

Heartland Multiple Listing Service

Activity Report

December 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	35	5	\$148,560	1	0			164	0	1	3
Area 102	111	24	\$161,008	7	12	\$77,154	96.3%	74	0	10	5
Area 103	419	77	\$130,831	22	54	\$122,637	99.2%	89	3	40	15
Area 104	463	62	\$208,679	32	47	\$249,372	99.3%	88	3	43	13
Area 105	141	28	\$98,042	7	24	\$84,102	97.9%	53	1	10	4
Area 106	238	46	\$173,543	14	38	\$186,278	97.4%	66	1	27	11
Area 107	239	37	\$125,313	14	31	\$121,547	96.5%	111	2	31	11
Area 108	51	5	\$107,060	3	5	\$56,252	94.0%	52	0	6	2
Area 109	197	31	\$141,787	6	15	\$122,160	96.0%	109	1	25	10
Area 110	169	39	\$244,962	13	25	\$189,960	97.5%	145	2	15	9
Area 111	222	27	\$107,905	11	13	\$103,692	94.4%	85	2	25	13
Area 112	186	25	\$142,058	11	15	\$106,630	92.5%	95	1	20	5
Area 113	51	6	\$189,850	4	9	\$160,544	94.8%	82	1	2	0
Area 114	156	21	\$203,174	6	15	\$245,121	96.9%	76	0	10	1
Area 115	508	73	\$218,047	27	62	\$200,433	98.2%	119	6	54	14
Area 202	2,000	282	\$131,447	66	161	\$132,451	95.4%	93	8	222	63
Area 203	754	181	\$99,056	54	131	\$91,341	95.3%	84	8	100	33
Area 204	919	135	\$243,985	26	108	\$226,682	95.6%	128	4	89	42
Area 205	412	76	\$90,135	27	55	\$89,200	95.9%	96	3	45	25
Area 206	822	139	\$94,639	43	91	\$71,877	95.1%	67	5	119	38
Area 207	673	136	\$158,918	32	75	\$135,736	95.2%	71	2	57	22
Area 208	832	115	\$168,924	30	75	\$151,770	96.5%	116	6	110	39
Area 210	210	29	\$111,189	14	25	\$77,538	93.4%	147	1	26	10
Area 220	127	14	\$124,357	7	7	\$93,571	92.2%	107	1	26	8
Area 230	113	11	\$265,049	0	6	\$91,083	91.9%	103	1	18	3
Area 310	354	57	\$165,497	16	51	\$263,526	94.9%	86	6	38	13
Area 315	334	50	\$277,198	19	40	\$231,067	95.3%	106	0	40	12
Area 320	513	111	\$199,486	23	69	\$228,667	96.4%	68	11	59	18
Area 325	278	44	\$296,100	20	32	\$275,987	96.7%	128	1	22	7
Area 330	434	77	\$246,155	34	58	\$220,687	96.8%	88	3	24	22
Area 335	438	74	\$197,527	22	60	\$208,030	98.0%	77	3	40	12
Area 340	312	49	\$306,090	14	44	\$259,631	95.9%	88	3	37	6
Area 345	545	79	\$398,965	28	62	\$420,989	95.0%	138	4	49	14
Area 350	39	4	\$194,712	1	2	\$205,000	96.1%	33	0	4	1
Area 355	13	2	\$414,500	1	2	\$262,500	93.3%	322	0	3	0
Area 360	201	27	\$152,970	15	19	\$174,642	98.8%	110	1	9	7
Area 370	70	17	\$188,550	2	10	\$229,280	168.6%	64	0	4	3
Area 380	318	32	\$136,994	8	27	\$111,711	94.0%	139	0	43	21
Area 385	174	22	\$188,290	9	17	\$105,424	95.1%	152	1	24	5
Area 390	93	14	\$105,814	2	4	\$74,700	86.5%	105	0	14	3
Area 401	32	9	\$56,888	0	5	\$15,500	87.1%	66	0	8	1
Area 403	93	20	\$48,534	5	11	\$18,336	88.4%	52	0	18	1
Area 405	84	15	\$68,266	6	5	\$57,400	94.3%	36	0	10	2
Area 407	62	7	\$66,942	4	6	\$68,271	98.5%	76	0	8	2
Area 409	97	26	\$35,605	1	14	\$30,001	90.6%	119	1	16	2
Area 411	84	14	\$61,866	2	19	\$39,600	93.6%	77	0	12	2
Area 413	73	14	\$90,271	8	10	\$58,937	89.5%	73	0	13	3
Area 415	23	4	\$41,325	2	3	\$87,500	94.4%	112	0	5	0
Area 417	72	9	\$82,466	8	9	\$71,400	93.9%	149	0	7	3
Area 419	129	24	\$91,983	4	24	\$85,741	94.5%	78	2	22	5
Area 421	151	23	\$206,776	7	21	\$198,950	95.0%	65	2	17	7

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	79	12	\$155,391	2	7	\$87,021	95.6%	98	0	4	2
Area 425	205	27	\$192,600	6	12	\$188,802	93.0%	115	0	32	5
Area 427	291	33	\$135,193	9	46	\$143,396	97.7%	86	1	42	11
Area 440	79	8	\$100,150	2	6	\$117,843	88.2%	161	0	4	6
Area 450	150	21	\$140,242	9	23	\$184,604	95.6%	90	1	20	2
Area 997	0	0		0	0				0	0	0
Area 998	243	26	\$149,013	11	17	\$77,987	93.1%	111	1	35	19
Area 999	143	40	\$70,428	29	41	\$55,663	90.1%	69	0	7	5
	16,254	2,615	\$157,781	806	1,875	\$141,157	96.0%	99	103	1,821	621

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	676	63	\$466,501	4	11	\$165,772	72.2%	58	4	81	18
Lots & Land	5,840	228	\$233,737	27	60	\$127,025	84.7%	278	1	634	149
Multi-dwelling	528	98	\$203,168	18	52	\$103,520	87.6%	61	3	123	13
Total	7,044	389	\$301,135	49	123	\$132,106	81.5%	132	8	838	180
Grand Total	22,473	3,004	\$177,871	852	1,998	\$159,111	95.7%	99	111	2,659	801