

Heartland Multiple Listing Service

Activity Report February, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	31	7	146,793	11	1	241,680	102.6	67	0	3	6
Area 102	124	28	192,116	17	20	156,024	92.6	33	8	11	9
Area 103	554	115	168,537	106	75	131,662	92.4	31	31	29	50
Area 104	851	134	234,465	126	76	238,683	98.9	63	28	31	45
Area 105	159	50	113,863	36	18	97,331	94.2	30	11	16	21
Area 106	335	87	183,863	65	34	224,075	120.2	47	11	27	15
Area 107	337	69	167,741	43	25	114,207	91.1	28	17	26	27
Area 108	95	15	86,993	7	5	82,700	87.8	23	2	9	8
Area 109	212	38	182,636	13	8	88,816	91.2	38	10	29	10
Area 110	323	48	266,939	31	22	204,116	94.8	44	9	23	14
Area 111	267	36	136,234	31	29	117,872	90.4	35	8	26	19
Area 112	227	55	159,451	39	26	134,856	88.6	48	10	5	6
Area 113	33	6	151,317	3	6	107,431	100.0	62	0	0	1
Area 114	252	45	282,554	26	16	234,460	97.4	51	5	6	6
Area 115	742	150	246,611	119	73	228,513	95.3	49	26	41	36
Area 202	2864	499	197,023	445	273	124,519	90.4	44	176	252	231
Area 203	1016	236	140,759	218	119	99,489	90.8	29	60	86	85
Area 204	1394	274	266,655	219	113	204,300	95.0	46	83	110	77
Area 205	595	125	113,894	117	42	96,688	73.9	25	27	49	51
Area 206	1217	230	120,300	204	131	91,384	91.8	28	69	80	91
Area 207	1038	188	195,990	168	94	150,653	93.1	30	65	82	48
Area 208	1319	239	207,149	170	102	174,494	97.1	48	62	109	91
Area 210	302	62	166,951	24	29	107,899	91.5	30	15	35	26
Area 220	152	32	141,297	21	8	97,257	104.1	24	9	29	16
Area 230	122	22	516,280	12	13	84,954	95.7	25	3	16	12
Area 310	432	115	352,971	148	59	229,112	89.9	31	21	27	35
Area 315	557	104	238,417	114	69	213,137	96.4	44	33	30	31
Area 320	463	134	243,065	188	80	217,205	95.2	33	26	42	40
Area 325	444	90	353,457	96	26	398,674	98.5	69	22	31	33
Area 330	640	117	230,115	123	69	231,425	98.4	58	40	30	40
Area 335	610	145	218,488	151	98	205,958	97.0	46	39	20	36
Area 340	347	104	403,475	104	42	317,608	93.6	36	28	30	21
Area 345	747	152	438,548	148	76	415,928	98.9	62	27	30	25
Area 350	62	6	233,125	7	1	96,000	93.3	54	2	2	1
Area 355	5	0	0	2	1	330,000	89.2	65	0	0	0
Area 360	402	83	241,424	71	29	158,707	96.7	51	18	23	23
Area 370	116	32	181,689	18	6	336,867	93.9	27	5	4	7
Area 380	386	75	180,686	46	26	198,553	99.1	44	26	20	14
Area 385	231	43	151,148	43	25	127,946	93.4	36	9	28	21
Area 390	100	19	104,395	7	7	140,957	94.0	43	2	9	4
Area 401	59	11	49,559	12	9	39,767	83.1	24	3	8	3
Area 403	131	31	66,579	20	9	38,623	88.2	47	3	22	11
Area 405	82	19	85,047	8	0	0	0.0	0	4	8	6
Area 407	66	15	108,967	7	9	79,928	87.9	21	1	8	5

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Area 409	203	38	54,551	26	16	37,489	75.3	35	12	21	12
Area 411	149	27	69,702	23	15	54,471	88.9	29	11	14	19
Area 413	121	33	93,259	21	10	85,000	88.1	31	13	19	9
Area 415	32	7	181,907	6	1	97,500	92.9	33	3	6	4
Area 417	83	16	116,322	18	10	71,330	85.9	31	5	12	6
Area 419	184	38	137,450	35	17	98,797	92.1	33	7	13	13
Area 421	270	48	207,425	27	15	200,696	98.5	86	7	7	8
Area 423	83	12	147,100	20	7	112,179	89.1	25	9	5	4
Area 425	278	34	253,759	31	24	211,296	98.3	43	16	19	12
Area 427	386	104	162,901	44	38	159,703	95.9	32	15	34	24
Area 440	97	30	153,425	14	9	92,411	90.1	45	21	8	5
Area 450	226	47	211,016	26	21	167,271	90.6	30	6	18	16
Area 998	244	40	99,257	37	15	81,787	91.0	30	8	25	17
Area 999	128	40	122,540	17	14	63,843	79.4	37	6	8	6
Total	22925	4599	209,420	3929	2211	171,954	94.8	41	1193	1711	1512
Multi-Dwelling	675	111	225,478	84	55	132,804	91.3	36	79	61	52
Commercial	661	95	328,700	28	14	284,393	78.1	55	19	59	27
Lots & Land	6263	593	254,599	133	101	137,837	82.2	42	138	418	260
Grand Total	30524	5398	216,753	4174	2381	170,263	94.1	41	1429	2249	1851

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