

Heartland Multiple Listing Service

Activity Report

February 2013

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	9	3	\$180,633	2	1	\$95,000	100.5%	183	0	0	0
Area 102	83	20	\$114,239	9	10	\$175,087	87.2%	92	0	3	6
Area 103	372	91	\$132,899	44	62	\$125,399	96.2%	91	0	13	21
Area 104	412	100	\$237,139	51	45	\$203,125	98.8%	134	0	8	15
Area 105	111	26	\$75,445	12	17	\$72,034	95.7%	89	0	6	5
Area 106	233	71	\$201,006	25	40	\$144,611	97.1%	115	0	3	8
Area 107	208	48	\$127,881	35	12	\$99,762	96.5%	67	0	8	4
Area 108	52	8	\$147,800	7	3	\$83,300	93.7%	61	0	7	6
Area 109	167	25	\$250,646	17	13	\$72,385	93.7%	73	2	9	6
Area 110	182	46	\$202,072	10	14	\$148,522	96.2%	136	1	6	6
Area 111	161	25	\$114,336	8	17	\$110,305	94.3%	195	0	4	8
Area 112	182	37	\$181,793	21	18	\$151,815	94.9%	124	0	5	4
Area 113	31	6	\$187,500	2	3	\$88,666	97.7%	19	0	2	1
Area 114	143	23	\$241,277	17	22	\$179,909	97.7%	109	0	0	6
Area 115	415	106	\$262,561	54	64	\$210,714	98.5%	81	2	14	20
Area 202	1,081	228	\$195,128	73	124	\$157,578	94.5%	97	4	51	46
Area 203	568	152	\$93,103	62	94	\$78,989	94.9%	78	3	15	17
Area 204	819	192	\$223,118	82	111	\$193,240	94.9%	109	2	23	30
Area 205	348	78	\$87,232	39	52	\$59,067	93.5%	94	0	17	13
Area 206	682	174	\$84,375	76	101	\$67,120	95.8%	88	1	32	20
Area 207	513	138	\$157,973	54	81	\$123,083	97.2%	91	1	21	19
Area 208	640	121	\$155,107	65	68	\$139,599	96.8%	144	2	28	22
Area 210	209	38	\$130,723	16	10	\$74,815	91.1%	188	1	12	9
Area 220	131	28	\$148,871	14	6	\$107,256	92.8%	114	2	4	5
Area 230	83	8	\$121,700	5	7	\$44,285	86.8%	110	1	5	4
Area 310	339	104	\$226,962	36	54	\$151,984	96.0%	69	1	6	17
Area 315	314	106	\$241,685	35	48	\$191,962	98.6%	102	1	8	11
Area 320	390	147	\$217,225	57	95	\$203,745	96.2%	80	0	18	18
Area 325	207	74	\$311,675	31	37	\$236,178	98.2%	117	4	3	2
Area 330	321	116	\$242,846	46	61	\$248,894	100.1%	94	0	4	6
Area 335	323	138	\$211,727	62	50	\$188,752	98.6%	71	3	9	13
Area 340	212	84	\$347,605	45	51	\$308,914	95.0%	68	2	5	12
Area 345	427	138	\$504,466	73	85	\$415,852	99.4%	94	0	7	24
Area 350	23	9	\$245,672	3	6	\$251,075	98.5%	75	0	3	0
Area 355	10	3	\$633,316	0	0				0	0	1
Area 360	149	40	\$159,040	18	22	\$171,897	88.0%	128	1	3	9
Area 370	66	17	\$195,605	5	12	\$175,060	100.0%	139	0	1	1
Area 380	252	56	\$182,377	19	20	\$156,308	85.7%	106	1	11	7
Area 385	244	31	\$132,319	13	19	\$116,278	96.6%	145	0	16	16
Area 390	84	10	\$158,170	8	4	\$123,700	93.1%	98	0	2	1
Area 401	36	5	\$87,980	1	1	\$7,000	88.6%	149	0	1	0
Area 403	54	3	\$46,333	3	4	\$16,152	91.9%	72	0	1	3
Area 405	51	15	\$78,053	3	8	\$68,556	96.4%	83	0	5	1
Area 407	23	4	\$33,250	2	5	\$26,840	91.7%	52	0	2	0
Area 409	52	17	\$38,179	3	11	\$21,384	87.8%	42	0	6	2
Area 411	59	13	\$57,642	7	10	\$33,420	97.2%	88	0	2	3
Area 413	43	14	\$81,403	6	6	\$72,978	96.5%	69	0	2	1
Area 415	13	6	\$70,791	3	2	\$34,500	75.3%	53	0	2	0
Area 417	57	13	\$90,980	6	5	\$43,830	98.1%	153	0	1	2
Area 419	96	33	\$93,263	15	7	\$40,335	97.0%	78	1	0	4
Area 421	101	23	\$217,571	9	10	\$212,610	98.1%	143	4	2	4

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Area 423	65	10	\$138,705	13	6	\$116,991	96.3%	172	0	1	1
Area 425	193	49	\$232,633	17	20	\$174,347	94.4%	106	0	7	4
Area 427	285	59	\$204,403	24	31	\$117,764	95.8%	107	2	10	10
Area 440	56	10	\$148,945	2	8	\$124,831	95.8%	163	0	1	1
Area 450	154	41	\$193,809	19	15	\$153,850	93.5%	121	2	5	4
Area 997	0	0		0	0				0	0	0
Area 998	263	35	\$112,665	18	27	\$78,070	95.8%	151	0	15	10
Area 999	83	24	\$82,995	13	12	\$40,958	89.8%	77	0	2	6
	12,880	3,239	\$173,704	1,415	1,747	\$128,608	94.8%	104	44	457	495
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	692	53	\$367,164	8	9	\$94,505	85.7%	167	3	33	19
Lots & Land	4,942	374	\$207,782	45	72	\$180,028	94.9%	308	0	227	104
Multi-dwelling	368	68	\$261,621	14	22	\$154,235	92.3%	80	4	13	12
Total	6,002	495	\$278,856	67	103	\$142,923	91.0%	185	7	273	135
Grand Total	17,156	3,734	\$202,166	1,484	1,850	\$163,162	96.3%	110	51	730	630