

Heartland Multiple Listing Service

Activity Report

February 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	6	5	\$185,964	5	7	\$143,599	99.1%	18	0	0	0
Area 102	55	19	\$166,821	14	12	\$165,437	99.3%	68	0	2	4
Area 103	197	124	\$186,556	56	80	\$174,186	98.2%	69	2	3	10
Area 104	273	135	\$285,620	89	89	\$268,521	100.1%	57	0	4	6
Area 105	55	28	\$103,930	22	18	\$92,469	96.6%	55	0	1	1
Area 106	100	60	\$236,068	35	33	\$202,238	97.8%	54	0	2	2
Area 107	135	55	\$198,976	31	23	\$171,129	97.2%	69	1	4	4
Area 108	27	13	\$95,715	5	4	\$81,850	100.2%	134	0	1	2
Area 109	106	34	\$189,142	19	13	\$119,152	93.0%	130	0	1	1
Area 110	96	34	\$270,182	24	23	\$236,821	98.4%	99	0	1	1
Area 111	109	33	\$161,356	17	12	\$146,441	91.3%	170	1	3	5
Area 112	117	43	\$171,644	25	17	\$157,661	97.9%	115	0	2	5
Area 113	95	28	\$184,450	15	16	\$107,150	92.9%	98	0	5	5
Area 114	96	40	\$323,786	22	16	\$286,056	99.9%	81	0	1	0
Area 115	252	92	\$302,029	71	84	\$267,084	98.3%	60	3	6	10
Area 202	662	249	\$229,961	93	132	\$178,587	96.6%	60	4	20	38
Area 203	232	143	\$131,533	75	110	\$133,295	97.8%	52	16	11	8
Area 204	529	190	\$311,900	88	111	\$245,718	97.5%	77	2	6	22
Area 205	177	71	\$118,078	40	51	\$95,294	95.5%	59	5	7	9
Area 206	379	153	\$128,295	65	108	\$96,661	97.9%	60	0	5	15
Area 207	340	157	\$223,340	62	94	\$204,312	99.1%	70	2	7	12
Area 208	495	179	\$229,734	95	93	\$214,018	98.4%	86	5	9	15
Area 210	116	43	\$135,518	17	13	\$170,001	96.8%	128	0	4	4
Area 220	221	84	\$190,810	44	43	\$152,042	99.9%	96	2	6	3
Area 221	66	15	\$146,313	3	4	\$151,875	96.0%	107	0	3	2
Area 222	12	1	\$187,900	0	1	\$133,000	97.9%	57	1	0	0
Area 223	35	4	\$130,225	3	3	\$70,000	99.1%	227	0	1	1
Area 224	4	0		0	1	\$88,000	98.9%		0	0	0
Area 230	67	17	\$142,958	2	6	\$101,026	96.6%	211	0	3	2
Area 310	156	117	\$353,935	67	58	\$295,859	97.5%	35	1	8	9
Area 315	218	126	\$288,735	61	61	\$259,941	97.8%	56	1	4	6
Area 320	180	130	\$309,384	71	82	\$252,518	97.3%	47	2	5	7
Area 325	197	91	\$380,161	53	40	\$319,625	98.7%	69	1	1	11
Area 330	216	94	\$318,138	57	51	\$282,574	99.2%	68	0	4	5
Area 335	247	151	\$289,318	84	69	\$250,403	100.3%	52	0	5	6
Area 340	153	89	\$418,934	52	50	\$351,336	97.9%	49	0	4	9
Area 345	443	149	\$539,381	96	67	\$541,758	99.1%	88	0	11	25
Area 350	22	9	\$279,294	2	3	\$204,250	99.2%	28	0	0	2
Area 355	9	1	\$250,000	1	0			248	0	0	1
Area 360	87	47	\$227,757	18	25	\$195,401	99.8%	45	0	4	2
Area 370	42	18	\$320,467	8	9	\$228,873	100.1%	87	0	1	0
Area 380	145	48	\$235,661	21	28	\$154,975	98.4%	98	0	5	4
Area 385	85	26	\$126,892	18	16	\$119,955	95.6%	78	0	7	2
Area 390	68	11	\$112,509	7	8	\$85,000	110.3%	44	1	3	1
Area 401	11	4	\$26,250	0	1	\$40,000	89.1%		0	1	0
Area 403	31	16	\$91,015	3	9	\$55,436	91.4%	49	0	3	0
Area 405	19	9	\$150,966	4	5	\$92,780	98.3%	24	1	0	1
Area 407	24	13	\$103,161	2	8	\$87,720	94.6%	60	0	0	0
Area 409	36	12	\$42,475	5	9	\$56,966	93.3%	85	1	2	1
Area 411	32	12	\$71,954	5	9	\$61,852	98.4%	102	0	1	0
Area 413	38	12	\$118,250	6	8	\$152,356	99.0%	128	0	0	1

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Area 415	10	2	\$77,150	2	4	\$67,125	95.8%	40	0	2	0
Area 417	40	10	\$151,529	8	10	\$91,390	97.2%	39	0	1	1
Area 419	60	35	\$116,561	15	16	\$127,706	97.8%	44	0	0	1
Area 421	99	31	\$251,669	18	21	\$234,743	100.0%	59	1	0	3
Area 423	32	14	\$156,389	6	10	\$132,171	98.9%	75	0	1	0
Area 425	114	48	\$252,823	29	27	\$239,387	98.8%	75	1	3	3
Area 427	169	68	\$197,121	32	28	\$112,217	97.0%	90	4	3	8
Area 440	34	9	\$161,033	9	4	\$118,200	105.6%	71	0	2	2
Area 450	116	55	\$272,296	26	27	\$183,911	98.0%	63	1	5	2
Area 997	1	0		0	0				0	0	0
Area 998	270	56	\$133,820	26	36	\$106,161	94.6%	140	1	9	6
Area 999	70	23	\$118,495	10	3	\$45,500	91.9%	31	1	5	2
	8,528	3,585	\$201,841	1,859	2,019	\$167,241	97.7%	81	61	218	308

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	606	62	\$370,142	10	13	\$122,461	74.3%	408	2	21	20
Lots & Land	4,114	441	\$158,700	114	145	\$121,032	105.1%	384	5	108	90
Multi-dwelling	202	76	\$224,941	22	52	\$188,086	94.1%	59	2	13	9
Total	4,922	579	\$251,261	146	210	\$143,860	91.2%	284	9	142	119
Grand Total	11,238	4,164	\$240,077	2,003	2,229	\$202,714	98.3%	81	70	360	427