

Heartland Multiple Listing Service

Activity Report December 2013

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	18	0		0	3	\$119,500	91.6%	114	0	1	0
Area 102	72	12	\$103,391	8	12	\$106,660	97.8%	74	1	11	5
Area 103	329	67	\$130,686	33	65	\$128,016	97.3%	76	4	27	14
Area 104	358	54	\$262,606	37	48	\$219,349	99.9%	71	3	19	12
Area 105	120	29	\$82,631	8	21	\$89,671	95.7%	58	1	5	6
Area 106	204	30	\$221,223	18	44	\$180,520	97.9%	67	0	22	10
Area 107	204	27	\$138,850	16	31	\$134,825	95.9%	107	0	28	12
Area 108	47	8	\$81,562	0	11	\$73,136	91.5%	179	0	6	2
Area 109	166	22	\$130,043	2	17	\$177,197	92.3%	160	0	21	6
Area 110	157	30	\$255,131	15	27	\$200,755	97.9%	101	2	16	12
Area 111	168	22	\$119,138	4	18	\$112,442	97.1%	186	1	16	11
Area 112	190	33	\$134,092	8	18	\$132,483	96.0%	140	0	12	4
Area 113	40	3	\$170,333	3	2	\$181,000	89.2%	4	0	5	4
Area 114	127	19	\$245,570	8	19	\$246,311	97.0%	111	1	8	3
Area 115	381	57	\$200,321	22	70	\$248,439	97.2%	83	0	33	13
Area 202	1,087	211	\$128,578	50	140	\$207,648	93.3%	78	11	123	36
Area 203	539	115	\$88,429	40	108	\$92,611	96.6%	73	5	69	23
Area 204	755	136	\$224,923	49	137	\$262,048	99.3%	87	3	58	26
Area 205	337	47	\$72,676	20	53	\$71,989	96.5%	123	4	35	12
Area 206	691	122	\$82,206	39	109	\$73,036	95.8%	85	7	55	38
Area 207	492	96	\$156,334	37	94	\$153,161	97.6%	81	1	41	29
Area 208	609	93	\$194,034	45	92	\$165,846	95.7%	89	2	60	24
Area 210	207	23	\$121,178	5	16	\$115,525	93.8%	144	1	23	8
Area 220	127	14	\$94,900	3	13	\$154,035	96.9%	112	1	15	4
Area 230	80	11	\$99,718	1	8	\$119,709	95.3%	126	0	11	0
Area 310	241	52	\$289,059	30	83	\$250,853	96.8%	71	6	26	11
Area 315	259	51	\$287,152	20	69	\$244,070	100.3%	66	1	16	6
Area 320	286	77	\$207,332	36	122	\$210,155	96.9%	56	7	27	16
Area 325	208	38	\$259,714	18	59	\$268,850	97.7%	62	3	11	6
Area 330	260	52	\$236,428	39	84	\$244,009	100.0%	63	3	17	9
Area 335	256	67	\$221,807	36	100	\$219,942	98.1%	52	2	20	4
Area 340	161	33	\$262,575	15	73	\$318,701	95.9%	65	1	21	10
Area 345	370	88	\$503,697	33	92	\$414,888	98.3%	76	2	35	12
Area 350	13	3	\$217,000	1	2	\$256,000	95.7%	137	0	1	0
Area 355	3	0		0	2	\$350,000	92.7%	255	0	1	0
Area 360	112	19	\$152,589	17	36	\$157,891	98.9%	81	1	9	5
Area 370	58	5	\$195,610	1	15	\$207,983	100.6%	60	1	5	1
Area 380	198	36	\$161,044	18	34	\$195,890	95.7%	118	2	26	15
Area 385	175	20	\$90,300	8	26	\$126,883	95.6%	159	0	39	8
Area 390	79	10	\$85,130	6	5	\$55,800	88.5%	90	0	22	4
Area 401	41	10	\$28,620	5	2	\$49,950	98.5%	94	0	7	1
Area 403	37	8	\$34,262	3	9	\$34,200	90.7%	102	0	4	2
Area 405	36	1	\$27,000	0	9	\$73,808	94.8%	49	0	6	2
Area 407	35	7	\$60,432	2	6	\$59,000	99.3%	117	0	5	3
Area 409	60	22	\$29,131	3	8	\$44,870	92.5%	63	0	5	2
Area 411	45	8	\$46,543	2	9	\$44,188	92.4%	66	1	11	1
Area 413	53	19	\$60,193	10	14	\$74,785	95.9%	56	1	8	0
Area 415	19	5	\$47,900	2	6	\$83,691	92.0%	127	0	1	1
Area 417	55	11	\$66,786	7	5	\$65,400	94.6%	60	0	7	3
Area 419	71	15	\$103,536	4	17	\$83,948	94.7%	192	2	9	2
Area 421	72	12	\$158,575	9	17	\$212,618	99.1%	102	2	8	1

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Area 423	66	10	\$132,745	5	13	\$139,053	101.7%	58	0	10	3
Area 425	189	29	\$228,879	10	22	\$202,767	98.8%	111	0	19	7
Area 427	280	34	\$176,013	16	35	\$135,632	95.8%	84	2	42	16
Area 440	63	3	\$159,933	6	5	\$137,600	89.7%	220	0	8	1
Area 450	152	26	\$224,150	11	29	\$162,974	97.8%	81	0	26	8
Area 997	0	0		0	0				0	0	0
Area 998	260	23	\$96,606	12	26	\$73,559	94.0%	108	1	34	17
Area 999	77	16	\$59,731	6	19	\$70,420	91.9%	112	0	10	3
	11,795	2,091	\$150,875	862	2,229	\$155,798	95.9%	99	86	1,216	494
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	627	48	\$373,525	10	13	\$138,153	92.2%	205	0	85	27
Lots & Land	4,666	242	\$212,612	21	87	\$150,778	92.0%	339	1	391	85
Multi-dwelling	354	51	\$169,571	12	50	\$138,738	92.7%	171	0	73	18
Total	5,647	341	\$251,903	43	150	\$142,556	92.3%	238	1	549	130
Grand Total	16,257	2,432	\$183,948	905	2,379	\$187,373	97.0%	101	87	1,765	624