

Heartland Multiple Listing Service

Activity Report January, 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	26	4	108,363	4	3	122,465	99.5	32	0	1	1
Area 102	117	14	178,282	15	9	121,561	85.6	37	10	19	14
Area 103	466	101	153,166	74	25	118,692	90.3	55	39	75	40
Area 104	559	103	226,520	67	44	216,441	96.4	59	34	53	46
Area 105	126	28	88,407	29	14	78,590	92.5	37	4	21	9
Area 106	290	58	194,850	45	30	162,437	94.8	43	10	25	23
Area 107	298	56	129,802	44	24	120,532	86.6	29	10	44	30
Area 108	70	11	95,245	4	3	44,667	72.0	19	0	18	5
Area 109	201	29	128,576	20	8	86,750	120.0	36	6	35	17
Area 110	219	39	279,437	33	13	230,281	89.9	37	6	31	23
Area 111	281	40	153,179	18	16	137,331	85.3	35	20	63	31
Area 112	254	48	189,181	25	13	60,854	87.7	44	14	45	20
Area 113	33	5	189,180	1	2	142,750	93.9	33	2	3	1
Area 114	201	38	1,252,801	30	13	222,249	7.0	29	18	31	13
Area 115	559	100	245,141	82	43	227,765	89.4	45	27	85	48
Area 202	2298	405	158,828	244	152	84,134	81.5	26	190	395	224
Area 203	963	185	116,071	142	97	76,095	83.5	31	66	155	95
Area 204	1190	218	261,778	157	75	214,689	92.2	40	79	159	105
Area 205	504	101	95,342	69	52	75,598	73.9	34	29	118	77
Area 206	1023	184	106,946	139	92	60,678	82.2	28	44	165	102
Area 207	892	178	186,274	104	63	154,418	90.7	38	66	120	79
Area 208	966	166	183,426	99	54	153,287	91.5	37	54	160	80
Area 210	249	29	208,662	12	14	68,937	79.6	27	23	52	34
Area 220	166	22	154,389	37	12	77,069	68.7	22	9	28	17
Area 230	140	15	144,847	6	4	87,650	157.9	25	9	34	10
Area 310	413	126	306,308	97	38	144,574	86.7	34	46	71	48
Area 315	516	151	242,376	80	26	185,593	93.8	47	32	118	34
Area 320	504	128	287,272	113	36	206,304	90.9	33	43	67	34
Area 325	353	64	290,808	37	16	223,059	91.8	47	17	56	34
Area 330	539	116	255,907	87	36	219,204	95.7	58	43	62	40
Area 335	545	112	205,117	82	44	224,431	97.9	51	41	56	37
Area 340	375	96	418,951	72	29	256,991	93.9	42	36	54	33
Area 345	779	127	521,731	71	37	370,125	94.8	61	60	71	46
Area 350	39	10	327,670	2	0	0	0.0	0	2	11	0
Area 355	9	2	280,000	1	0	0	0.0	0	1	0	1
Area 360	291	49	169,243	30	12	152,453	90.9	34	25	41	24
Area 370	86	29	176,666	9	8	194,614	96.2	35	17	10	4
Area 380	368	82	296,341	35	18	171,156	88.7	31	24	62	26
Area 385	225	47	131,111	27	13	98,310	83.8	36	6	57	26
Area 390	82	14	137,339	8	4	57,875	86.4	19	4	19	14
Area 401	38	10	32,110	3	0	0	0.0	0	2	11	7
Area 403	114	25	66,036	9	13	32,333	77.6	30	4	27	3
Area 405	90	18	85,214	20	9	78,751	84.1	30	7	11	8
Area 407	58	10	91,100	12	6	32,614	84.8	43	5	11	9

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Area 409	135	22	46,277	20	19	20,804	57.8	24	9	34	15
Area 411	130	20	59,395	26	24	36,792	73.9	35	12	17	16
Area 413	97	26	76,165	16	9	70,856	89.8	54	5	17	10
Area 415	28	10	161,525	2	0	0	0.0	0	6	8	3
Area 417	82	11	83,327	14	10	73,520	88.1	26	6	12	9
Area 419	116	26	104,277	23	15	57,391	77.8	43	6	22	15
Area 421	192	26	250,362	23	13	279,389	92.7	67	5	30	19
Area 423	94	11	165,014	15	5	186,380	93.9	34	3	24	15
Area 425	248	44	220,103	17	26	185,377	95.5	48	12	35	15
Area 427	295	51	156,440	35	30	176,552	92.2	24	16	59	26
Area 440	75	16	139,781	6	3	140,500	89.2	30	4	18	3
Area 450	155	42	200,882	20	11	140,304	93.6	27	7	50	15
Area 998	251	26	110,915	17	10	126,575	80.3	34	13	49	25
Area 999	234	68	82,505	45	44	42,750	67.4	35	5	14	13
Total	19647	3792	214,261	2574	1439	140,002	76.7	37	1293	3139	1771
Multi-Dwelling	713	118	238,267	45	34	95,399	90.1	28	49	190	71
Commercial	686	76	516,078	11	9	173,861	103.0	40	19	130	46
Lots & Land	5917	630	224,212	56	37	131,759	107.6	51	196	1083	459
Grand Total	26963	4616	220,946	2686	1519	139,003	77.5	37	1557	4542	2347

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