

Heartland Multiple Listing Service

Activity Report

February 2016

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	13	4	\$177,250	3	4	\$140,250	98.9%	118	0	0	1
Area 102	68	17	\$131,408	6	18	\$131,316	94.9%	94	0	5	2
Area 103	257	119	\$151,012	60	59	\$149,466	99.0%	65	0	6	11
Area 104	346	143	\$273,315	93	58	\$254,835	99.3%	92	2	9	13
Area 105	70	37	\$105,267	22	20	\$83,793	96.0%	77	0	1	2
Area 106	124	51	\$185,711	35	24	\$201,306	96.7%	98	0	3	9
Area 107	117	54	\$152,834	30	25	\$154,600	99.3%	96	0	3	5
Area 108	42	9	\$96,677	5	3	\$86,666	95.1%	255	0	3	1
Area 109	124	46	\$172,634	15	11	\$76,455	94.1%	85	0	9	5
Area 110	128	26	\$275,800	25	26	\$219,773	99.0%	88	4	0	4
Area 111	140	31	\$180,318	12	11	\$126,354	98.0%	64	0	4	6
Area 112	151	41	\$188,154	29	24	\$146,423	96.1%	72	0	9	1
Area 113	77	15	\$138,713	5	7	\$178,771	97.1%	95	0	2	0
Area 114	117	41	\$296,932	23	16	\$223,986	99.4%	59	1	2	2
Area 115	342	148	\$281,795	76	72	\$250,145	97.8%	113	2	6	18
Area 202	836	262	\$190,374	93	118	\$176,655	96.5%	80	7	32	32
Area 203	348	148	\$126,964	72	109	\$101,164	95.9%	75	3	14	19
Area 204	620	188	\$281,692	88	126	\$244,399	98.2%	104	0	11	15
Area 205	226	109	\$105,945	35	49	\$93,511	97.4%	110	5	7	7
Area 206	478	192	\$104,740	95	128	\$90,023	96.7%	92	4	15	13
Area 207	415	172	\$196,017	83	103	\$157,597	97.7%	83	2	9	10
Area 208	490	171	\$237,904	74	80	\$168,161	97.1%	102	0	19	24
Area 210	141	28	\$149,303	24	11	\$83,955	92.7%	139	1	3	8
Area 220	278	74	\$177,437	29	27	\$134,174	96.3%	96	1	12	8
Area 221	49	16	\$118,156	0	3	\$104,633	97.5%	99	1	9	0
Area 222	11	6	\$189,600	1	0				0	0	1
Area 223	58	6	\$88,283	3	4	\$69,500	91.6%	81	0	2	4
Area 224	5	1	\$13,600	1	0				0	0	0
Area 230	52	8	\$178,225	3	8	\$123,437	90.0%	173	0	5	1
Area 310	190	115	\$387,629	74	67	\$239,106	96.5%	56	1	7	8
Area 315	232	98	\$267,072	65	63	\$280,470	97.0%	81	0	2	9
Area 320	256	143	\$328,069	64	86	\$222,316	96.8%	49	2	7	9
Area 325	243	92	\$333,334	66	38	\$317,524	100.0%	69	1	3	12
Area 330	242	110	\$276,047	66	56	\$285,027	98.7%	58	0	3	8
Area 335	242	124	\$258,871	64	74	\$247,326	100.0%	65	1	7	5
Area 340	174	91	\$353,730	52	58	\$397,015	96.5%	60	2	1	10
Area 345	510	138	\$522,644	60	58	\$448,655	98.3%	93	0	7	23
Area 350	12	3	\$143,833	3	6	\$107,091	93.7%	87	0	0	1
Area 355	6	2	\$707,500	0	0			80	0	0	0
Area 360	93	38	\$208,867	23	36	\$170,373	95.5%	76	1	0	1
Area 370	42	13	\$236,951	11	6	\$148,866	99.8%	91	0	1	0
Area 380	164	58	\$253,597	30	31	\$251,691	93.5%	101	1	5	7
Area 385	95	37	\$141,889	14	22	\$114,718	97.1%	81	0	7	7
Area 390	72	16	\$144,143	9	7	\$138,571	94.9%	101	0	3	3
Area 401	18	3	\$19,766	1	0				0	2	0
Area 403	32	11	\$103,327	4	12	\$57,631	98.7%	90	0	2	0
Area 405	20	14	\$117,600	3	10	\$70,353	98.4%	53	0	0	1
Area 407	24	10	\$83,500	2	8	\$57,825	96.3%	28	0	0	1
Area 409	39	9	\$30,833	5	13	\$40,909	94.3%	149	1	1	1
Area 411	36	14	\$65,714	10	6	\$71,674	88.4%	77	0	3	3
Area 413	43	22	\$138,483	5	7	\$88,928	98.9%	87	0	1	1

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Area 415	20	10	\$123,075	2	6	\$81,166	95.4%	83	0	1	1
Area 417	37	20	\$124,567	8	10	\$115,990	94.9%	94	1	1	2
Area 419	59	17	\$100,905	16	14	\$106,772	97.6%	81	2	2	2
Area 421	97	39	\$237,357	25	16	\$215,210	98.9%	168	0	2	1
Area 423	40	9	\$187,094	8	14	\$148,103	95.5%	58	0	3	1
Area 425	116	42	\$274,823	32	33	\$209,855	98.8%	99	0	1	4
Area 427	229	77	\$178,184	45	30	\$132,648	97.0%	96	3	7	10
Area 440	55	9	\$140,011	3	3	\$146,000	97.9%	76	0	3	3
Area 450	122	58	\$199,339	29	28	\$138,668	96.3%	82	2	6	2
Area 997	0	1	\$66,000	0	0				0	0	0
Area 998	207	48	\$150,574	20	31	\$95,003	95.9%	69	1	11	9
Area 999	55	10	\$108,370	11	15	\$112,406	92.3%	57	2	4	4
	9,945	3,664	\$190,155	1,870	2,008	\$159,125	96.6%	90	54	303	371

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	655	86	\$186,955	6	22	\$186,950	82.1%	227	1	28	25
Lots & Land	4,729	410	\$220,314	65	91	\$83,803	95.8%	220	3	116	134
Multi-dwelling	300	88	\$248,756	16	35	\$173,209	96.8%	74	5	14	10
Total	5,684	584	\$218,675	87	148	\$147,987	91.6%	174	9	158	169
Grand Total	13,074	4,248	\$227,523	1,969	2,156	\$186,899	97.2%	94	63	461	540