

Heartland Multiple Listing Service

Activity Report

February 2011

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	21	3	\$126,433	2	0			24	0	1	1
Area 102	103	23	\$124,247	8	12	\$83,193	95.4%	98	1	7	3
Area 103	546	90	\$140,198	48	57	\$101,609	95.3%	107	3	26	21
Area 104	521	81	\$199,702	37	33	\$155,974	96.8%	92	2	10	13
Area 105	151	25	\$82,493	13	13	\$61,430	93.4%	86	2	4	6
Area 106	284	51	\$166,290	20	33	\$148,346	96.9%	131	2	6	10
Area 107	268	36	\$151,927	24	14	\$107,914	95.6%	149	3	12	8
Area 108	48	8	\$57,387	4	4	\$64,037	98.1%	80	0	2	3
Area 109	214	38	\$124,889	11	21	\$79,787	93.6%	107	2	13	11
Area 110	169	30	\$233,480	8	8	\$269,710	99.3%	137	0	5	2
Area 111	210	27	\$118,416	7	11	\$101,118	95.0%	88	2	10	8
Area 112	225	31	\$152,893	15	17	\$121,483	94.5%	86	1	11	7
Area 113	40	5	\$228,400	1	3	\$160,000	95.5%	199	0	2	0
Area 114	165	17	\$188,052	13	12	\$191,443	97.6%	122	0	5	8
Area 115	579	94	\$218,852	28	51	\$177,871	97.1%	154	3	21	19
Area 202	1,607	293	\$188,885	93	112	\$112,053	91.6%	105	9	66	43
Area 203	900	185	\$84,324	60	77	\$67,566	93.9%	79	5	38	38
Area 204	995	179	\$227,334	72	68	\$180,614	96.4%	132	4	21	20
Area 205	505	82	\$89,939	24	36	\$64,831	92.7%	114	3	18	16
Area 206	844	154	\$104,994	75	82	\$64,821	94.0%	90	2	35	34
Area 207	654	134	\$155,112	49	64	\$133,433	96.1%	85	4	29	11
Area 208	782	147	\$164,203	60	58	\$143,893	92.7%	124	6	44	29
Area 210	253	40	\$159,104	14	9	\$116,077	93.2%	108	2	19	13
Area 220	128	15	\$91,810	9	4	\$58,825	95.1%	66	3	5	6
Area 230	108	9	\$115,311	3	3	\$65,833	94.1%	57	1	5	4
Area 310	488	105	\$234,239	28	42	\$179,824	91.7%	113	2	26	10
Area 315	406	77	\$219,204	30	32	\$205,341	97.3%	119	4	16	7
Area 320	609	127	\$208,120	37	43	\$196,307	94.4%	82	7	26	20
Area 325	288	63	\$319,132	28	29	\$211,550	98.3%	136	1	5	4
Area 330	468	97	\$249,638	29	46	\$219,741	99.4%	85	3	18	10
Area 335	509	124	\$206,521	43	48	\$183,532	98.4%	100	0	13	12
Area 340	362	83	\$285,419	29	34	\$281,147	93.0%	129	0	11	11
Area 345	595	117	\$475,765	33	58	\$361,374	94.4%	115	2	14	12
Area 350	37	7	\$181,735	2	1	\$210,000	91.5%	162	0	3	0
Area 355	10	0		1	2	\$182,500	102.8%	108	0	0	0
Area 360	209	38	\$154,731	22	13	\$118,833	93.1%	88	2	6	7
Area 370	76	16	\$169,228	4	5	\$228,558	100.4%	113	1	4	2
Area 380	349	48	\$231,693	15	22	\$138,827	96.4%	105	1	16	16
Area 385	194	43	\$128,989	15	17	\$93,635	88.5%	93	0	9	11
Area 390	103	14	\$105,007	3	1	\$235,000	85.5%	42	1	5	3
Area 401	34	6	\$23,500	1	1	\$5,400	91.5%		0	3	0
Area 403	68	12	\$62,716	6	10	\$30,540	85.2%	104	0	11	4
Area 405	102	10	\$86,070	7	7	\$47,714	87.1%	75	1	5	4
Area 407	60	9	\$64,155	3	6	\$26,356	97.9%	97	0	1	6
Area 409	90	15	\$38,546	8	18	\$17,787	82.0%	69	1	13	2
Area 411	91	20	\$49,219	6	13	\$36,951	88.0%	122	0	3	4
Area 413	105	22	\$76,322	4	9	\$63,786	86.1%	65	0	7	3
Area 415	27	9	\$99,655	2	4	\$53,212	76.6%	136	0	3	1
Area 417	81	10	\$60,759	14	10	\$60,320	93.1%	95	1	5	5
Area 419	121	16	\$84,543	14	12	\$56,989	92.9%	83	0	13	5
Area 421	103	16	\$245,965	12	7	\$110,114	89.6%	99	0	5	1

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	89	17	\$140,270	5	3	\$122,466	98.3%	237	1	3	4
Area 425	222	35	\$170,630	18	13	\$144,369	94.5%	110	1	7	6
Area 427	360	73	\$187,545	27	17	\$133,172	94.4%	107	2	10	11
Area 440	72	12	\$173,358	8	6	\$105,650	90.3%	137	0	3	5
Area 450	202	54	\$211,472	16	17	\$154,876	93.7%	103	4	10	4
Area 997	0	0		0	0				0	0	0
Area 998	239	36	\$145,724	11	14	\$97,189	94.2%	213	2	23	6
Area 999	87	12	\$88,300	5	4	\$23,000	87.4%	110	0	5	7
	17,176	3,140	\$155,664	1,184	1,366	\$125,753	93.5%	108	97	717	537

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	732	66	\$295,117	10	6	\$58,101	74.7%	228	3	33	22
Lots & Land	5,881	234	\$142,377	24	49	\$157,205	88.0%	184	10	226	248
Multi-dwelling	554	93	\$245,140	19	33	\$92,994	90.9%	63	1	31	21
Total	7,167	393	\$227,545	53	88	\$102,767	84.6%	158	14	290	291
Grand Total	23,254	3,533	\$185,676	1,239	1,454	\$141,252	94.6%	113	111	1,007	828