

Heartland Multiple Listing Service

Activity Report

February 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	2	4	\$216,250	0	2	\$153,500	99.0%	61	0	0	0
Area 102	40	21	\$254,095	7	13	\$200,316	97.4%	66	0	3	3
Area 103	120	83	\$207,502	48	84	\$185,519	98.4%	74	0	1	7
Area 104	254	96	\$311,904	66	62	\$282,048	99.9%	65	1	2	9
Area 105	30	21	\$120,956	12	21	\$127,947	99.1%	25	0	1	1
Area 106	93	44	\$291,011	25	32	\$216,686	97.6%	56	1	0	5
Area 107	100	43	\$238,758	23	34	\$186,222	99.8%	79	2	2	2
Area 108	20	9	\$106,933	2	5	\$157,660	94.2%	90	0	1	2
Area 109	85	16	\$240,710	17	10	\$196,470	97.0%	71	1	2	1
Area 110	97	33	\$293,419	23	27	\$256,562	97.5%	64	0	4	2
Area 111	33	8	\$147,600	7	11	\$140,772	96.2%	57	0	0	0
Area 112	21	5	\$266,000	2	10	\$161,550	97.5%	51	0	1	0
Area 1121	31	11	\$134,359	9	5	\$236,720	96.1%	98	0	2	2
Area 1122	50	14	\$176,571	16	13	\$191,423	95.4%	97	1	1	6
Area 113	28	7	\$142,942	2	0				0	3	1
Area 1131	62	13	\$122,053	7	11	\$123,481	97.0%	42	0	1	2
Area 1132	120	30	\$113,205	21	17	\$84,350	95.8%	58	0	2	2
Area 114	93	27	\$339,951	15	12	\$289,095	99.9%	137	0	1	5
Area 115	320	121	\$320,299	63	79	\$285,265	98.6%	55	4	8	16
Area 120	30	7	\$241,957	5	8	\$150,362	95.1%	101	0	1	2
Area 125	24	4	\$285,475	2	3	\$172,000	98.3%	182	0	0	2
Area 130	12	2	\$54,750	2	1	\$260,000	96.3%	101	0	0	0
Area 135	8	1	\$10,000	1	0				0	3	0
Area 140	6	4	\$162,100	1	0				0	0	0
Area 145	15	1	\$98,700	2	3	\$131,666	94.2%	6	0	0	0
Area 202	720	237	\$257,517	108	141	\$213,179	97.1%	60	15	29	45
Area 203	207	125	\$160,622	65	102	\$151,693	98.4%	56	3	12	19
Area 204	444	164	\$320,904	81	148	\$285,358	99.0%	70	4	12	22
Area 205	128	53	\$129,628	34	47	\$126,182	98.0%	34	0	4	11
Area 206	279	133	\$128,801	62	128	\$124,769	97.9%	54	6	17	12
Area 207	327	119	\$234,415	68	82	\$216,540	98.0%	74	1	8	17
Area 208	359	117	\$260,575	67	101	\$234,409	99.2%	92	2	10	14
Area 210	67	23	\$181,273	13	15	\$145,073	96.8%	44	0	2	1
Area 220	151	71	\$204,116	40	48	\$170,703	97.8%	55	0	6	3
Area 221	27	6	\$131,650	2	6	\$194,100	95.2%	100	1	0	0
Area 222	23	6	\$326,633	0	2	\$166,950	99.7%	13	0	1	0
Area 223	16	1	\$65,000	1	3	\$68,433	90.5%	65	0	1	2
Area 224	3	1	\$33,250	0	0				0	0	0
Area 230	40	8	\$252,350	5	11	\$183,459	96.1%	153	0	2	1
Area 310	158	119	\$401,249	55	51	\$255,824	98.7%	29	2	9	14
Area 315	164	79	\$310,264	51	62	\$253,937	99.5%	31	1	4	13
Area 320	204	148	\$345,712	62	86	\$314,368	97.6%	38	0	4	24
Area 325	216	66	\$421,743	34	51	\$331,169	98.8%	69	3	4	11
Area 330	217	111	\$342,223	65	73	\$338,974	99.7%	42	0	1	14
Area 335	237	100	\$311,545	66	91	\$286,390	99.9%	50	3	4	6
Area 340	156	87	\$475,903	33	46	\$329,383	98.1%	51	1	3	20
Area 345	484	141	\$610,807	68	57	\$485,573	99.9%	94	4	12	31
Area 350	25	10	\$257,305	5	4	\$231,362	101.0%	64	0	1	1
Area 355	5	0		0	1	\$600,000	96.8%	10	0	1	0
Area 360	72	42	\$254,989	39	27	\$195,900	99.0%	18	0	5	1
Area 370	80	19	\$270,186	6	20	\$273,398	97.9%	85	0	1	3

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Area 380	89	36	\$226,540	19	31	\$244,311	96.6%	72	2	7	9
Area 385	68	22	\$180,781	15	21	\$106,848	93.8%	57	1	4	4
Area 390	41	8	\$93,874	2	4	\$205,875	98.9%	86	1	3	1
Area 401	8	5	\$97,200	5	4	\$73,500	98.0%	43	0	0	0
Area 403	16	14	\$79,392	8	4	\$94,181	95.5%	103	0	0	1
Area 405	15	13	\$128,915	5	8	\$110,977	98.1%	46	0	0	1
Area 407	20	5	\$126,940	4	11	\$111,705	98.0%	54	0	0	0
Area 409	25	14	\$94,421	10	6	\$81,000	100.2%	39	0	2	0
Area 411	11	12	\$93,512	7	8	\$119,437	96.9%	50	0	0	2
Area 413	20	15	\$151,916	13	10	\$139,357	98.3%	62	0	0	0
Area 415	8	4	\$143,737	2	3	\$114,683	98.6%	41	0	0	0
Area 417	13	7	\$161,050	10	4	\$105,125	97.8%	33	1	0	0
Area 419	24	19	\$131,147	5	17	\$125,792	96.3%	42	0	2	0
Area 421	82	20	\$286,964	9	19	\$252,997	100.3%	60	0	1	0
Area 423	22	8	\$198,987	8	10	\$152,425	96.0%	50	0	5	0
Area 425	141	37	\$288,300	16	24	\$272,547	100.6%	68	0	3	7
Area 427	120	55	\$281,869	40	42	\$154,243	99.1%	68	2	5	5
Area 440	19	5	\$361,660	2	4	\$120,875	95.3%	65	0	2	0
Area 450	75	28	\$265,546	27	14	\$223,069	96.8%	90	0	1	4
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	231	72	\$158,481	30	33	\$87,888	91.7%	89	2	6	15
Area 999	120	20	\$87,312	13	11	\$68,113	96.2%	68	0	8	5
Total	7,671	3,030	\$214,432	1,658	2,154	\$196,054	97.6%	64	65	241	409
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	757	77	\$344,050	13	16	\$325,085	86.1%	262	3	32	26
Lots & Land	3,052	194	\$306,906	65	240	\$56,843	84.0%	195	5	129	91
Multi-dwelling	222	92	\$503,963	33	38	\$195,429	96.0%	84	4	9	12
Total	4,031	363	\$384,973	111	294	\$192,452	88.7%	180	12	170	129
Grand Total	10,379	3,393	\$287,861	1,775	2,448	\$210,575	97.9%	78	77	411	538