

Heartland Multiple Listing Service

Activity Report

December 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	21	3	\$69,800	0	2	\$224,450	99.1%	59	0	1	1
Area 102	105	17	\$126,947	3	14	\$127,865	90.6%	72	1	18	2
Area 103	542	82	\$129,056	28	60	\$125,706	96.2%	104	2	45	23
Area 104	489	85	\$202,140	15	55	\$185,543	96.5%	164	0	25	11
Area 105	164	31	\$84,477	5	17	\$75,866	96.8%	50	1	12	5
Area 106	274	38	\$174,999	9	38	\$137,466	96.2%	114	1	23	9
Area 107	261	40	\$128,140	14	19	\$129,103	98.3%	142	2	26	19
Area 108	58	9	\$49,466	2	9	\$71,286	95.3%	92	0	8	2
Area 109	210	37	\$118,518	5	23	\$96,341	92.2%	89	0	26	12
Area 110	153	27	\$270,020	8	15	\$198,413	94.1%	105	1	14	3
Area 111	212	15	\$109,294	4	14	\$85,042	94.4%	112	3	26	7
Area 112	220	32	\$118,951	10	29	\$144,970	97.1%	116	2	22	7
Area 113	42	6	\$195,733	0	3	\$36,166	90.5%	50	0	6	2
Area 114	165	27	\$162,857	6	15	\$219,773	94.2%	104	7	14	6
Area 115	559	79	\$182,412	23	53	\$248,422	96.5%	130	6	59	20
Area 202	1,567	240	\$117,661	61	182	\$110,809	95.6%	185	10	237	54
Area 203	893	202	\$78,438	41	94	\$76,002	93.6%	84	4	117	31
Area 204	939	121	\$214,685	42	121	\$194,038	95.5%	130	7	90	32
Area 205	496	110	\$80,392	24	42	\$74,712	96.3%	95	2	51	18
Area 206	909	182	\$88,868	32	102	\$72,966	94.9%	89	2	101	21
Area 207	671	120	\$146,547	29	73	\$123,414	96.9%	100	8	63	23
Area 208	802	122	\$148,742	50	69	\$166,328	88.5%	117	9	98	30
Area 210	252	29	\$93,831	11	21	\$113,911	95.1%	88	2	27	6
Area 220	128	22	\$119,586	7	16	\$117,772	93.2%	105	3	18	4
Area 230	106	7	\$82,114	0	3	\$87,300	97.1%	104	1	19	6
Area 310	421	73	\$194,514	18	68	\$201,558	94.8%	96	6	57	19
Area 315	388	57	\$180,905	11	52	\$195,315	97.0%	97	6	35	15
Area 320	563	85	\$206,453	29	67	\$186,769	94.7%	91	9	62	12
Area 325	274	43	\$269,412	8	34	\$242,284	95.0%	136	7	18	5
Area 330	450	58	\$239,783	20	59	\$211,573	98.0%	64	5	43	12
Area 335	490	91	\$182,384	37	54	\$175,891	97.2%	110	6	48	17
Area 340	347	46	\$282,535	11	62	\$260,263	96.1%	96	4	32	12
Area 345	528	83	\$486,788	29	89	\$380,757	95.6%	129	5	45	15
Area 350	42	5	\$222,300	1	4	\$159,112	99.4%	108	0	6	1
Area 355	10	0		0	0				0	2	0
Area 360	219	36	\$185,595	11	24	\$149,178	96.5%	120	4	19	9
Area 370	71	4	\$155,587	2	9	\$147,726	96.5%	120	1	4	3
Area 380	322	52	\$173,275	8	18	\$129,133	95.5%	113	4	53	17
Area 385	187	28	\$123,802	7	7	\$82,757	99.4%	102	0	36	10
Area 390	90	15	\$98,873	5	10	\$224,318	88.0%	185	0	20	5
Area 401	34	6	\$18,041	0	5	\$20,360	61.5%	40	0	3	3
Area 403	77	15	\$26,050	3	4	\$26,125	76.9%	113	0	5	4
Area 405	104	12	\$52,925	2	2	\$36,500	92.6%	169	1	11	3
Area 407	48	11	\$50,809	0	5	\$42,740	90.7%	44	1	13	4
Area 409	111	29	\$42,518	5	10	\$30,740	95.5%	72	0	17	7
Area 411	86	25	\$40,180	4	10	\$37,600	91.7%	99	0	13	5
Area 413	101	24	\$71,074	8	9	\$61,088	92.1%	94	1	12	10
Area 415	28	8	\$59,800	3	2	\$52,500	110.6%	133	1	3	0
Area 417	104	16	\$68,904	1	9	\$60,783	93.7%	195	2	13	5
Area 419	136	31	\$67,261	1	14	\$81,091	95.6%	93	2	14	6
Area 421	113	12	\$186,730	2	13	\$195,430	95.9%	299	1	12	6

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	89	12	\$121,887	7	7	\$108,707	91.0%	191	0	10	4
Area 425	222	26	\$178,567	15	12	\$167,166	94.3%	108	0	23	7
Area 427	320	50	\$129,929	10	37	\$134,244	97.6%	95	1	34	7
Area 440	88	10	\$114,720	0	3	\$101,966	94.9%	61	0	12	6
Area 450	179	26	\$170,263	13	24	\$162,197	96.5%	100	3	30	5
Area 997	0	0		0	0				0	0	0
Area 998	237	26	\$92,801	6	19	\$158,792	105.6%	169	2	27	14
Area 999	86	17	\$89,088	3	18	\$50,100	83.0%	62	0	16	3
	16,803	2,715	\$138,200	709	1,849	\$131,902	94.4%	111	146	1,894	605

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	697	59	\$436,317	6	15	\$299,217	88.6%	250	3	97	9
Lots & Land	5,922	277	\$160,003	28	83	\$188,209	78.7%	125	1	578	215
Multi-dwelling	522	87	\$118,463	15	40	\$84,582	91.7%	50	5	113	13
Total	7,141	423	\$238,261	49	138	\$190,669	86.4%	142	9	788	237
Grand Total	23,030	3,138	\$156,938	760	1,987	\$158,962	94.3%	120	155	2,682	842