

Heartland Multiple Listing Service

Activity Report February, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	47	9	190,850	5	5	93,580	84.0	15	0	1	1
Area 102	131	21	129,531	15	15	241,923	93.7	28	10	11	9
Area 103	596	129	154,588	88	72	152,114	91.0	33	58	41	33
Area 104	713	102	226,646	92	65	207,355	95.2	54	25	39	27
Area 105	169	42	100,864	33	25	92,188	90.3	28	6	16	17
Area 106	355	80	179,453	66	36	208,492	91.4	40	17	25	18
Area 107	381	58	159,189	38	31	120,549	89.3	43	26	33	22
Area 108	92	20	104,685	12	11	63,432	84.0	18	5	7	8
Area 109	190	37	135,675	18	17	83,867	87.2	22	9	19	9
Area 110	283	46	270,564	36	18	191,624	90.8	22	10	24	20
Area 111	314	42	133,272	24	15	99,647	93.4	49	13	25	15
Area 112	296	51	164,556	37	23	125,773	94.3	39	15	25	21
Area 113	33	3	177,300	2	1	50,000	64.2	15	2	1	1
Area 114	239	26	277,203	29	10	211,428	96.2	67	19	12	15
Area 115	735	107	268,901	111	74	207,580	92.4	34	34	58	54
Area 202	3000	625	204,760	309	214	100,429	83.7	32	237	314	271
Area 203	1190	229	112,151	185	113	91,564	88.7	24	69	164	115
Area 204	1539	285	244,089	199	124	218,572	94.2	41	96	100	82
Area 205	712	113	112,216	87	56	87,083	87.2	26	69	53	48
Area 206	1187	253	115,741	174	95	89,200	86.8	27	81	96	76
Area 207	1057	207	175,434	136	85	141,456	90.8	26	73	75	48
Area 208	1204	220	210,071	141	101	168,572	94.1	40	70	126	93
Area 210	282	41	115,337	33	23	83,313	83.0	54	14	43	29
Area 220	193	34	137,491	30	19	105,047	84.1	29	7	26	13
Area 230	147	21	107,840	21	7	94,253	86.9	22	4	18	7
Area 310	463	121	263,899	109	51	253,425	90.0	36	31	32	34
Area 315	539	121	240,533	99	46	233,321	94.8	43	33	24	19
Area 320	605	140	251,545	132	64	187,981	92.8	31	46	39	35
Area 325	405	72	308,618	72	55	229,242	93.1	50	18	28	24
Area 330	572	121	270,538	132	62	232,992	96.7	60	38	33	34
Area 335	561	114	227,319	137	70	204,364	96.3	44	20	19	35
Area 340	406	117	305,989	124	39	337,794	89.0	38	29	26	28
Area 345	837	166	493,144	118	59	380,018	95.7	69	36	58	42
Area 350	65	13	302,588	5	7	172,160	87.7	31	5	4	2
Area 355	9	2	525,000	0	0	0	0.0	0	1	0	0
Area 360	374	57	194,650	52	33	170,543	98.7	54	12	22	15
Area 370	114	16	242,341	11	6	179,725	85.3	36	7	9	2
Area 380	399	84	227,835	33	18	196,587	95.1	36	29	35	19
Area 385	231	46	138,247	28	18	88,836	85.2	20	10	19	12
Area 390	116	19	112,947	15	3	409,167	81.3	32	2	10	7
Area 401	74	14	37,357	10	7	15,471	74.0	23	5	10	12
Area 403	132	29	73,600	7	7	29,238	77.2	24	3	12	5
Area 405	106	16	76,566	15	6	76,125	85.0	30	2	8	6
Area 407	79	18	77,808	19	9	53,402	75.6	25	6	9	9

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Area 409	197	40	69,010	30	15	26,625	69.1	31	12	28	24
Area 411	143	32	72,916	14	11	40,927	44.0	23	18	23	13
Area 413	114	29	93,428	24	12	60,775	85.9	29	8	20	9
Area 415	36	5	72,958	5	3	115,333	86.3	17	3	5	4
Area 417	121	21	113,581	16	11	88,764	87.2	27	14	9	8
Area 419	171	37	118,584	27	17	73,391	82.8	24	14	31	28
Area 421	249	32	237,292	25	21	180,622	98.0	65	13	10	12
Area 423	123	20	158,288	16	9	113,569	97.9	36	4	13	8
Area 425	275	28	215,948	46	30	200,901	97.0	71	11	27	22
Area 427	383	86	202,641	41	41	114,051	85.3	32	30	40	26
Area 440	93	13	144,431	5	4	86,100	88.6	30	5	12	3
Area 450	195	45	258,362	27	16	190,103	92.6	40	12	25	13
Area 998	267	46	144,982	23	18	89,644	84.8	46	6	40	27
Area 999	172	58	83,307	52	30	61,552	78.3	30	7	6	11
Total	23711	4579	202,362	3390	2053	160,794	91.5	38	1459	2038	1600
Multi-Dwelling	805	132	228,880	45	42	134,458	82.8	32	48	78	45
Commercial	668	76	605,889	13	14	269,249	79.4	71	14	60	20
Lots & Land	5847	584	195,357	79	52	207,490	73.8	59	147	471	167
Grand Total	31031	5371	207,814	3527	2161	162,109	90.5	38	1668	2647	1832

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