

Heartland Multiple Listing Service

Activity Report December 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	17	7	\$200,557	2	7	\$161,848	98.9%	78	0	2	1
Area 102	81	13	\$88,430	4	14	\$102,067	95.2%	56	0	3	3
Area 103	293	57	\$135,628	28	82	\$132,368	97.8%	85	1	25	14
Area 104	316	47	\$255,511	37	90	\$239,923	100.0%	77	1	20	4
Area 105	89	24	\$81,795	6	24	\$79,626	97.6%	74	0	11	6
Area 106	160	35	\$179,845	6	40	\$160,536	97.4%	72	1	10	6
Area 107	184	25	\$115,471	11	22	\$119,055	95.8%	97	3	18	7
Area 108	38	4	\$90,950	7	4	\$51,500	95.7%	143	1	5	1
Area 109	122	15	\$172,049	11	24	\$110,864	93.8%	119	0	22	3
Area 110	144	21	\$244,392	14	29	\$219,352	97.6%	124	2	12	6
Area 111	138	18	\$133,428	7	14	\$130,550	95.8%	205	1	12	6
Area 112	177	19	\$181,905	8	28	\$140,168	97.6%	73	1	9	3
Area 113	44	9	\$142,011	3	6	\$143,225	95.7%	241	0	4	2
Area 114	100	24	\$266,202	15	24	\$231,835	99.4%	80	0	9	2
Area 115	401	69	\$288,940	38	95	\$238,930	98.8%	84	4	28	13
Area 202	920	216	\$115,996	51	173	\$161,311	95.0%	87	6	99	30
Area 203	456	108	\$98,287	39	106	\$109,599	95.7%	70	5	45	18
Area 204	724	100	\$239,686	49	149	\$247,078	97.8%	94	2	40	31
Area 205	286	47	\$77,186	23	59	\$78,720	95.4%	100	2	24	14
Area 206	619	115	\$97,555	47	105	\$85,078	95.5%	85	2	51	17
Area 207	477	84	\$162,192	36	92	\$174,520	97.3%	111	3	30	19
Area 208	554	88	\$181,765	45	102	\$179,643	98.2%	89	5	42	19
Area 210	164	18	\$135,433	8	14	\$117,542	96.0%	200	0	20	9
Area 220	330	37	\$150,685	20	45	\$137,585	95.2%	127	1	43	12
Area 221	28	1	\$22,000	2	0				0	9	0
Area 222	5	1	\$209,900	0	0				0	0	0
Area 223	35	8	\$84,825	1	2	\$119,500	86.0%	191	1	2	0
Area 224	3	2	\$142,200	0	0				0	1	0
Area 230	79	8	\$116,675	0	5	\$53,300	86.0%	188	0	5	3
Area 310	226	59	\$240,717	22	88	\$188,705	96.2%	50	5	20	7
Area 315	266	59	\$253,228	29	63	\$281,100	97.1%	58	0	13	10
Area 320	237	63	\$214,414	31	122	\$233,741	97.5%	49	2	23	19
Area 325	203	28	\$321,783	21	68	\$315,135	99.5%	69	3	15	4
Area 330	257	51	\$256,398	30	69	\$241,662	98.7%	79	0	17	8
Area 335	276	65	\$236,748	40	79	\$233,516	99.1%	47	1	11	12
Area 340	181	40	\$327,868	19	74	\$298,772	97.6%	54	2	19	12
Area 345	473	74	\$463,087	42	97	\$516,251	99.2%	73	3	18	16
Area 350	19	3	\$376,633	2	7	\$174,400	98.7%	44	0	2	1
Area 355	8	1	\$595,000	0	0				0	0	0
Area 360	117	25	\$205,315	16	27	\$174,456	99.0%	65	2	2	7
Area 370	59	7	\$159,114	2	9	\$218,631	99.4%	30	0	4	2
Area 380	190	23	\$179,472	21	26	\$179,563	95.6%	89	0	26	14
Area 385	119	21	\$102,021	11	21	\$140,195	96.8%	83	2	17	8
Area 390	66	9	\$264,966	1	7	\$97,071	94.7%	143	0	13	3
Area 401	40	4	\$33,487	4	2	\$13,500	78.5%	169	0	3	2
Area 403	24	6	\$46,851	1	3	\$29,500	72.6%	59	0	2	2
Area 405	44	11	\$88,704	3	11	\$57,877	99.7%	91	0	5	1
Area 407	34	8	\$80,412	1	7	\$68,730	93.1%	79	0	1	2
Area 409	49	11	\$51,200	2	12	\$55,245	95.2%	53	0	12	2
Area 411	41	11	\$54,718	4	8	\$55,875	95.2%	96	0	10	2
Area 413	52	16	\$69,873	6	12	\$84,024	98.1%	95	0	11	4

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Area 415	18	5	\$103,783	0	3	\$57,553	94.7%	35	0	1	1
Area 417	44	12	\$86,887	3	5	\$80,200	94.4%	67	0	8	3
Area 419	76	20	\$105,697	5	18	\$97,967	96.0%	94	0	11	5
Area 421	83	14	\$251,364	9	19	\$196,342	99.4%	100	1	7	1
Area 423	58	7	\$130,550	7	10	\$118,699	99.2%	80	1	8	1
Area 425	181	33	\$261,237	23	25	\$209,684	97.9%	92	1	14	2
Area 427	256	61	\$153,395	17	42	\$188,369	97.4%	108	0	25	14
Area 440	57	5	\$130,380	2	10	\$192,802	91.9%	136	0	7	0
Area 450	147	36	\$182,830	19	34	\$169,897	97.4%	82	2	25	4
Area 997	0	0		0	0				0	0	0
Area 998	232	27	\$102,827	19	34	\$87,946	93.3%	117	1	25	15
Area 999	49	13	\$301,943	4	10	\$83,859	97.8%	79	0	8	3
	11,166	2,048	\$174,910	934	2,377	\$152,879	95.8%	95	68	984	436

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	670	62	\$260,903	17	21	\$129,721	83.2%	254	1	101	38
Lots & Land	4,842	220	\$242,032	39	88	\$135,989	89.0%	304	0	328	96
Multi-dwelling	319	53	\$208,685	15	50	\$178,985	94.5%	73	4	74	11
Total	5,831	335	\$237,207	71	159	\$148,232	88.9%	210	5	503	145
Grand Total	15,670	2,383	\$192,155	1,001	2,536	\$192,979	97.3%	93	73	1,487	581