

# Heartland Multiple Listing Service

## Activity Report January 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	29	6	\$131,875	2	3	\$232,583	93.7%	64	0	2	0
Area 102	117	34	\$111,573	10	20	\$151,057	103.4%	77	0	4	7
Area 103	464	124	\$141,034	32	42	\$125,651	96.2%	77	3	20	26
Area 104	494	126	\$219,097	34	32	\$222,736	105.0%	136	3	27	15
Area 105	162	40	\$90,895	11	15	\$78,099	99.3%	87	0	8	2
Area 106	271	57	\$177,349	22	25	\$177,510	96.5%	94	1	8	12
Area 107	246	47	\$149,735	16	18	\$78,243	95.8%	72	3	16	19
Area 108	56	20	\$91,700	4	7	\$1,051,928	71.0%	95	0	3	1
Area 109	220	52	\$164,319	9	6	\$98,090	92.0%	110	1	18	12
Area 110	173	28	\$216,043	13	15	\$189,223	97.6%	126	3	13	8
Area 111	230	33	\$152,460	7	18	\$133,633	93.6%	189	0	11	16
Area 112	201	40	\$154,552	16	13	\$115,861	95.5%	100	2	7	9
Area 113	52	9	\$152,933	1	3	\$129,666	93.9%	178	0	6	1
Area 114	161	27	\$224,388	17	8	\$211,949	99.9%	200	1	5	12
Area 115	532	95	\$267,630	33	39	\$212,710	95.7%	130	3	16	22
Area 202	1,902	389	\$152,566	84	125	\$74,423	94.1%	74	6	117	140
Area 203	783	203	\$101,680	61	103	\$73,508	96.1%	89	3	40	40
Area 204	998	292	\$268,822	54	66	\$194,365	95.6%	94	3	43	39
Area 205	447	111	\$95,000	30	40	\$64,429	94.5%	67	1	26	12
Area 206	871	237	\$104,929	61	79	\$71,740	95.8%	93	4	46	28
Area 207	668	152	\$157,924	50	47	\$126,220	96.0%	94	2	23	24
Area 208	835	185	\$171,714	50	51	\$160,900	100.7%	139	4	39	56
Area 210	227	30	\$125,776	5	18	\$70,622	93.3%	101	0	8	19
Area 220	140	26	\$168,715	10	7	\$160,357	96.4%	66	2	6	16
Area 230	117	16	\$131,025	1	3	\$93,477	89.3%	83	1	9	9
Area 310	400	104	\$202,344	30	36	\$237,866	95.7%	99	6	21	12
Area 315	371	92	\$244,151	21	35	\$224,787	96.9%	130	1	16	12
Area 320	551	136	\$261,647	44	45	\$214,426	95.8%	98	3	26	25
Area 325	294	68	\$257,610	18	21	\$303,961	96.2%	87	1	14	6
Area 330	459	87	\$242,416	35	42	\$228,063	96.5%	102	2	25	15
Area 335	500	139	\$213,283	36	42	\$196,164	97.2%	77	5	17	8
Area 340	341	90	\$313,398	28	36	\$313,237	94.5%	100	4	18	10
Area 345	582	120	\$421,890	43	41	\$453,727	96.2%	161	3	20	27
Area 350	35	7	\$190,342	1	2	\$112,000	94.4%	150	0	7	2
Area 355	12	4	\$343,175	1	1	\$750,000	93.9%	84	0	0	1
Area 360	204	51	\$181,366	18	14	\$192,739	95.9%	139	2	8	7
Area 370	76	15	\$207,812	4	3	\$88,466	93.5%	48	1	6	0
Area 380	346	56	\$197,108	13	13	\$128,808	96.4%	110	1	19	11
Area 385	197	36	\$146,555	16	14	\$120,842	93.6%	74	1	9	16
Area 390	95	13	\$189,092	3	1	\$55,000	91.8%	68	1	6	6
Area 401	30	6	\$23,637	1	2	\$10,625	96.6%	252	0	7	2
Area 403	96	33	\$71,473	5	8	\$36,813	86.6%	60	1	9	2
Area 405	91	26	\$74,176	4	1	\$93,500	98.4%	158	0	8	2
Area 407	64	24	\$88,695	9	2	\$12,633	105.3%	12	1	2	1
Area 409	110	26	\$42,563	3	9	\$28,700	92.9%	72	0	11	5
Area 411	90	26	\$43,903	3	1	\$39,500	100.0%	139	0	5	1
Area 413	84	18	\$87,561	5	9	\$85,839	99.0%	67	0	9	7
Area 415	24	7	\$78,192	1	2	\$117,750	122.7%	68	1	1	3
Area 417	72	23	\$107,956	5	7	\$68,842	101.8%	129	0	5	4
Area 419	124	31	\$105,996	7	7	\$62,335	93.1%	59	0	4	10
Area 421	156	31	\$213,698	6	7	\$231,942	98.3%	114	3	6	19

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Area 423	79	22	\$136,006	5	11	\$146,436	98.7%	135	0	3	3
Area 425	223	32	\$187,045	9	11	\$215,382	95.6%	123	1	7	6
Area 427	307	59	\$159,335	12	15	\$125,140	94.4%	77	2	15	14
Area 440	72	11	\$190,286	9	2	\$54,000	96.1%	66	1	2	8
Area 450	151	45	\$270,353	14	11	\$156,272	94.3%	124	3	18	15
Area 997	0	0		0	0				0	0	0
Area 998	255	74	\$114,562	15	12	\$51,679	91.7%	155	1	20	15
Area 999	149	44	\$72,677	34	30	\$48,760	90.1%	61	1	7	3
	<b>17,036</b>	<b>3,935</b>	<b>\$165,587</b>	<b>1,091</b>	<b>1,296</b>	<b>\$163,883</b>	<b>95.9%</b>	<b>104</b>	<b>92</b>	<b>872</b>	<b>823</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	709	100	\$266,016	5	8	\$210,750	89.0%	123	1	46	25
Lots & Land	6,003	448	\$169,830	28	51	\$105,644	90.3%	195	6	344	338
Multi-dwelling	573	107	\$172,063	20	27	\$104,568	92.2%	61	5	44	33
<b>Total</b>	<b>7,285</b>	<b>655</b>	<b>\$202,636</b>	<b>53</b>	<b>86</b>	<b>\$140,321</b>	<b>90.5%</b>	<b>126</b>	<b>12</b>	<b>434</b>	<b>396</b>
<b>Grand Total</b>	<b>23,245</b>	<b>4,590</b>	<b>\$182,892</b>	<b>1,149</b>	<b>1,382</b>	<b>\$155,172</b>	<b>95.0%</b>	<b>103</b>	<b>104</b>	<b>1,306</b>	<b>1,219</b>