66,700	96.1%	38	0	1	0
Area 202	875	350	\$220,911	94	238	\$211,595	97.7%	57	6	37	62
Area 203	343	221	\$151,908	69	190	\$154,099	99.7%	29	3	12	33
Area 204	647	279	\$305,258	88	257	\$274,397	99.4%	50	12	13	49
Area 205	165	119	\$138,247	45	86	\$123,354	99.2%	29	1	4	20
Area 206	402	242	\$143,994	101	185	\$130,218	98.4%	32	3	4	26
Area 207	396	196	\$220,443	82	207	\$214,266	99.6%	43	4	7	26
Area 208	504	205	\$271,082	75	206	\$218,625	99.3%	60	6	7	36
Area 210	82	36	\$180,554	17	41	\$137,548	97.8%	59	0	3	5
Area 220	214	66	\$174,687	26	85	\$179,308	97.3%	58	1	9	16
Area 221	41	10	\$163,220	3	8	\$182,687	90.7%	100	0	5	1
Area 222	13	2	\$205,900	0	4	\$139,850	98.2%	62	0	2	0
Area 223	33	7	\$236,814	3	5	\$82,400	92.6%	102	0	4	0
Area 224	4	0		0	0			56	0	0	1
Area 230	63	17	\$179,517	2	14	\$141,221	94.6%	100	0	2	2
Area 310	233	144	\$356,642	55	136	\$297,491	97.2%	25	1	4	25
Area 315	215	123	\$304,162	49	98	\$265,241	100.5%	28	3	6	14
Area 320	287	194	\$294,452	86	174	\$334,523	98.9%	21	5	9	30
Area 325	259	104	\$398,130	50	87	\$365,161	99.9%	45	0	6	11
Area 330	298	162	\$345,298	61	125	\$299,428	99.7%	41	1	4	19
Area 335	319	174	\$275,833	70	141	\$279,794	100.3%	29	1	3	17
Area 340	203	124	\$483,122	48	114	\$405,760	98.0%	33	1	5	30
Area 345	573	174	\$610,588	76	159	\$527,453	100.5%	58	6	9	37
Area 350	20	9	\$287,872	5	9	\$248,944	99.7%	29	1	0	1
Area 355	6	2	\$809,950	0	0				0	0	0
Area 360	135	56	\$242,279	16	52	\$220,094	99.4%	27	0	0	13
Area 370	75	30	\$680,994	10	28	\$288,943	100.3%	49	0	1	3

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Area 380	174	69	\$249,559	30	46	\$216,260	97.7%	37	2	5	11
Area 385	117	50	\$178,710	18	26	\$175,046	97.2%	50	1	6	7
Area 390	62	24	\$149,275	8	13	\$251,761	96.6%	73	0	7	5
Area 401	12	7	\$61,528	0	8	\$44,593	92.6%	50	1	1	2
Area 403	26	23	\$110,730	11	8	\$67,768	96.7%	38	0	0	6
Area 405	22	10	\$164,275	6	15	\$111,630	100.1%	19	0	0	2
Area 407	11	9	\$112,044	4	8	\$107,975	97.4%	37	0	0	1
Area 409	27	15	\$98,816	2	16	\$63,517	94.1%	58	1	0	3
Area 411	19	20	\$123,594	10	10	\$108,800	98.3%	49	0	0	1
Area 413	30	18	\$137,863	6	19	\$130,348	98.6%	27	0	0	1
Area 415	13	5	\$113,401	3	8	\$146,625	98.0%	27	0	0	1
Area 417	22	15	\$148,403	7	14	\$135,643	99.5%	34	0	0	3
Area 419	49	33	\$148,334	9	30	\$146,529	99.9%	34	1	1	6
Area 421	113	44	\$279,655	17	28	\$240,255	99.0%	71	0	2	2
Area 423	44	29	\$163,836	8	18	\$177,908	99.8%	32	0	1	6
Area 425	148	45	\$290,296	28	51	\$243,011	100.0%	62	0	0	10
Area 427	161	78	\$171,533	27	64	\$178,138	96.5%	57	1	7	9
Area 440	34	15	\$179,236	10	13	\$158,400	93.8%	111	2	2	3
Area 450	136	60	\$261,328	17	42	\$221,978	97.8%	30	1	10	8
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	234	66	\$149,590	39	63	\$135,090	94.6%	82	2	9	10
Area 999	155	48	\$167,733	16	18	\$85,907	96.3%	66	4	5	8
<b>Total</b>	<b>10,322</b>	<b>4,835</b>	<b>\$229,236</b>	<b>1,835</b>	<b>4,150</b>	<b>\$195,242</b>	<b>97.7%</b>	<b>50</b>	<b>93</b>	<b>249</b>	<b>759</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	756	94	\$495,021	16	24	\$155,937	91.0%	113	3	38	38
Lots & Land	3,659	373	\$296,440	63	179	\$107,177	91.5%	218	9	118	54
Multi-dwelling	198	89	\$348,279	31	77	\$189,306	96.2%	49	3	12	11
<b>Total</b>	<b>4,613</b>	<b>556</b>	<b>\$379,913</b>	<b>110</b>	<b>280</b>	<b>\$150,807</b>	<b>92.9%</b>	<b>127</b>	<b>15</b>	<b>168</b>	<b>103</b>
<b>Grand Total</b>	<b>12,918</b>	<b>5,391</b>	<b>\$269,207</b>	<b>1,948</b>	<b>4,430</b>	<b>\$232,703</b>	<b>98.7%</b>	<b>50</b>	<b>108</b>	<b>419</b>	<b>862</b>