

# Heartland Multiple Listing Service

## Activity Report December 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	13	3	\$134,466	1	5	\$108,517	93.0%	77	0	0	1
Area 102	70	13	\$147,630	6	22	\$142,930	96.9%	56	0	9	1
Area 103	234	52	\$141,505	28	91	\$151,889	98.0%	58	3	18	6
Area 104	305	51	\$296,316	38	71	\$249,387	99.7%	73	0	14	4
Area 105	81	25	\$75,186	9	37	\$92,115	96.4%	76	2	11	2
Area 106	126	30	\$198,229	16	40	\$204,043	97.7%	80	1	11	7
Area 107	111	22	\$146,295	19	38	\$151,480	98.4%	76	0	13	6
Area 108	43	4	\$134,875	1	11	\$91,763	96.4%	60	0	4	3
Area 109	117	15	\$196,500	10	16	\$136,368	97.8%	108	1	14	3
Area 110	138	35	\$276,370	18	27	\$246,059	97.5%	76	0	4	2
Area 111	119	12	\$118,720	12	16	\$104,581	94.2%	157	0	13	5
Area 112	174	35	\$177,415	21	25	\$102,545	94.5%	86	3	16	8
Area 113	68	22	\$129,013	4	7	\$148,071	96.8%	146	0	7	3
Area 114	96	18	\$250,342	8	25	\$303,302	98.5%	82	1	6	3
Area 115	299	64	\$296,701	48	121	\$246,132	98.1%	64	3	20	13
Area 202	769	203	\$166,655	52	196	\$192,335	95.4%	76	29	108	41
Area 203	370	122	\$102,495	37	127	\$114,676	98.4%	58	13	30	14
Area 204	588	131	\$259,265	56	177	\$243,068	97.4%	79	2	27	20
Area 205	213	39	\$121,935	17	62	\$88,523	96.3%	83	4	16	12
Area 206	474	124	\$103,154	42	128	\$90,563	96.0%	79	9	50	22
Area 207	381	83	\$185,687	62	134	\$178,606	99.7%	77	5	21	12
Area 208	476	96	\$224,069	49	113	\$208,137	98.4%	87	2	47	21
Area 210	158	26	\$153,297	14	18	\$119,755	98.1%	150	1	13	2
Area 220	265	37	\$157,257	18	32	\$141,020	94.1%	134	1	39	9
Area 221	45	7	\$113,757	0	1	\$59,000	92.2%	76	0	17	2
Area 222	9	1	\$149,900	0	0				0	0	0
Area 223	48	8	\$57,124	2	5	\$77,977	89.7%	104	0	10	1
Area 224	5	0		0	0				0	2	0
Area 230	59	8	\$174,600	3	9	\$157,111	94.8%	151	0	4	2
Area 310	171	60	\$274,812	21	83	\$217,475	97.9%	48	5	14	9
Area 315	221	63	\$290,066	33	74	\$260,994	97.7%	68	2	15	11
Area 320	220	79	\$230,602	43	125	\$238,850	97.4%	46	2	21	17
Area 325	204	61	\$373,582	25	62	\$306,289	99.2%	59	3	8	8
Area 330	235	66	\$259,871	36	82	\$302,644	100.1%	64	1	10	9
Area 335	215	55	\$228,277	37	96	\$241,036	100.3%	38	3	7	11
Area 340	168	51	\$311,909	28	69	\$354,769	96.6%	50	4	7	10
Area 345	417	69	\$505,802	51	98	\$472,624	99.3%	82	2	22	19
Area 350	19	9	\$218,750	5	3	\$386,033	96.8%	40	1	2	1
Area 355	4	0		0	2	\$181,350	98.1%	155	0	2	0
Area 360	82	27	\$168,566	14	46	\$180,945	98.0%	64	2	4	4
Area 370	45	10	\$228,940	3	16	\$246,271	99.6%	112	0	3	2
Area 380	169	33	\$241,387	22	30	\$182,874	97.0%	99	1	20	12
Area 385	110	27	\$180,574	11	28	\$114,564	94.5%	90	2	15	3
Area 390	69	6	\$141,166	1	8	\$97,350	79.7%	129	0	15	3
Area 401	21	5	\$35,820	1	5	\$58,180	90.9%	281	1	2	3
Area 403	30	11	\$79,481	3	4	\$82,875	96.2%	42	0	6	2
Area 405	22	7	\$67,328	2	3	\$75,800	91.0%	18	1	3	1
Area 407	20	9	\$80,677	4	9	\$76,570	99.5%	36	0	1	0
Area 409	47	12	\$36,966	7	10	\$51,970	92.9%	67	0	7	2
Area 411	38	9	\$88,933	2	4	\$55,000	97.4%	111	0	4	1
Area 413	37	10	\$80,440	6	13	\$89,653	95.0%	60	1	4	2

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Area 415	11	2	\$107,450	3	7	\$83,414	98.0%	57	0	6	0
Area 417	33	4	\$122,587	5	11	\$89,636	100.2%	43	0	1	2
Area 419	61	20	\$109,135	7	24	\$100,256	95.1%	84	0	8	1
Area 421	81	12	\$241,697	8	18	\$235,629	98.7%	56	0	4	2
Area 423	43	8	\$140,981	7	10	\$139,499	97.1%	77	0	5	2
Area 425	120	25	\$291,429	12	47	\$218,221	98.1%	86	3	9	5
Area 427	215	34	\$147,044	19	41	\$131,413	96.6%	85	4	40	6
Area 440	48	5	\$263,460	3	6	\$179,300	95.4%	27	0	5	0
Area 450	124	26	\$304,053	19	22	\$170,122	97.6%	77	1	23	5
Area 997	0	0		0	0				0	0	0
Area 998	217	26	\$149,508	13	31	\$121,988	95.7%	104	0	21	8
Area 999	64	14	\$183,621	8	7	\$163,186	86.8%	66	1	4	1
	<b>9,435</b>	<b>2,141</b>	<b>\$181,228</b>	<b>1,050</b>	<b>2,648</b>	<b>\$167,612</b>	<b>96.3%</b>	<b>83</b>	<b>120</b>	<b>862</b>	<b>387</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	641	56	\$313,590	9	21	\$79,092	81.9%	76	3	83	23
Lots & Land	4,537	234	\$172,373	78	137	\$144,813	95.1%	289	11	359	85
Multi-dwelling	296	76	\$174,751	21	40	\$137,661	93.1%	79	1	45	12
<b>Total</b>	<b>5,474</b>	<b>366</b>	<b>\$220,238</b>	<b>108</b>	<b>198</b>	<b>\$120,522</b>	<b>90.0%</b>	<b>148</b>	<b>15</b>	<b>487</b>	<b>120</b>
<b>Grand Total</b>	<b>13,310</b>	<b>2,507</b>	<b>\$207,041</b>	<b>1,161</b>	<b>2,846</b>	<b>\$199,239</b>	<b>97.6%</b>	<b>86</b>	<b>135</b>	<b>1,349</b>	<b>507</b>