

Heartland Multiple Listing Service

Activity Report

February 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	25	4	\$122,225	6	2	\$71,075	101.6%	532	0	3	1
Area 102	124	35	\$188,674	10	15	\$95,129	97.8%	63	0	7	3
Area 103	509	130	\$148,927	56	36	\$117,927	98.2%	63	2	10	14
Area 104	541	150	\$232,303	58	52	\$196,256	98.4%	153	2	11	16
Area 105	178	52	\$88,988	18	15	\$61,467	97.5%	48	0	4	8
Area 106	310	88	\$181,451	31	24	\$165,991	98.0%	90	0	12	12
Area 107	266	64	\$145,203	19	22	\$123,809	95.2%	92	3	15	17
Area 108	63	16	\$79,501	5	5	\$81,180	95.4%	105	0	4	3
Area 109	218	38	\$126,054	13	9	\$109,233	96.8%	89	0	15	7
Area 110	179	45	\$197,389	19	6	\$138,208	98.1%	96	0	9	5
Area 111	226	44	\$148,475	11	11	\$86,007	93.1%	193	2	13	7
Area 112	220	40	\$153,283	10	12	\$121,679	94.9%	98	0	6	10
Area 113	45	16	\$161,943	4	2	\$167,000	95.5%	149	0	5	4
Area 114	169	37	\$264,870	11	12	\$173,552	98.2%	226	0	7	6
Area 115	594	129	\$266,135	31	43	\$181,644	95.3%	131	0	13	23
Area 202	2,040	436	\$151,506	73	166	\$82,504	86.1%	96	3	213	52
Area 203	862	259	\$103,143	67	93	\$80,057	93.4%	69	7	36	21
Area 204	1,089	274	\$267,998	84	76	\$199,910	97.3%	110	5	35	20
Area 205	516	140	\$110,638	21	52	\$72,306	96.1%	98	1	10	19
Area 206	913	217	\$108,316	84	108	\$78,519	95.9%	81	1	54	27
Area 207	721	176	\$169,525	71	64	\$127,639	97.0%	99	4	39	20
Area 208	881	181	\$183,482	58	61	\$149,926	96.1%	119	7	47	27
Area 210	230	38	\$182,934	15	13	\$100,108	95.1%	121	0	9	11
Area 220	141	29	\$138,358	10	11	\$82,809	92.7%	121	1	10	5
Area 230	124	17	\$176,598	1	2	\$74,000	87.1%	37	0	6	3
Area 310	463	153	\$237,507	41	55	\$175,500	94.2%	76	1	9	14
Area 315	452	132	\$249,302	32	31	\$208,831	96.7%	157	4	12	9
Area 320	615	165	\$227,096	49	60	\$178,493	96.2%	100	1	21	16
Area 325	319	72	\$281,873	39	26	\$234,296	97.0%	99	3	12	10
Area 330	502	152	\$241,671	58	42	\$218,666	94.4%	137	2	13	15
Area 335	554	157	\$213,089	48	46	\$161,634	97.7%	68	1	8	13
Area 340	407	109	\$320,761	24	31	\$363,590	91.8%	76	3	9	6
Area 345	633	151	\$436,229	49	44	\$407,033	96.0%	81	3	18	10
Area 350	40	15	\$170,436	2	2	\$100,950	97.6%	72	0	3	0
Area 355	16	2	\$907,450	0	0				0	1	0
Area 360	215	56	\$178,975	19	19	\$164,748	98.0%	71	1	6	4
Area 370	88	15	\$330,720	6	7	\$198,700	94.9%	69	0	2	6
Area 380	365	66	\$191,357	22	17	\$126,083	95.6%	78	3	18	12
Area 385	210	43	\$140,579	11	15	\$120,832	95.2%	101	1	6	13
Area 390	105	26	\$126,736	0	6	\$64,850	81.5%	148	0	12	1
Area 401	28	5	\$77,180	1	3	\$5,300	77.9%	61	0	1	2
Area 403	100	19	\$57,919	2	9	\$33,677	93.8%	57	1	4	1
Area 405	89	13	\$96,434	6	7	\$45,299	95.8%	40	1	2	1
Area 407	63	10	\$64,099	2	9	\$70,222	96.0%	51	1	5	3
Area 409	110	24	\$53,493	5	6	\$24,586	97.9%	50	1	6	5
Area 411	105	31	\$54,955	9	7	\$55,748	97.0%	86	1	3	3
Area 413	88	27	\$77,090	8	15	\$67,243	92.6%	78	0	3	2
Area 415	29	7	\$67,507	3	3	\$74,850	98.3%	50	0	0	2
Area 417	74	18	\$93,133	7	13	\$87,539	95.8%	93	1	4	2
Area 419	124	24	\$81,693	10	16	\$79,959	92.9%	69	0	3	6
Area 421	174	27	\$213,744	10	10	\$184,882	98.7%	67	0	1	5

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	81	18	\$165,908	6	7	\$106,964	95.9%	113	0	2	2
Area 425	248	46	\$222,828	16	18	\$158,133	94.4%	102	0	7	4
Area 427	340	80	\$188,954	30	18	\$144,118	95.2%	90	4	10	11
Area 440	75	8	\$181,712	9	9	\$103,438	92.5%	153	0	5	2
Area 450	179	47	\$208,454	19	9	\$162,855	92.9%	127	0	10	6
Area 997	0	0		0	0				0	0	0
Area 998	267	48	\$125,786	14	11	\$54,845	86.9%	130	2	13	7
Area 999	150	47	\$78,398	32	41	\$54,310	91.9%	85	0	2	3
	18,492	4,468	\$180,362	1,375	1,524	\$125,897	94.8%	104	73	824	537

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	736	67	\$337,099	9	10	\$176,280	83.8%	223	1	41	28
Lots & Land	6,112	546	\$151,547	26	38	\$89,924	88.0%	208	20	192	166
Multi-dwelling	561	116	\$165,123	21	24	\$125,020	91.7%	36	6	27	14
Total	7,409	729	\$217,923	56	72	\$130,408	87.9%	156	27	260	208
Grand Total	24,508	5,197	\$188,278	1,443	1,596	\$138,751	94.8%	100	100	1,084	745