

# Heartland Multiple Listing Service

## Activity Report January, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	35	5	163,353	6	4	178,488	94.6	32	2	2	2
Area 102	138	40	130,329	32	21	140,844	93.9	35	12	10	6
Area 103	581	200	163,889	122	76	145,656	95.3	37	43	69	40
Area 104	832	209	237,603	111	71	239,144	98.4	66	23	56	35
Area 105	154	43	115,430	30	20	89,348	92.7	30	13	18	16
Area 106	322	81	205,786	56	47	172,824	93.2	32	18	48	37
Area 107	319	81	140,007	43	29	148,975	94.4	58	17	55	37
Area 108	95	16	87,334	8	4	58,188	91.9	31	3	19	15
Area 109	185	38	131,317	15	11	121,023	89.1	47	5	30	27
Area 110	344	67	238,595	24	19	207,029	95.0	51	35	45	31
Area 111	260	50	135,180	31	13	136,581	95.5	27	8	39	27
Area 112	214	50	150,326	43	20	148,541	94.9	34	14	18	16
Area 113	37	8	216,813	12	6	175,645	98.6	21	7	2	2
Area 114	237	39	316,105	23	10	185,138	95.5	52	13	12	7
Area 115	742	137	235,807	104	77	237,743	98.2	48	48	81	63
Area 202	2927	644	191,919	440	227	112,219	86.5	39	246	431	302
Area 203	1030	279	113,958	205	108	111,442	94.2	32	88	172	129
Area 204	1352	339	256,216	176	114	209,898	96.7	48	76	152	99
Area 205	585	138	124,457	100	61	113,731	94.8	36	40	85	65
Area 206	1216	307	118,779	197	110	100,916	92.5	29	74	168	125
Area 207	1081	263	175,714	147	70	164,101	94.3	28	106	104	86
Area 208	1268	240	193,160	142	98	219,889	111.1	64	64	189	123
Area 210	293	66	148,335	39	19	106,729	92.2	37	23	53	29
Area 220	146	40	128,265	15	11	111,482	94.3	60	5	28	14
Area 230	113	22	124,000	14	9	192,767	88.0	33	2	17	16
Area 310	441	138	270,930	111	61	259,369	92.4	39	40	48	39
Area 315	566	138	247,081	135	61	219,267	96.6	33	47	65	45
Area 320	461	139	256,933	151	63	190,784	94.0	37	37	51	58
Area 325	419	81	347,754	67	73	299,651	97.3	62	14	37	28
Area 330	666	172	269,086	140	73	251,769	96.9	63	33	53	31
Area 335	600	165	213,295	159	84	206,469	96.6	48	33	45	53
Area 340	333	90	360,570	85	52	275,219	94.0	40	23	56	35
Area 345	768	146	438,285	143	70	473,195	95.6	71	70	69	67
Area 350	61	6	245,542	1	4	187,500	96.8	41	2	11	2
Area 355	7	2	439,475	1	0	0	0.0	0	0	1	0
Area 360	389	70	185,750	54	35	171,331	99.2	55	34	24	15
Area 370	113	22	192,516	18	11	231,833	98.6	82	9	10	5
Area 380	356	64	195,042	46	47	161,059	96.1	47	10	52	28
Area 385	241	52	115,783	37	28	111,014	99.6	48	11	37	20
Area 390	101	17	99,947	6	5	51,577	94.0	13	5	19	8
Area 401	58	16	45,841	11	3	46,500	83.3	32	4	9	7
Area 403	127	27	58,600	10	10	42,725	81.2	25	9	35	30
Area 405	82	21	94,676	4	6	68,983	88.6	29	3	10	7
Area 407	63	17	92,948	13	4	84,863	94.5	50	4	14	14

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Area 409	217	50	58,898	32	21	41,786	82.5	22	12	41	30
Area 411	157	43	73,927	24	19	45,086	86.0	29	12	35	24
Area 413	116	30	101,567	17	16	102,756	93.9	33	3	21	15
Area 415	37	7	101,800	4	2	84,950	97.1	37	5	6	3
Area 417	85	19	110,066	20	9	96,643	91.5	16	8	26	19
Area 419	193	42	103,839	26	20	104,812	90.5	24	25	25	22
Area 421	239	29	209,522	26	16	248,476	103.2	116	10	17	15
Area 423	106	22	161,838	16	12	168,826	89.8	35	14	9	5
Area 425	291	69	570,018	45	20	247,572	99.1	54	19	22	15
Area 427	342	72	189,996	65	46	160,081	96.1	32	19	63	47
Area 440	85	12	131,675	9	12	96,083	92.9	33	0	9	8
Area 450	217	59	223,316	20	10	172,280	92.2	31	12	58	24
Area 998	241	50	103,472	22	14	73,314	84.1	35	12	37	17
Area 999	119	25	160,546	35	10	45,070	72.2	33	4	19	24
<b>Total</b>	<b>22803</b>	<b>5314</b>	<b>201,816</b>	<b>3688</b>	<b>2172</b>	<b>180,429</b>	<b>95.6</b>	<b>44</b>	<b>1528</b>	<b>2937</b>	<b>2109</b>
Multi-Dwelling	766	137	260,141	100	55	162,320	90.0	41	92	166	90
Commercial	641	105	357,538	30	13	139,577	87.7	47	35	112	59
Lots & Land	6067	952	163,539	151	114	177,440	88.7	49	125	793	422
<b>Grand Total</b>	<b>30277</b>	<b>6508</b>	<b>199,884</b>	<b>3969</b>	<b>2354</b>	<b>179,636</b>	<b>95.0</b>	<b>44</b>	<b>1780</b>	<b>4008</b>	<b>2680</b>

© Copyright 1999-2009 Heartland Multiple Listing Service - Information Deemed Reliable but Not Guaranteed.