

Heartland Multiple Listing Service

Activity Report

February 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	17	5	\$196,289	1	5	\$157,980	96.8%	159	0	0	1
Area 102	85	22	\$182,769	10	9	\$86,300	93.5%	108	0	2	4
Area 103	286	100	\$151,159	58	72	\$138,519	96.6%	94	0	6	9
Area 104	392	137	\$265,968	67	49	\$215,486	99.1%	91	2	4	14
Area 105	94	39	\$86,429	21	22	\$81,863	99.4%	91	0	3	1
Area 106	179	76	\$214,363	41	35	\$153,196	96.0%	95	3	4	6
Area 107	184	65	\$169,485	27	29	\$138,814	99.4%	110	1	5	7
Area 108	49	14	\$104,842	7	3	\$52,416	92.4%	120	0	2	3
Area 109	135	30	\$176,409	13	16	\$106,937	95.1%	95	0	7	7
Area 110	169	61	\$262,886	12	24	\$216,694	98.4%	85	0	2	5
Area 111	125	23	\$132,248	10	8	\$140,350	97.8%	153	2	8	6
Area 112	173	46	\$183,563	11	21	\$155,035	96.4%	155	0	6	3
Area 113	46	14	\$135,550	2	6	\$158,433	92.8%	109	0	3	0
Area 114	125	38	\$291,921	19	12	\$236,633	98.2%	89	1	1	2
Area 115	404	113	\$296,234	61	84	\$231,160	96.9%	128	2	8	24
Area 202	898	235	\$196,464	79	147	\$184,054	95.8%	82	4	40	50
Area 203	453	140	\$112,668	60	97	\$99,036	97.1%	95	0	19	31
Area 204	752	187	\$257,233	91	116	\$234,754	98.6%	103	3	17	18
Area 205	269	76	\$103,294	32	45	\$79,825	94.7%	106	2	10	8
Area 206	633	175	\$111,553	66	109	\$79,900	96.0%	91	5	13	19
Area 207	500	134	\$199,756	66	84	\$140,496	97.9%	112	0	14	20
Area 208	586	137	\$225,387	67	88	\$162,347	97.8%	122	7	24	24
Area 210	151	22	\$115,582	8	17	\$128,394	98.4%	67	1	8	6
Area 220	321	62	\$156,051	38	33	\$161,064	96.1%	116	3	14	15
Area 221	20	2	\$132,000	2	2	\$120,000	86.5%	159	2	3	0
Area 222	8	1	\$42,000	0	0				0	0	0
Area 223	45	13	\$106,507	3	3	\$67,800	90.5%	150	0	0	0
Area 224	5	1	\$9,900	1	1	\$95,777	100.3%		0	0	1
Area 230	74	8	\$158,712	2	5	\$67,060	91.7%	328	1	3	3
Area 310	217	95	\$280,118	53	64	\$240,123	96.7%	76	2	7	10
Area 315	290	104	\$311,064	46	65	\$270,305	97.7%	87	0	3	10
Area 320	267	154	\$266,019	70	65	\$221,143	96.6%	57	2	8	18
Area 325	211	70	\$333,816	47	43	\$294,528	98.7%	108	0	6	3
Area 330	283	109	\$299,807	61	56	\$264,057	99.2%	73	1	7	12
Area 335	296	114	\$246,877	71	66	\$217,534	98.8%	62	0	8	10
Area 340	186	91	\$419,348	53	37	\$285,597	97.0%	77	3	4	5
Area 345	551	155	\$475,816	83	76	\$459,414	99.0%	89	2	8	23
Area 350	26	10	\$227,270	4	3	\$171,883	99.2%	92	0	0	1
Area 355	13	4	\$2,612,975	2	0				0	0	2
Area 360	117	40	\$171,820	20	29	\$162,573	97.9%	64	1	2	2
Area 370	67	23	\$431,605	12	10	\$226,855	99.3%	101	0	1	2
Area 380	201	64	\$193,206	28	26	\$189,929	96.2%	105	2	3	15
Area 385	137	30	\$221,524	15	14	\$132,230	94.7%	91	0	8	7
Area 390	73	13	\$180,802	5	8	\$111,375	88.6%	148	0	4	2
Area 401	33	4	\$88,987	1	6	\$73,158	99.0%	370	0	5	1
Area 403	29	11	\$93,454	1	7	\$49,042	96.7%	169	0	1	2
Area 405	37	5	\$118,580	4	7	\$72,485	94.0%	135	0	1	3
Area 407	37	10	\$58,555	2	5	\$71,257	98.0%	50	1	0	0
Area 409	47	14	\$42,625	2	5	\$30,736	91.6%	93	0	5	2
Area 411	37	9	\$73,288	3	11	\$63,561	95.4%	84	0	1	1
Area 413	52	25	\$88,992	5	13	\$78,187	98.1%	67	0	4	1

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Area 415	18	4	\$115,925	2	4	\$104,125	88.0%	146	0	0	0
Area 417	41	11	\$95,572	10	9	\$87,862	94.9%	96	0	2	1
Area 419	92	23	\$103,263	12	11	\$87,620	97.2%	99	0	0	3
Area 421	98	18	\$297,775	8	6	\$206,838	88.5%	78	1	3	2
Area 423	47	19	\$141,648	8	15	\$144,716	97.7%	104	0	3	2
Area 425	199	53	\$211,360	35	21	\$203,061	97.5%	132	0	7	15
Area 427	305	89	\$187,608	38	31	\$132,587	97.3%	86	3	9	12
Area 440	62	13	\$172,696	3	7	\$223,071	96.6%	335	0	2	2
Area 450	172	53	\$202,083	21	23	\$165,478	97.0%	100	0	6	5
Area 997	0	0		0	0				0	0	0
Area 998	261	46	\$151,153	22	24	\$101,320	95.9%	129	1	11	9
Area 999	56	14	\$127,678	3	6	\$52,670	84.5%	85	0	4	4
	11,736	3,473	\$222,912	1,625	1,915	\$151,427	96.0%	115	58	359	474

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	691	60	\$266,899	7	19	\$145,226	91.0%	254	0	45	17
Lots & Land	4,925	432	\$165,594	54	87	\$116,843	89.1%	205	8	122	81
Multi-dwelling	307	83	\$165,301	17	43	\$157,968	96.6%	82	2	18	14
Total	5,923	575	\$199,265	78	149	\$140,012	92.2%	180	10	185	112
Grand Total	15,610	4,048	\$220,850	1,709	2,064	\$181,049	97.1%	105	68	544	586