

Heartland Multiple Listing Service

Activity Report

January 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	17	2	\$133,975	3	3	\$87,500	95.5%	22	0	1	1
Area 102	75	15	\$148,126	8	17	\$109,847	95.7%	78	0	3	4
Area 103	287	80	\$135,314	44	47	\$143,627	97.9%	74	3	15	17
Area 104	344	126	\$249,769	55	62	\$223,876	98.5%	108	3	5	16
Area 105	96	41	\$94,563	20	19	\$87,444	97.7%	94	0	0	4
Area 106	170	51	\$186,114	20	24	\$202,153	97.9%	60	2	10	7
Area 107	181	41	\$151,443	23	31	\$130,336	97.4%	95	1	5	11
Area 108	45	9	\$78,561	4	9	\$78,155	92.8%	116	0	3	4
Area 109	124	27	\$145,025	14	16	\$119,153	96.7%	102	0	4	10
Area 110	146	35	\$232,604	20	19	\$221,092	99.7%	101	0	5	6
Area 111	130	21	\$201,654	4	11	\$77,777	97.7%	158	4	9	8
Area 112	170	43	\$183,292	16	21	\$104,154	95.1%	109	0	7	6
Area 113	41	7	\$132,314	5	5	\$205,280	98.4%	79	0	4	2
Area 114	119	36	\$308,051	15	12	\$251,792	97.7%	83	1	4	8
Area 115	392	112	\$255,569	50	51	\$217,694	97.3%	92	0	6	24
Area 202	897	254	\$228,389	76	129	\$197,625	93.9%	87	15	35	49
Area 203	455	146	\$107,629	45	85	\$102,612	95.7%	95	9	28	24
Area 204	709	205	\$259,654	87	111	\$211,406	97.4%	102	7	18	39
Area 205	273	77	\$98,239	21	52	\$76,748	95.5%	72	1	9	12
Area 206	612	164	\$92,651	61	90	\$87,024	96.0%	94	2	26	35
Area 207	490	135	\$176,236	59	59	\$170,208	94.5%	94	2	17	28
Area 208	576	182	\$190,542	57	71	\$172,536	97.4%	109	1	29	21
Area 210	164	28	\$135,851	16	19	\$91,152	95.2%	110	0	8	14
Area 220	328	66	\$152,481	28	25	\$131,998	96.0%	98	8	14	14
Area 221	24	9	\$127,633	2	2	\$66,475	93.6%	284	2	2	0
Area 222	6	2	\$165,750	0	0				1	0	0
Area 223	41	4	\$162,475	3	5	\$63,100	90.2%	65	0	3	6
Area 224	5	2	\$82,000	0	0				0	0	0
Area 230	70	9	\$135,477	2	4	\$130,762	85.8%	130	1	6	5
Area 310	220	89	\$441,956	42	46	\$252,260	96.0%	76	2	9	12
Area 315	282	94	\$270,023	41	55	\$218,532	97.7%	76	1	8	14
Area 320	273	126	\$242,985	49	73	\$223,435	97.3%	55	2	14	21
Area 325	211	74	\$330,511	39	37	\$291,463	99.1%	88	1	7	5
Area 330	273	109	\$324,205	62	57	\$303,818	99.0%	87	0	4	4
Area 335	297	113	\$250,170	57	76	\$210,256	99.3%	67	2	8	8
Area 340	192	79	\$364,355	28	61	\$319,672	97.0%	81	1	7	14
Area 345	516	127	\$509,663	64	54	\$456,958	99.2%	78	4	6	37
Area 350	20	7	\$222,107	4	4	\$116,937	103.4%	41	0	1	1
Area 355	13	4	\$488,750	0	1	\$353,000	101.4%	1	0	0	1
Area 360	116	43	\$198,951	25	33	\$186,100	95.8%	69	0	3	6
Area 370	70	14	\$224,299	6	5	\$161,580	93.5%	177	0	2	1
Area 380	205	56	\$195,108	17	24	\$168,472	95.8%	89	0	17	13
Area 385	125	31	\$112,933	12	22	\$96,793	97.7%	102	1	11	3
Area 390	64	15	\$133,040	3	3	\$88,833	92.2%	177	0	3	4
Area 401	39	5	\$64,960	2	3	\$94,333	94.9%	551	0	0	3
Area 403	25	6	\$65,266	2	5	\$39,180	89.5%	77	2	0	1
Area 405	41	8	\$96,087	1	8	\$64,568	99.9%	62	1	2	1
Area 407	37	12	\$59,999	3	4	\$76,250	96.7%	69	0	0	2
Area 409	52	16	\$65,212	4	5	\$27,810	94.4%	120	0	4	3
Area 411	36	13	\$63,865	5	12	\$34,729	87.7%	87	1	3	2
Area 413	59	13	\$99,161	6	13	\$85,794	96.9%	51	0	3	2

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Area 415	19	6	\$108,725	4	0				0	0	2
Area 417	41	15	\$84,836	5	10	\$101,422	100.5%	79	0	4	3
Area 419	91	25	\$110,218	5	12	\$87,652	96.9%	70	0	4	8
Area 421	90	23	\$251,873	8	15	\$203,841	97.9%	84	0	2	4
Area 423	53	14	\$187,592	8	5	\$108,915	100.9%	95	0	1	3
Area 425	179	37	\$217,314	25	21	\$212,543	96.9%	122	0	7	4
Area 427	292	67	\$173,802	24	25	\$120,160	97.3%	102	0	13	9
Area 440	60	9	\$123,050	3	4	\$273,500	102.2%	79	0	1	2
Area 450	146	31	\$200,203	12	25	\$153,398	97.3%	84	1	7	8
Area 997	0	0		0	0				0	0	0
Area 998	257	36	\$135,440	15	16	\$109,893	92.0%	103	0	15	19
Area 999	58	11	\$115,672	3	1	\$37,500	100.0%	135	0	5	2
	11,439	3,257	\$181,995	1,342	1,734	\$153,239	96.5%	101	82	447	597

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	680	75	\$342,332	11	21	\$148,654	77.7%	78	0	45	44
Lots & Land	4,926	422	\$139,176	120	61	\$212,726	90.2%	248	75	179	271
Multi-dwelling	297	65	\$186,030	18	33	\$110,440	95.9%	68	10	31	22
Total	5,903	562	\$222,513	149	115	\$157,273	87.9%	131	85	255	337
Grand Total	15,598	3,819	\$212,511	1,492	1,849	\$184,474	96.6%	94	167	702	934