

Heartland Multiple Listing Service

Activity Report

January 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	21	10	\$142,270	3	2	\$225,925	97.4%	178	1	1	0
Area 102	72	24	\$146,604	6	11	\$122,769	95.1%	85	0	5	4
Area 103	332	94	\$157,363	39	41	\$123,440	96.2%	85	3	12	20
Area 104	370	121	\$255,343	53	53	\$246,361	99.8%	97	3	13	14
Area 105	126	27	\$101,614	12	19	\$85,610	96.5%	89	1	6	7
Area 106	211	59	\$177,079	25	29	\$170,822	97.4%	93	2	9	12
Area 107	203	47	\$150,176	17	29	\$102,193	97.6%	96	0	9	6
Area 108	53	10	\$61,077	1	1	\$120,000	96.0%	3	0	1	7
Area 109	158	18	\$164,733	10	11	\$153,599	92.3%	103	1	19	11
Area 110	153	24	\$238,568	10	18	\$192,805	97.5%	118	2	6	4
Area 111	165	20	\$155,075	5	12	\$103,095	92.8%	81	0	5	6
Area 112	186	31	\$156,751	20	11	\$151,921	95.2%	163	0	6	8
Area 113	42	9	\$146,311	1	5	\$143,200	92.6%	204	0	1	3
Area 114	123	29	\$238,814	18	22	\$245,953	97.5%	100	0	5	8
Area 115	389	100	\$242,298	47	53	\$245,094	101.3%	101	2	8	14
Area 202	1,051	228	\$188,270	75	116	\$175,644	88.1%	76	11	65	45
Area 203	525	134	\$109,539	72	70	\$76,396	95.2%	69	3	16	30
Area 204	748	183	\$237,972	79	103	\$214,179	98.4%	95	4	16	43
Area 205	318	86	\$84,331	36	50	\$75,855	95.1%	90	1	18	20
Area 206	679	185	\$101,539	63	87	\$83,320	96.6%	88	4	24	22
Area 207	486	143	\$170,330	53	77	\$145,115	99.2%	85	2	22	28
Area 208	652	167	\$164,030	53	82	\$146,050	97.8%	121	5	31	38
Area 210	206	25	\$151,256	10	13	\$120,834	97.2%	48	0	7	23
Area 220	128	29	\$160,079	9	12	\$112,994	96.7%	90	0	5	7
Area 230	81	16	\$227,003	5	5	\$173,450	91.6%	106	2	5	8
Area 310	247	91	\$287,366	31	64	\$198,509	94.6%	71	1	13	12
Area 315	260	85	\$260,774	29	49	\$207,359	98.7%	79	0	11	12
Area 320	265	103	\$217,446	51	78	\$191,708	97.7%	59	2	8	22
Area 325	207	43	\$312,247	28	37	\$263,613	98.3%	74	1	4	8
Area 330	268	92	\$314,531	47	65	\$263,453	99.3%	84	1	5	9
Area 335	246	86	\$205,833	51	60	\$187,341	98.3%	71	2	7	11
Area 340	170	83	\$418,074	26	58	\$350,762	95.3%	71	0	5	12
Area 345	408	142	\$532,607	72	50	\$438,797	100.0%	82	2	14	18
Area 350	14	4	\$199,575	2	2	\$78,000	96.7%	47	0	0	1
Area 355	4	0		0	0				0	1	0
Area 360	121	40	\$189,132	25	28	\$165,590	98.6%	103	1	5	2
Area 370	62	14	\$670,242	4	10	\$240,588	99.1%	78	0	4	1
Area 380	196	45	\$195,051	19	27	\$126,829	93.9%	85	1	9	19
Area 385	169	36	\$165,765	15	16	\$74,250	95.8%	102	1	14	10
Area 390	91	16	\$140,037	1	7	\$99,285	93.0%	201	2	4	7
Area 401	40	5	\$38,480	5	3	\$8,216	102.7%	71	0	0	2
Area 403	40	10	\$55,425	2	9	\$49,504	99.8%	67	0	2	1
Area 405	40	12	\$85,258	4	8	\$72,198	91.2%	172	1	3	4
Area 407	32	7	\$70,828	1	4	\$34,156	99.7%	74	1	2	3
Area 409	66	14	\$68,282	1	9	\$27,674	96.2%	36	2	2	4
Area 411	45	13	\$40,584	4	7	\$47,782	102.6%	37	0	5	4
Area 413	52	13	\$75,791	7	9	\$64,819	92.9%	58	0	1	2
Area 415	18	3	\$64,300	2	3	\$76,172	97.7%	77	0	0	0
Area 417	57	15	\$76,006	6	8	\$66,743	98.0%	80	0	3	6
Area 419	72	25	\$77,654	9	11	\$73,619	97.9%	120	0	2	9
Area 421	67	15	\$220,764	9	14	\$188,820	98.1%	81	0	4	2

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Area 423	64	15	\$160,943	4	13	\$147,200	94.2%	76	0	2	2
Area 425	197	57	\$204,680	21	18	\$215,628	98.1%	84	2	11	6
Area 427	273	59	\$138,082	27	23	\$101,013	96.1%	74	5	16	15
Area 440	57	12	\$139,791	8	4	\$73,061	92.1%	91	0	7	5
Area 450	145	44	\$226,621	20	22	\$179,560	95.5%	121	2	11	4
Area 997	0	0		0	0				0	0	0
Area 998	261	35	\$118,911	12	15	\$70,520	87.2%	243	3	23	12
Area 999	74	15	\$150,673	6	16	\$48,804	88.6%	98	0	6	2
	11,806	3,068	\$179,828	1,271	1,679	\$143,653	96.3%	94	77	519	615
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	672	78	\$678,880	7	11	\$226,918	71.9%	219	1	37	84
Lots & Land	4,794	349	\$228,184	58	64	\$182,205	87.8%	302	14	148	328
Multi-dwelling	381	84	\$208,584	14	28	\$134,546	91.9%	109	1	24	20
Total	5,847	511	\$371,883	79	103	\$181,223	83.9%	210	16	209	432
Grand Total	16,195	3,579	\$219,604	1,359	1,782	\$175,059	96.2%	96	93	728	1,047