

Heartland Multiple Listing Service

Activity Report December 2018

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	4	4	\$181,250	1	7	\$165,700	98.0%	19	0	0	0
Area 102	44	13	\$135,723	8	10	\$190,510	96.1%	56	0	5	4
Area 103	137	59	\$191,608	45	92	\$176,149	98.6%	74	0	11	8
Area 104	279	59	\$289,718	36	82	\$296,001	99.0%	64	2	11	12
Area 105	35	21	\$126,807	7	29	\$125,993	98.7%	37	1	3	5
Area 106	106	37	\$274,241	20	59	\$230,554	98.8%	43	1	6	6
Area 107	109	28	\$223,328	14	31	\$154,864	99.4%	29	0	10	6
Area 108	23	5	\$113,059	2	5	\$115,060	99.4%	96	0	1	0
Area 109	111	19	\$164,721	2	18	\$210,722	97.7%	54	1	5	4
Area 110	104	23	\$246,171	8	16	\$252,856	98.1%	43	0	4	5
Area 111	31	11	\$99,754	6	9	\$137,322	96.8%	34	0	3	1
Area 112	33	9	\$175,355	7	7	\$170,778	98.3%	32	0	4	4
Area 1121	32	7	\$110,685	4	5	\$130,720	98.5%	46	1	5	0
Area 1122	69	7	\$141,478	3	7	\$156,414	95.5%	91	0	3	3
Area 113	27	1	\$175,000	1	6	\$130,931	97.8%	24	0	4	1
Area 1131	59	10	\$113,939	9	13	\$85,814	94.5%	52	0	9	2
Area 1132	152	29	\$110,358	15	29	\$103,005	97.7%	59	1	6	5
Area 114	92	19	\$295,546	12	28	\$302,636	98.5%	52	0	2	1
Area 115	325	78	\$321,155	37	99	\$273,998	98.7%	51	1	23	9
Area 120	35	4	\$128,650	4	6	\$159,833	96.5%	61	1	5	1
Area 125	28	9	\$132,688	0	5	\$201,660	99.7%	41	1	4	1
Area 130	15	2	\$51,200	0	2	\$47,500	87.6%	17	0	0	1
Area 135	13	2	\$40,000	2	0				0	0	0
Area 140	5	0		0	2	\$214,500	95.5%	86	0	0	0
Area 145	18	2	\$64,700	2	5	\$137,400	96.1%	143	0	2	0
Area 202	749	171	\$195,275	58	167	\$240,203	94.9%	79	28	92	47
Area 203	244	89	\$144,389	50	121	\$146,230	97.2%	37	4	29	18
Area 204	441	108	\$295,710	75	146	\$272,643	98.5%	56	4	20	18
Area 205	149	61	\$132,968	33	58	\$135,638	97.2%	39	4	10	14
Area 206	326	102	\$121,442	58	98	\$115,861	97.9%	37	4	20	21
Area 207	319	78	\$244,097	44	94	\$209,750	98.0%	48	3	22	8
Area 208	395	84	\$231,099	50	123	\$213,875	98.3%	60	7	28	19
Area 210	67	20	\$115,834	8	34	\$156,852	96.8%	76	0	5	5
Area 220	137	51	\$214,286	39	47	\$197,056	97.7%	62	2	11	5
Area 221	23	5	\$216,860	3	5	\$146,660	99.1%	64	0	4	0
Area 222	12	2	\$89,900	2	2	\$124,250	95.6%	28	0	4	2
Area 223	21	4	\$94,725	2	7	\$133,342	98.3%	82	0	6	0
Area 224	2	0		0	2	\$65,250	98.2%	134	0	0	0
Area 230	50	5	\$110,200	0	11	\$165,145	91.9%	111	0	4	0
Area 310	139	52	\$323,385	26	80	\$312,898	97.2%	31	4	11	12
Area 315	185	50	\$338,746	23	70	\$304,303	97.5%	52	0	27	7
Area 320	191	92	\$358,079	31	120	\$333,067	98.3%	35	7	13	16
Area 325	195	33	\$433,826	26	52	\$392,988	99.4%	41	6	11	2
Area 330	233	73	\$343,852	39	72	\$345,007	99.3%	63	5	11	7
Area 335	241	56	\$278,116	45	84	\$289,401	99.9%	39	3	6	12
Area 340	128	39	\$358,608	35	58	\$393,267	97.3%	42	5	14	8
Area 345	447	78	\$580,051	39	91	\$484,145	98.0%	71	4	19	25
Area 350	24	6	\$235,166	6	7	\$228,921	98.8%	64	0	0	0
Area 355	5	1	\$619,900	0	1	\$430,000	95.8%	41	0	0	1
Area 360	88	15	\$203,023	10	28	\$217,255	99.5%	31	0	6	2
Area 370	109	22	\$345,666	7	11	\$286,151	99.1%	23	1	2	4

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Area 380	104	18	\$224,268	16	30	\$289,146	95.1%	48	3	23	2
Area 385	87	16	\$287,962	9	24	\$157,917	96.7%	53	0	9	4
Area 390	39	11	\$133,081	5	4	\$119,675	93.0%	101	0	7	2
Area 401	10	5	\$58,580	1	1	\$11,000	85.3%	45	0	2	0
Area 403	18	5	\$110,160	3	5	\$91,400	99.3%	22	0	1	0
Area 405	16	2	\$139,750	5	7	\$197,428	97.1%	45	0	1	3
Area 407	23	10	\$99,926	4	5	\$101,356	96.3%	93	0	1	2
Area 409	27	13	\$82,236	3	7	\$84,055	98.8%	36	1	1	2
Area 411	23	10	\$87,480	7	13	\$100,520	96.1%	25	0	6	2
Area 413	36	11	\$121,018	2	11	\$112,140	100.4%	22	0	0	3
Area 415	10	7	\$137,785	2	7	\$82,044	100.0%	25	0	2	0
Area 417	24	18	\$143,272	7	12	\$165,838	96.2%	78	0	1	2
Area 419	42	16	\$116,571	9	12	\$138,629	98.5%	30	0	4	1
Area 421	86	16	\$283,434	8	26	\$250,224	97.6%	66	1	8	1
Area 423	31	9	\$201,600	6	9	\$187,888	95.0%	63	6	2	2
Area 425	140	25	\$305,344	18	24	\$309,819	99.2%	82	3	9	2
Area 427	147	40	\$164,064	13	29	\$163,593	97.7%	49	2	14	7
Area 440	16	5	\$175,170	4	7	\$219,078	112.2%	89	1	3	0
Area 450	76	15	\$215,226	12	37	\$241,588	98.0%	44	0	18	4
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	224	49	\$125,270	24	42	\$130,875	91.4%	105	2	13	10
Area 999	117	21	\$89,535	9	15	\$83,779	95.5%	131	0	11	1
	8,102	2,077	\$197,630	1,121	2,488	\$193,649	97.4%	56	120	637	382
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	722	62	\$513,825	14	10	\$86,330	81.5%	57	2	78	15
Lots & Land	3,155	160	\$328,300	52	109	\$182,763	97.7%	362	1	204	42
Multi-dwelling	212	49	\$280,204	33	56	\$340,196	93.4%	100	1	18	8
Total	4,089	271	\$374,110	99	175	\$203,096	90.9%	173	4	300	65
Grand Total	11,145	2,348	\$253,368	1,226	2,663	\$239,311	97.7%	58	124	937	447