

Heartland Multiple Listing Service

Activity Report February, 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	25	2	107,450	3	2	90,525	87.9	36	0	3	3
Area 102	104	22	221,007	17	12	130,375	84.7	48	7	9	7
Area 103	478	114	147,531	91	50	137,382	89.8	41	30	43	28
Area 104	599	123	227,896	84	35	191,004	90.9	51	37	43	44
Area 105	133	46	107,469	34	17	66,774	87.5	33	8	12	6
Area 106	320	66	186,122	56	29	159,615	91.8	31	17	22	20
Area 107	303	48	218,090	37	25	78,970	88.7	28	13	17	18
Area 108	79	16	112,338	8	1	18,700	94.0	24	9	10	7
Area 109	196	31	154,571	15	12	63,000	81.4	24	8	18	15
Area 110	244	38	211,399	28	21	169,638	88.5	25	8	11	11
Area 111	257	40	182,455	20	11	99,823	92.7	24	14	20	13
Area 112	261	42	167,858	39	17	104,000	89.1	27	8	12	16
Area 113	38	10	196,620	5	1	45,000	90.2	106	0	1	0
Area 114	188	21	298,994	26	23	192,703	96.1	50	10	15	14
Area 115	602	131	270,376	99	43	250,883	93.0	41	34	50	49
Area 202	2280	455	163,800	260	162	91,209	91.0	35	168	210	159
Area 203	933	196	108,876	151	80	77,043	75.6	28	54	82	75
Area 204	1191	233	684,203	178	87	222,568	98.6	36	70	84	81
Area 205	495	104	110,687	80	42	67,345	81.7	30	30	44	38
Area 206	996	188	101,052	142	94	73,925	80.7	29	65	90	64
Area 207	860	134	170,589	117	54	119,361	93.9	47	53	67	64
Area 208	967	181	184,839	122	64	122,929	87.0	33	36	88	64
Area 210	224	38	112,545	29	11	73,511	82.2	20	12	23	17
Area 220	156	21	127,705	25	16	88,500	73.7	31	9	12	11
Area 230	122	12	83,033	9	6	89,450	78.2	25	3	11	11
Area 310	434	120	275,374	104	48	236,614	93.0	31	21	26	28
Area 315	567	120	273,744	85	47	218,097	94.4	40	30	32	30
Area 320	567	152	251,246	126	71	190,955	91.2	41	41	36	42
Area 325	365	72	319,287	58	18	257,115	89.3	54	25	36	24
Area 330	576	130	527,061	108	47	230,753	94.3	43	34	27	24
Area 335	558	119	207,997	131	59	206,507	94.9	39	39	27	40
Area 340	387	100	419,678	69	35	290,750	92.0	32	21	30	21
Area 345	778	139	534,546	84	35	434,456	95.5	78	49	52	44
Area 350	49	19	277,236	5	1	127,000	89.1	20	1	5	1
Area 355	9	0	0	0	0	0	0.0	0	2	0	0
Area 360	261	36	176,375	40	21	175,019	97.7	49	16	14	14
Area 370	67	12	6,999,067	8	7	132,071	90.3	33	4	1	0
Area 380	370	60	236,557	47	18	121,172	90.3	37	16	29	28
Area 385	228	42	155,385	27	17	109,796	84.8	31	7	26	21
Area 390	81	16	141,039	4	4	99,006	74.7	34	2	11	8
Area 401	48	10	33,875	7	3	8,967	85.9	21	1	2	1
Area 403	106	17	35,435	14	9	37,269	75.2	23	7	9	3
Area 405	88	14	82,721	14	10	45,181	72.2	26	5	4	4
Area 407	62	17	91,009	8	6	44,067	86.4	29	6	7	5

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Area 409	130	23	55,626	18	18	16,308	62.4	20	8	16	17
Area 411	112	26	59,590	15	17	27,662	72.2	25	9	11	10
Area 413	88	22	91,366	18	12	72,467	78.1	22	5	9	10
Area 415	33	10	138,680	5	3	98,833	74.1	30	1	4	3
Area 417	70	8	96,953	12	11	61,499	78.3	29	1	4	3
Area 419	118	24	115,235	18	15	58,846	74.2	26	5	16	10
Area 421	192	26	284,425	24	8	257,360	93.0	61	8	11	9
Area 423	92	15	242,953	15	10	154,690	88.3	29	7	15	8
Area 425	244	35	207,281	22	11	201,852	94.9	44	15	30	15
Area 427	296	68	166,069	51	26	121,387	91.3	44	16	24	21
Area 440	78	17	167,612	8	5	112,000	87.6	28	1	7	4
Area 450	184	47	222,845	22	18	142,422	90.9	33	7	18	12
Area 998	237	39	167,572	27	13	54,012	48.4	32	10	32	21
Area 999	195	47	68,485	39	33	49,011	65.9	46	5	12	11
Total	19721	3914	261,010	2908	1571	145,786	90.4	37	1128	1580	1327
Multi-Dwelling	707	142	326,720	49	24	61,058	70.6	22	44	73	40
Commercial	681	71	425,851	16	7	114,143	68.2	22	13	58	26
Lots & Land	5946	601	163,355	50	38	193,197	86.4	36	74	336	161
Grand Total	27055	4728	252,992	3023	1640	145,509	90.1	36	1259	2047	1554

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