

Heartland Multiple Listing Service

Activity Report

August 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	3	10	\$175,340	5	5	\$244,660	97.0%	32	0	0	0
Area 102	54	35	\$235,435	13	33	\$208,474	97.5%	31	3	0	7
Area 103	168	138	\$194,460	76	145	\$203,699	99.9%	23	4	4	15
Area 104	312	154	\$309,303	92	145	\$283,962	99.7%	54	0	3	26
Area 105	42	44	\$136,681	15	35	\$134,978	99.8%	12	2	2	4
Area 106	125	91	\$243,479	45	85	\$247,026	99.3%	26	2	3	16
Area 107	142	71	\$212,863	37	56	\$212,069	98.5%	37	3	5	11
Area 108	24	13	\$111,500	12	10	\$106,401	98.9%	43	0	0	5
Area 109	104	41	\$288,325	12	34	\$204,880	95.9%	128	1	2	10
Area 110	113	54	\$279,377	24	51	\$270,867	98.2%	75	1	2	9
Area 111	48	26	\$183,384	11	17	\$207,952	99.2%	48	0	0	3
Area 112	18	16	\$208,006	8	14	\$252,000	96.4%	47	1	0	1
Area 1121	34	14	\$165,750	7	11	\$223,172	97.0%	20	0	1	3
Area 1122	62	27	\$207,574	16	20	\$177,157	99.8%	29	1	2	1
Area 113	16	11	\$232,109	6	8	\$218,187	96.3%	52	2	0	2
Area 1131	68	22	\$95,147	9	21	\$105,742	97.4%	38	1	2	7
Area 1132	143	64	\$112,505	21	46	\$106,696	96.0%	66	0	2	8
Area 114	98	42	\$335,050	18	35	\$276,960	99.3%	42	3	1	4
Area 115	327	156	\$318,293	79	172	\$315,273	99.4%	57	4	7	33
Area 120	48	16	\$238,762	10	13	\$193,642	97.4%	61	1	2	0
Area 125	24	9	\$217,727	2	10	\$179,590	97.1%	59	0	0	3
Area 130	11	5	\$180,048	7	3	\$132,166	100.2%	38	0	0	0
Area 135	9	4	\$266,825	2	6	\$162,600	93.4%	65	0	0	0
Area 140	10	2	\$100,000	1	1	\$97,000	99.0%	69	0	0	0
Area 145	10	3	\$157,966	1	3	\$110,133	90.3%	200	0	0	0
Area 202	847	379	\$191,337	119	249	\$210,609	97.1%	51	9	36	59
Area 203	313	227	\$172,095	80	165	\$155,167	98.3%	26	4	4	30
Area 204	571	276	\$341,557	126	265	\$311,899	98.6%	51	3	13	40
Area 205	165	113	\$139,999	43	90	\$137,984	98.7%	29	0	1	11
Area 206	389	271	\$141,139	99	187	\$142,715	99.3%	30	4	9	25
Area 207	373	188	\$256,370	100	179	\$242,523	99.9%	55	4	9	30
Area 208	414	183	\$272,476	63	200	\$234,197	98.7%	44	5	9	31
Area 210	97	43	\$151,421	20	35	\$120,092	97.6%	34	2	5	11
Area 220	174	73	\$211,206	46	67	\$190,726	98.3%	47	3	6	8
Area 221	29	8	\$225,112	7	10	\$159,650	94.2%	105	0	5	1
Area 222	32	6	\$223,445	2	6	\$154,316	94.8%	108	0	2	2
Area 223	30	5	\$297,880	2	4	\$88,250	94.5%	43	2	2	0
Area 224	8	5	\$159,826	0	1	\$62,500	105.9%	65	0	0	2
Area 230	67	25	\$243,556	4	11	\$148,810	96.6%	75	0	0	5
Area 310	220	146	\$428,289	66	125	\$342,684	98.8%	27	3	7	23
Area 315	185	143	\$320,102	67	121	\$308,376	98.8%	33	2	7	9
Area 320	262	171	\$327,441	85	197	\$311,637	99.1%	25	7	10	26
Area 325	241	113	\$477,468	46	91	\$364,094	99.5%	51	1	7	20
Area 330	264	138	\$325,448	68	138	\$323,167	100.3%	40	2	4	17
Area 335	302	167	\$308,424	92	138	\$303,044	99.8%	32	2	10	26
Area 340	181	97	\$416,275	51	102	\$418,393	97.5%	29	0	4	17
Area 345	596	187	\$618,799	104	158	\$528,281	97.7%	58	4	7	56
Area 350	20	13	\$287,864	2	14	\$261,680	99.3%	25	0	1	2
Area 355	10	1	\$925,000	2	2	\$645,000	92.9%	85	0	0	0
Area 360	77	47	\$260,789	25	56	\$229,995	99.5%	26	0	2	4
Area 370	93	25	\$307,730	13	18	\$267,442	101.3%	94	1	1	8

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Area 380	131	54	\$252,040	35	39	\$226,914	96.1%	46	4	6	11
Area 385	74	43	\$168,086	16	39	\$177,298	93.4%	27	1	4	8
Area 390	40	15	\$153,406	12	16	\$80,856	87.5%	75	1	4	5
Area 401	15	7	\$53,928	0	6	\$51,333	93.8%	16	1	0	3
Area 403	17	14	\$91,021	9	9	\$100,111	100.2%	16	1	0	0
Area 405	28	20	\$141,195	1	15	\$147,600	99.6%	22	3	1	4
Area 407	16	10	\$137,830	5	10	\$109,250	103.8%	11	0	0	1
Area 409	28	17	\$95,473	9	13	\$71,042	101.9%	16	2	2	2
Area 411	28	8	\$83,606	3	12	\$135,697	99.4%	26	0	0	2
Area 413	23	23	\$157,126	13	18	\$162,961	100.9%	29	0	1	1
Area 415	17	12	\$178,504	2	8	\$134,562	96.9%	24	0	0	2
Area 417	30	18	\$140,008	12	13	\$156,586	98.8%	24	1	2	2
Area 419	28	26	\$152,448	17	30	\$144,106	98.0%	24	0	1	1
Area 421	92	40	\$301,084	14	36	\$297,158	103.8%	33	0	3	6
Area 423	32	19	\$198,526	10	23	\$186,504	98.5%	16	1	0	1
Area 425	161	59	\$292,073	28	59	\$285,299	99.2%	51	0	5	9
Area 427	145	70	\$186,741	44	66	\$206,998	97.8%	35	3	6	6
Area 440	26	8	\$231,366	5	9	\$264,644	89.8%	52	0	1	1
Area 450	101	48	\$287,676	32	48	\$271,959	100.2%	40	1	5	4
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	238	72	\$148,648	42	38	\$136,601	97.5%	73	7	8	5
Area 999	160	42	\$154,624	15	23	\$115,576	94.0%	111	4	4	10
	9,403	4,743	\$233,922	2,185	4,138	\$208,355	97.9%	47	117	252	715
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	745	97	\$495,950	25	18	\$143,477	85.7%	202	2	36	15
Lots & Land	3,289	339	\$248,308	84	112	\$139,167	91.8%	148	6	126	61
Multi-dwelling	235	90	\$263,876	53	70	\$219,066	96.7%	36	2	10	7
Total	4,269	526	\$336,045	162	200	\$167,237	91.4%	129	10	172	83
Grand Total	12,176	5,269	\$269,434	2,347	4,338	\$250,918	98.5%	48	127	424	798