

Heartland Multiple Listing Service

Activity Report January 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	5	2	\$242,450	0	2	\$139,750	107.5%	23	0	0	0
Area 102	37	19	\$237,155	9	18	\$188,080	97.4%	35	0	0	2
Area 103	134	85	\$206,458	45	60	\$186,684	98.9%	39	4	3	7
Area 104	278	127	\$319,118	67	65	\$280,741	99.3%	55	4	12	7
Area 105	33	24	\$127,025	16	14	\$156,267	99.0%	42	0	1	4
Area 106	97	44	\$260,281	22	34	\$241,360	97.7%	43	0	1	6
Area 107	98	38	\$246,570	22	18	\$208,857	99.3%	25	2	4	6
Area 108	23	7	\$105,425	0	4	\$192,837	95.3%	51	0	2	0
Area 109	101	26	\$181,946	8	15	\$224,825	98.2%	107	0	7	4
Area 110	93	34	\$268,480	22	15	\$316,246	97.7%	75	0	3	7
Area 111	30	15	\$178,070	11	7	\$157,142	97.9%	56	0	1	3
Area 112	24	4	\$166,200	8	8	\$265,202	96.0%	39	0	1	0
Area 1121	28	12	\$195,245	7	5	\$192,960	95.6%	69	0	2	1
Area 1122	59	23	\$235,752	12	10	\$201,130	98.7%	46	1	1	2
Area 113	29	5	\$209,840	0	2	\$129,975	93.2%	178	0	0	7
Area 1131	62	22	\$84,754	6	10	\$110,140	99.9%	37	0	3	8
Area 1132	140	34	\$84,058	14	20	\$132,435	95.2%	69	1	3	4
Area 114	83	21	\$299,983	16	17	\$284,825	98.8%	41	0	2	4
Area 115	317	124	\$314,060	66	88	\$278,208	98.4%	88	3	7	20
Area 120	28	6	\$131,400	8	7	\$169,328	93.8%	76	0	1	1
Area 125	25	2	\$245,000	2	3	\$136,000	87.5%	67	0	0	3
Area 130	13	7	\$240,542	1	2	\$56,500	98.3%		0	1	0
Area 135	12	2	\$99,250	1	0				0	0	3
Area 140	6	1	\$19,900	0	0				0	2	1
Area 145	16	4	\$124,800	2	4	\$48,350	91.5%	95	0	0	0
Area 202	708	309	\$192,060	87	113	\$193,978	96.6%	65	11	45	51
Area 203	202	130	\$158,581	77	88	\$154,862	97.7%	37	3	11	16
Area 204	460	194	\$368,348	84	147	\$298,410	97.9%	62	3	9	28
Area 205	153	83	\$131,040	26	52	\$139,438	98.9%	42	8	2	6
Area 206	286	155	\$146,630	75	107	\$123,062	97.6%	60	1	14	22
Area 207	318	119	\$231,058	75	74	\$213,014	97.3%	70	3	5	15
Area 208	373	126	\$238,190	47	104	\$239,120	98.9%	91	2	10	17
Area 210	72	30	\$159,114	11	13	\$104,423	93.4%	62	2	2	5
Area 220	136	61	\$181,432	35	50	\$169,266	94.8%	57	2	1	10
Area 221	27	8	\$121,400	1	2	\$128,750	95.5%	20	1	1	1
Area 222	14	5	\$236,380	1	2	\$83,500	98.3%	34	0	0	1
Area 223	18	8	\$128,400	3	6	\$130,816	96.2%	158	0	4	1
Area 224	2	0		0	0			123	0	1	0
Area 230	45	5	\$152,960	6	5	\$176,293	98.9%	125	0	3	2
Area 310	145	91	\$403,571	37	61	\$328,280	98.3%	40	2	8	12
Area 315	168	92	\$315,104	42	47	\$288,883	99.2%	58	1	5	15
Area 320	172	129	\$321,093	64	92	\$263,949	97.4%	43	3	5	16
Area 325	211	80	\$403,856	40	39	\$361,639	99.6%	62	1	2	9
Area 330	217	98	\$374,324	58	56	\$315,920	100.1%	47	1	3	15
Area 335	255	118	\$327,702	64	77	\$276,285	99.9%	50	2	3	9
Area 340	127	63	\$422,044	30	57	\$388,853	96.7%	57	1	5	16
Area 345	486	127	\$569,725	43	51	\$502,052	99.4%	97	3	12	34
Area 350	21	10	\$291,425	4	5	\$336,166	99.6%	46	0	0	0
Area 355	4	2	\$1,075,000	1	1	\$1,067,500	92.8%	16	0	0	0
Area 360	82	46	\$273,794	23	18	\$179,312	96.9%	42	1	3	3
Area 370	89	17	\$304,139	10	16	\$338,932	99.8%	60	0	1	4

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Area 380	96	30	\$298,176	14	30	\$201,378	98.9%	87	1	3	7
Area 385	81	26	\$137,974	17	15	\$152,288	94.1%	110	1	2	7
Area 390	45	10	\$201,430	3	8	\$120,125	92.0%	51	0	2	8
Area 401	9	4	\$112,475	4	3	\$24,000	90.6%	16	0	1	1
Area 403	23	5	\$128,190	3	2	\$55,750	95.3%	94	0	0	1
Area 405	18	8	\$127,737	3	9	\$119,722	94.9%	42	0	0	1
Area 407	18	7	\$95,571	6	5	\$86,250	96.9%	25	0	0	1
Area 409	22	16	\$83,593	2	13	\$48,915	93.9%	22	0	0	1
Area 411	24	16	\$115,821	3	14	\$86,041	96.0%	35	0	3	2
Area 413	30	13	\$106,142	7	4	\$97,200	101.1%	28	0	4	1
Area 415	9	7	\$169,400	3	3	\$153,616	97.1%	46	0	1	1
Area 417	20	13	\$144,346	7	11	\$131,259	98.5%	34	0	4	1
Area 419	29	17	\$139,536	13	19	\$108,614	97.0%	38	0	2	2
Area 421	86	22	\$305,111	20	13	\$235,965	99.5%	90	0	6	5
Area 423	22	13	\$191,818	3	11	\$242,863	97.4%	54	0	1	3
Area 425	141	43	\$328,306	22	25	\$270,255	97.9%	65	1	8	2
Area 427	139	61	\$233,210	32	25	\$175,054	97.1%	54	0	6	4
Area 440	20	8	\$191,093	2	3	\$213,460	97.0%	44	0	3	1
Area 450	67	28	\$292,253	11	23	\$284,896	98.8%	55	0	6	4
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	239	57	\$113,233	18	28	\$149,004	96.4%	71	4	11	11
Area 999	115	20	\$168,675	7	14	\$89,571	92.9%	97	2	6	6
	7,815	3,218	\$225,848	1,509	1,989	\$205,026	97.1%	60	75	281	478
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	732	88	\$415,837	18	12	\$243,741	82.4%	292	4	24	40
Lots & Land	3,113	287	\$346,230	61	99	\$176,034	85.9%	167	8	133	109
Multi-dwelling	230	97	\$289,991	27	47	\$176,413	93.2%	20	3	11	10
Total	4,075	472	\$350,686	106	158	\$198,729	87.2%	160	15	168	159
Grand Total	10,714	3,690	\$274,305	1,616	2,147	\$230,739	97.4%	68	90	449	637