

# Heartland Multiple Listing Service

## Activity Report

February 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	2	2	\$159,950	2	3	\$159,000	97.4%	140	0	0	0
Area 102	49	26	\$251,286	14	15	\$185,632	98.7%	49	1	2	5
Area 103	112	92	\$236,846	58	69	\$188,651	98.9%	37	0	1	6
Area 104	220	101	\$303,114	82	68	\$304,193	99.9%	55	1	0	6
Area 105	36	39	\$133,249	17	16	\$121,805	99.2%	36	3	1	0
Area 106	89	62	\$263,144	27	41	\$230,973	99.2%	48	2	4	6
Area 107	90	49	\$242,534	28	27	\$203,399	97.3%	69	1	3	5
Area 108	11	5	\$121,140	7	7	\$86,540	97.3%	61	0	0	1
Area 109	86	35	\$304,419	16	20	\$238,739	96.6%	67	1	2	3
Area 110	95	42	\$302,324	29	33	\$277,797	99.4%	50	0	1	4
Area 111	42	16	\$177,771	13	10	\$156,029	97.1%	67	0	0	1
Area 112	19	15	\$146,226	8	13	\$143,048	98.6%	57	0	1	0
Area 1121	27	13	\$127,542	11	4	\$145,225	97.7%	32	0	1	1
Area 1122	42	15	\$230,820	8	7	\$186,882	95.7%	80	0	2	2
Area 113	17	5	\$264,700	2	4	\$246,200	99.0%	35	0	2	0
Area 1131	55	27	\$73,275	11	15	\$111,830	95.4%	89	0	3	1
Area 1132	97	26	\$110,290	18	22	\$99,306	96.2%	80	0	3	4
Area 114	89	39	\$309,869	21	18	\$321,950	99.5%	80	0	0	1
Area 115	229	142	\$341,391	89	80	\$296,406	99.2%	82	1	3	15
Area 120	30	11	\$186,545	5	7	\$149,521	95.1%	125	0	0	0
Area 125	12	2	\$56,250	1	4	\$212,975	97.0%	21	0	0	0
Area 130	11	6	\$104,216	5	4	\$175,400	96.1%	51	0	0	0
Area 135	4	0		0	1	\$65,000	83.9%	166	1	0	0
Area 140	9	2	\$76,650	0	1	\$114,500	96.2%	153	0	0	1
Area 145	6	5	\$116,360	1	1	\$106,600	92.7%	63	0	0	0
Area 202	555	259	\$274,941	126	172	\$169,582	96.2%	68	4	23	48
Area 203	179	136	\$178,817	81	99	\$156,428	98.2%	45	0	8	10
Area 204	456	189	\$357,705	111	117	\$310,586	99.0%	66	1	7	19
Area 205	103	80	\$141,117	49	53	\$141,502	98.9%	64	1	2	7
Area 206	223	152	\$160,316	93	123	\$142,379	97.9%	54	3	12	10
Area 207	284	140	\$247,689	105	122	\$240,609	99.6%	65	0	4	20
Area 208	318	144	\$255,997	90	100	\$235,184	98.9%	59	2	9	21
Area 210	67	27	\$197,222	19	18	\$173,697	95.4%	60	0	2	2
Area 220	125	56	\$223,118	36	48	\$215,291	97.7%	67	3	4	5
Area 221	31	6	\$113,716	3	6	\$121,066	95.8%	41	0	3	3
Area 222	20	4	\$264,975	1	0			492	0	1	0
Area 223	32	10	\$128,980	8	4	\$102,375	99.9%	71	0	0	2
Area 224	7	1	\$314,000	1	1	\$32,500	103.2%	4	0	0	0
Area 230	50	12	\$210,375	5	3	\$112,833	92.3%	86	0	2	1
Area 235	50	16	\$90,650	2	3	\$45,166	83.2%	78	0	0	2
Area 310	136	91	\$422,125	49	67	\$295,400	98.0%	36	1	4	8
Area 315	119	98	\$340,329	66	54	\$317,195	99.5%	55	0	1	8
Area 320	183	152	\$355,214	76	97	\$308,217	97.8%	38	2	2	10
Area 325	160	80	\$417,290	49	34	\$354,947	100.0%	64	0	3	7
Area 330	197	123	\$376,567	69	70	\$320,737	99.4%	73	10	1	9
Area 335	216	123	\$310,058	86	78	\$279,985	99.9%	64	1	1	7
Area 340	118	117	\$452,515	62	56	\$361,153	98.3%	42	1	3	9
Area 345	439	174	\$637,685	123	84	\$538,603	99.9%	97	2	4	24
Area 350	25	13	\$302,057	7	2	\$337,000	100.0%	56	0	1	0
Area 355	9	5	\$815,980	1	0				0	0	2
Area 360	63	32	\$259,090	14	34	\$216,515	100.3%	24	0	0	3

# Heartland Multiple Listing Service

## Activity Report

February 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 370	81	24	\$369,428	21	13	\$265,592	99.7%	64	1	0	0
Area 380	105	46	\$293,049	23	24	\$201,858	98.8%	48	0	4	7
Area 385	66	29	\$172,722	16	20	\$161,095	96.3%	41	0	3	5
Area 390	42	15	\$97,846	5	7	\$169,965	99.9%	84	0	3	1
Area 401	9	4	\$77,987	4	4	\$70,125	98.2%	41	1	0	0
Area 403	22	11	\$117,135	5	5	\$77,400	96.8%	80	0	1	0
Area 405	17	9	\$151,388	6	5	\$152,000	99.8%	63	1	0	0
Area 407	12	4	\$110,500	2	4	\$111,750	97.4%	54	0	5	1
Area 409	22	13	\$71,038	8	12	\$67,733	98.4%	29	0	0	1
Area 411	18	17	\$114,923	9	10	\$112,191	97.0%	64	0	1	0
Area 413	23	14	\$118,303	7	15	\$147,630	98.9%	20	0	0	0
Area 415	6	5	\$216,980	2	5	\$156,900	92.9%	143	0	0	0
Area 417	15	16	\$142,978	3	11	\$128,677	96.4%	82	0	0	0
Area 419	16	24	\$166,860	18	18	\$151,441	97.6%	46	1	1	1
Area 421	72	28	\$360,859	15	18	\$274,810	99.3%	77	0	0	4
Area 423	14	11	\$224,963	9	8	\$163,562	98.7%	28	0	1	1
Area 425	115	46	\$354,008	30	37	\$269,681	98.6%	112	0	2	5
Area 427	114	71	\$223,268	29	45	\$187,568	99.0%	52	0	2	6
Area 440	18	4	\$248,187	4	6	\$173,800	98.5%	49	2	1	2
Area 450	84	55	\$324,436	21	28	\$247,604	96.8%	69	2	3	3
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	216	46	\$127,776	25	32	\$110,128	98.8%	72	0	8	11
Area 999	132	25	\$249,360	9	11	\$78,095	89.2%	148	0	3	8
	<b>6,863</b>	<b>3,534</b>	<b>\$233,645</b>	<b>2,076</b>	<b>2,273</b>	<b>\$190,650</b>	<b>97.5%</b>	<b>71</b>	<b>50</b>	<b>164</b>	<b>355</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	742	84	\$334,171	11	16	\$147,575	92.2%	285	2	30	29
Lots & Land	3,098	285	\$230,191	97	114	\$173,855	95.4%	171	13	64	52
Multi-dwelling	161	86	\$246,281	38	56	\$214,310	98.1%	11	1	6	8
<b>Total</b>	<b>4,001</b>	<b>455</b>	<b>\$270,214</b>	<b>146</b>	<b>186</b>	<b>\$178,580</b>	<b>95.3%</b>	<b>156</b>	<b>16</b>	<b>100</b>	<b>89</b>
<b>Grand Total</b>	<b>9,482</b>	<b>4,030</b>	<b>\$286,854</b>	<b>2,238</b>	<b>2,484</b>	<b>\$233,195</b>	<b>98.5%</b>	<b>71</b>	<b>82</b>	<b>276</b>	<b>446</b>