

# Heartland Multiple Listing Service

## Activity Report

February 2018

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	6	2	\$115,000	1	4	\$127,361	99.1%	8	0	0	0
Area 102	39	19	\$195,213	6	25	\$189,366	97.6%	66	0	1	3
Area 103	190	113	\$187,454	63	92	\$188,337	99.3%	50	3	2	7
Area 104	263	115	\$298,346	72	83	\$273,644	100.2%	62	1	3	5
Area 105	34	29	\$112,744	20	23	\$119,530	98.1%	34	0	1	2
Area 106	91	57	\$236,057	35	37	\$188,062	98.4%	37	0	0	4
Area 107	141	52	\$282,516	34	32	\$185,666	98.9%	70	0	1	3
Area 108	24	8	\$160,075	2	7	\$121,128	97.1%	57	0	0	1
Area 109	82	20	\$224,643	11	11	\$189,010	97.2%	66	0	5	2
Area 110	80	36	\$261,336	30	32	\$256,343	97.9%	66	1	2	2
Area 111	76	28	\$168,628	17	10	\$144,300	94.8%	93	2	2	3
Area 112	126	41	\$242,576	34	23	\$115,072	95.5%	58	1	6	5
Area 113	72	14	\$111,221	8	15	\$105,320	95.7%	99	0	4	2
Area 114	85	27	\$370,351	17	15	\$286,072	98.5%	75	0	2	5
Area 115	288	145	\$309,087	64	82	\$260,800	99.6%	58	1	2	16
Area 202	642	277	\$293,288	87	153	\$221,428	97.2%	72	4	17	40
Area 203	229	152	\$139,844	72	104	\$141,301	98.0%	50	4	3	14
Area 204	526	217	\$316,214	103	101	\$289,809	99.5%	63	1	8	24
Area 205	122	76	\$112,742	31	54	\$103,397	97.7%	59	4	7	5
Area 206	341	139	\$133,779	51	152	\$120,155	97.8%	57	0	6	12
Area 207	289	128	\$224,608	64	90	\$203,054	98.2%	62	1	4	4
Area 208	404	175	\$233,892	77	128	\$202,159	98.8%	81	0	9	9
Area 210	96	25	\$220,940	15	23	\$97,473	95.0%	107	2	1	2
Area 220	179	50	\$206,050	28	42	\$165,037	97.4%	73	1	10	7
Area 221	36	7	\$193,228	0	3	\$213,466	96.7%	76	2	3	0
Area 222	18	2	\$117,450	0	1	\$105,000	87.5%	83	1	0	0
Area 223	44	6	\$159,766	2	4	\$134,606	98.5%	157	0	1	0
Area 224	2	0		0	1	\$123,500	85.2%		0	0	0
Area 230	51	10	\$198,390	4	9	\$124,833	93.1%	111	1	1	3
Area 310	156	102	\$387,722	41	51	\$255,354	99.3%	39	2	5	5
Area 315	171	89	\$335,031	43	61	\$310,183	98.2%	62	0	2	5
Area 320	183	125	\$300,501	63	84	\$257,697	98.8%	36	5	2	14
Area 325	184	85	\$372,616	45	53	\$329,760	98.7%	51	0	1	6
Area 330	224	111	\$373,576	56	63	\$286,028	98.7%	59	0	5	12
Area 335	209	133	\$295,980	62	112	\$277,353	99.8%	57	3	3	6
Area 340	138	78	\$365,852	27	46	\$396,908	96.0%	40	1	6	10
Area 345	457	139	\$557,718	102	61	\$457,404	98.7%	80	0	4	23
Area 350	22	4	\$236,612	5	2	\$300,575	85.0%	17	0	0	1
Area 355	4	1	\$537,000	1	0				0	0	1
Area 360	75	38	\$323,160	25	25	\$221,903	99.9%	65	1	3	5
Area 370	68	28	\$308,593	13	13	\$260,826	101.1%	64	0	0	3
Area 380	130	51	\$349,519	24	30	\$164,773	97.1%	65	2	7	8
Area 385	73	24	\$175,883	15	17	\$114,320	94.8%	64	0	4	3
Area 390	56	13	\$146,238	9	6	\$126,166	93.1%	77	0	4	1
Area 401	10	2	\$76,750	1	5	\$81,000	97.5%	25	0	0	1
Area 403	19	5	\$59,520	2	11	\$59,050	90.9%	55	0	2	1
Area 405	22	8	\$112,593	4	3	\$78,783	89.2%	56	0	0	0
Area 407	7	5	\$111,880	4	1	\$83,850	98.6%	8	0	0	2
Area 409	31	13	\$60,023	3	13	\$46,992	96.0%	77	0	1	2
Area 411	29	12	\$101,591	2	10	\$53,663	95.4%	46	1	3	0
Area 413	19	15	\$156,056	7	12	\$153,257	99.1%	17	1	0	0

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Area 415	4	4	\$119,950	4	4	\$143,537	99.4%	28	0	0	0
Area 417	20	8	\$131,656	6	9	\$129,611	97.2%	45	0	1	0
Area 419	29	19	\$118,039	8	13	\$103,803	99.8%	47	0	4	2
Area 421	77	28	\$278,266	19	21	\$261,603	98.7%	104	0	0	4
Area 423	32	17	\$243,902	9	10	\$189,940	97.8%	74	1	2	2
Area 425	114	49	\$289,165	29	28	\$278,463	100.9%	80	0	3	4
Area 427	171	68	\$274,914	25	36	\$140,456	98.5%	62	0	4	4
Area 440	32	13	\$184,007	2	5	\$141,260	99.5%	71	0	2	1
Area 450	90	39	\$285,146	24	24	\$218,041	98.4%	94	1	8	2
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	225	43	\$107,734	29	24	\$82,709	97.3%	112	0	6	10
Area 999	107	20	\$180,669	11	10	\$110,959	90.7%	148	0	3	3
	<b>7,764</b>	<b>3,359</b>	<b>\$225,956</b>	<b>1,668</b>	<b>2,219</b>	<b>\$182,155</b>	<b>96.9%</b>	<b>65</b>	<b>48</b>	<b>186</b>	<b>321</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	613	66	\$309,862	12	23	\$261,286	87.9%	259	0	29	20
Lots & Land	3,534	327	\$248,076	88	130	\$212,097	81.5%	155	4	165	56
Multi-dwelling	176	79	\$235,249	32	45	\$195,553	97.0%	9	2	12	13
<b>Total</b>	<b>4,323</b>	<b>472</b>	<b>\$264,396</b>	<b>132</b>	<b>198</b>	<b>\$222,979</b>	<b>88.8%</b>	<b>141</b>	<b>6</b>	<b>206</b>	<b>89</b>
<b>Grand Total</b>	<b>10,048</b>	<b>3,831</b>	<b>\$269,813</b>	<b>1,811</b>	<b>2,417</b>	<b>\$216,617</b>	<b>97.2%</b>	<b>72</b>	<b>54</b>	<b>392</b>	<b>410</b>