

# Heartland Multiple Listing Service

## Activity Report

August 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	4	3	\$221,500	6	1	\$201,000	107.5%	3	0	0	0
Area 102	34	27	\$171,133	18	33	\$251,837	99.5%	38	0	1	1
Area 103	98	140	\$224,929	100	136	\$212,446	101.6%	21	1	5	5
Area 104	134	160	\$329,632	130	160	\$329,036	101.1%	47	2	2	8
Area 105	21	29	\$151,665	23	36	\$159,509	103.1%	17	1	1	1
Area 106	80	64	\$294,398	51	62	\$280,387	99.2%	24	0	3	3
Area 107	55	54	\$223,838	46	42	\$255,478	99.4%	75	0	2	3
Area 108	18	14	\$145,035	5	10	\$134,540	99.0%	25	0	0	0
Area 109	46	36	\$299,556	28	34	\$277,380	92.4%	61	2	3	3
Area 110	49	48	\$333,460	42	43	\$345,287	99.8%	41	1	2	3
Area 111	29	22	\$253,677	15	13	\$151,692	98.8%	43	0	1	1
Area 112	22	19	\$211,963	10	19	\$237,518	98.9%	23	0	0	2
Area 1121	25	21	\$149,533	13	17	\$266,192	99.9%	72	0	0	0
Area 1122	22	13	\$181,069	11	24	\$264,537	98.9%	51	0	1	0
Area 113	13	9	\$391,400	4	4	\$106,062	95.7%	83	0	1	2
Area 1131	34	14	\$117,905	7	21	\$115,954	98.3%	32	0	2	4
Area 1132	68	46	\$122,622	16	42	\$121,757	97.5%	38	0	0	4
Area 114	66	48	\$316,735	38	49	\$319,816	99.0%	45	2	0	2
Area 115	212	181	\$343,867	141	138	\$324,162	99.8%	40	1	6	13
Area 120	25	12	\$317,275	7	15	\$269,393	96.9%	64	0	3	1
Area 125	7	4	\$198,625	6	5	\$223,900	91.1%	22	0	0	0
Area 130	12	5	\$305,780	1	3	\$201,833	97.2%	54	0	0	0
Area 135	5	0		1	2	\$96,000	92.5%	68	0	0	0
Area 140	5	2	\$136,700	1	3	\$130,833	98.3%	203	0	0	1
Area 145	6	3	\$119,900	3	1	\$50,000	5,000,000.0%	33	0	0	0
Area 202	544	348	\$274,571	173	297	\$248,366	99.4%	38	9	22	60
Area 203	141	208	\$177,441	142	170	\$187,582	100.6%	22	2	7	6
Area 204	340	309	\$353,467	200	249	\$339,395	100.2%	51	4	4	23
Area 205	85	116	\$167,672	72	90	\$162,528	101.1%	17	0	2	5
Area 206	183	232	\$171,851	147	185	\$157,491	100.9%	22	6	6	17
Area 207	243	243	\$265,652	152	195	\$258,969	100.8%	32	3	3	7
Area 208	211	185	\$301,549	127	178	\$258,603	99.6%	32	0	4	16
Area 210	47	40	\$242,777	33	34	\$200,063	98.6%	44	2	3	5
Area 220	122	83	\$222,240	58	67	\$202,350	99.3%	40	0	7	7
Area 221	11	4	\$142,925	5	5	\$182,460	89.4%	30	0	2	2
Area 222	11	6	\$243,966	5	5	\$287,400	96.2%	101	1	1	2
Area 223	30	12	\$135,350	6	6	\$114,816	96.1%	96	1	0	1
Area 224	2	1	\$62,000	0	0			251	0	0	0
Area 230	36	16	\$292,406	10	8	\$153,112	98.9%	107	0	1	1
Area 235	59	30	\$151,321	14	25	\$114,556	96.5%	34	3	1	2
Area 310	118	168	\$361,710	97	134	\$432,661	93.8%	28	4	5	14
Area 315	121	110	\$362,548	85	115	\$353,685	99.9%	33	3	4	6
Area 320	155	196	\$380,143	116	192	\$342,668	100.5%	20	1	4	20
Area 325	145	102	\$444,999	76	88	\$372,020	100.4%	33	0	3	9
Area 330	167	113	\$377,202	96	160	\$352,434	100.9%	34	3	5	12
Area 335	142	164	\$331,108	134	150	\$327,106	100.9%	59	0	1	10
Area 340	113	121	\$433,762	83	103	\$411,930	99.1%	23	2	4	11
Area 345	334	182	\$680,657	158	183	\$611,891	99.4%	79	1	5	32
Area 350	15	9	\$286,118	7	10	\$293,176	100.4%	69	0	0	0
Area 355	3	1	\$550,000	1	1	\$410,000	102.5%	2	0	0	0
Area 360	48	55	\$263,695	37	40	\$262,101	101.2%	19	0	0	1

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Area 370	56	36	\$476,052	35	26	\$316,494	100.4%	128	0	2	3
Area 380	65	49	\$326,314	40	67	\$279,057	98.6%	22	0	5	2
Area 385	44	28	\$217,787	30	39	\$178,681	99.3%	49	0	3	3
Area 390	20	14	\$254,685	11	12	\$108,433	97.1%	48	0	2	3
Area 401	11	6	\$115,900	2	4	\$120,200	103.5%	18	0	1	2
Area 403	20	14	\$129,950	6	6	\$127,171	97.1%	50	0	1	4
Area 405	12	12	\$156,233	10	11	\$172,654	103.3%	18	1	0	0
Area 407	5	8	\$128,693	5	8	\$109,037	101.0%	10	0	0	0
Area 409	14	13	\$100,087	8	12	\$100,104	104.0%	32	0	1	4
Area 411	7	19	\$135,847	14	11	\$137,136	103.4%	6	0	1	2
Area 413	16	17	\$151,052	8	12	\$158,450	101.7%	17	0	0	1
Area 415	8	11	\$166,863	8	3	\$266,500	103.8%	6	0	0	0
Area 417	16	20	\$149,132	22	17	\$175,263	101.7%	46	0	0	0
Area 419	27	32	\$172,365	12	20	\$172,837	102.6%	17	1	0	3
Area 421	50	35	\$294,074	33	40	\$293,696	101.3%	24	1	0	3
Area 423	17	25	\$220,462	14	22	\$208,490	100.0%	23	0	0	1
Area 425	77	66	\$313,992	61	46	\$321,548	100.8%	78	0	2	2
Area 427	68	60	\$211,025	53	67	\$209,980	99.6%	26	1	3	5
Area 440	14	11	\$278,631	10	12	\$156,710	98.5%	45	0	1	1
Area 450	69	57	\$287,205	27	47	\$249,934	100.1%	29	1	3	3
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	118	72	\$179,465	54	62	\$115,587	98.3%	70	5	18	9
Area 999	79	37	\$123,454	27	35	\$116,810	95.6%	112	1	5	5
	<b>5,329</b>	<b>4,670</b>	<b>\$247,619</b>	<b>3,247</b>	<b>4,182</b>	<b>\$228,593</b>	<b>69,542.4%</b>	<b>47</b>	<b>66</b>	<b>175</b>	<b>382</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	692	70	\$407,676	25	33	\$263,983	87.7%	272	4	38	23
Lots & Land	2,721	376	\$239,768	178	204	\$149,244	91.6%	250	12	93	79
Multi-dwelling	127	100	\$324,181	46	56	\$236,626	94.9%	16	2	38	12
<b>Total</b>	<b>3,540</b>	<b>546</b>	<b>\$323,875</b>	<b>249</b>	<b>293</b>	<b>\$216,618</b>	<b>91.4%</b>	<b>179</b>	<b>18</b>	<b>169</b>	<b>114</b>
<b>Grand Total</b>	<b>7,413</b>	<b>5,216</b>	<b>\$294,967</b>	<b>3,497</b>	<b>4,475</b>	<b>\$277,993</b>	<b>99.3%</b>	<b>50</b>	<b>84</b>	<b>348</b>	<b>496</b>