

Heartland Multiple Listing Service

Activity Report

July 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	26	5	\$170,757	3	1	\$199,950	95.2%	1,756	0	3	1
Area 102	112	35	\$183,452	18	15	\$154,810	95.0%	101	2	2	5
Area 103	488	148	\$146,174	67	104	\$132,915	97.5%	92	5	22	27
Area 104	480	129	\$221,747	64	94	\$219,892	97.6%	131	7	22	26
Area 105	151	45	\$105,258	17	24	\$82,057	97.2%	84	1	2	6
Area 106	371	88	\$203,288	32	64	\$162,615	98.5%	119	3	11	9
Area 107	303	80	\$159,387	21	36	\$133,659	96.0%	105	4	19	9
Area 108	74	13	\$79,676	2	6	\$85,233	95.9%	84	0	3	5
Area 109	221	50	\$129,039	14	28	\$130,755	97.5%	155	1	10	6
Area 110	225	40	\$233,572	13	39	\$186,682	99.4%	132	1	9	9
Area 111	250	46	\$146,814	8	22	\$114,468	94.7%	127	3	29	15
Area 112	237	67	\$150,935	23	32	\$135,913	96.7%	107	2	8	6
Area 113	50	17	\$233,723	1	7	\$163,128	94.8%	80	1	3	0
Area 114	182	43	\$262,817	26	24	\$186,930	97.5%	161	1	7	6
Area 115	625	137	\$245,983	44	108	\$209,298	98.2%	115	5	23	30
Area 202	2,327	462	\$149,565	100	232	\$144,113	93.4%	108	10	104	74
Area 203	916	284	\$108,410	80	161	\$84,957	95.4%	104	7	41	38
Area 204	1,133	248	\$249,501	86	182	\$209,097	97.2%	139	9	63	38
Area 205	519	158	\$97,736	39	67	\$93,916	96.9%	122	3	37	21
Area 206	935	255	\$110,697	78	135	\$101,974	96.6%	120	6	47	33
Area 207	743	228	\$176,504	75	129	\$147,073	98.1%	105	6	39	29
Area 208	994	221	\$207,119	73	108	\$169,837	97.5%	121	16	52	48
Area 210	246	56	\$137,312	19	19	\$117,081	97.6%	174	4	9	9
Area 220	152	40	\$137,557	11	26	\$105,771	96.3%	103	4	15	7
Area 230	124	23	\$142,786	6	9	\$99,488	94.8%	139	1	9	10
Area 310	458	145	\$274,662	50	113	\$177,773	97.3%	71	3	20	18
Area 315	478	136	\$238,432	39	79	\$221,774	96.8%	103	4	25	17
Area 320	596	187	\$219,787	63	156	\$208,935	96.7%	97	4	24	27
Area 325	399	106	\$293,438	27	69	\$243,478	95.9%	131	2	14	12
Area 330	571	153	\$236,835	46	104	\$228,371	98.0%	140	5	14	18
Area 335	463	128	\$202,371	65	132	\$209,766	98.3%	121	4	15	15
Area 340	420	105	\$385,310	46	96	\$298,151	96.1%	109	4	8	20
Area 345	765	161	\$459,971	47	114	\$427,545	96.0%	159	7	22	36
Area 350	42	6	\$241,650	2	6	\$108,666	95.8%	98	0	3	4
Area 355	18	3	\$399,666	1	1	\$465,000	93.0%	96	0	0	0
Area 360	249	64	\$200,883	18	54	\$168,095	98.0%	136	4	9	6
Area 370	70	16	\$222,268	4	8	\$134,057	96.6%	91	1	4	1
Area 380	376	78	\$238,682	25	33	\$159,919	96.0%	140	6	39	18
Area 385	227	64	\$136,644	18	19	\$131,460	95.5%	131	1	11	6
Area 390	110	20	\$107,432	1	5	\$190,800	96.0%	173	1	6	11
Area 401	43	7	\$28,557	1	1	\$68,000	85.0%	86	0	8	3
Area 403	104	19	\$52,087	5	5	\$66,700	96.0%	171	0	12	1
Area 405	66	20	\$82,569	7	11	\$66,404	93.1%	127	0	2	3
Area 407	62	16	\$88,606	3	5	\$79,280	98.6%	63	0	4	2
Area 409	116	23	\$52,963	8	16	\$24,513	88.8%	60	0	9	5
Area 411	83	16	\$63,571	9	12	\$55,141	96.1%	121	1	8	5
Area 413	97	32	\$93,537	8	17	\$72,058	95.1%	104	0	5	4
Area 415	24	7	\$107,621	2	5	\$88,100	95.4%	115	0	0	1
Area 417	88	28	\$104,928	12	13	\$90,677	100.5%	72	2	9	3
Area 419	122	25	\$105,946	7	18	\$71,740	95.9%	129	1	7	8
Area 421	186	30	\$281,778	11	23	\$198,472	96.1%	104	2	9	6

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	88	26	\$187,269	8	11	\$116,063	96.1%	128	0	9	3
Area 425	242	44	\$216,162	22	22	\$193,576	95.7%	141	1	9	8
Area 427	306	82	\$177,891	36	58	\$165,935	97.8%	125	13	19	8
Area 440	83	13	\$142,965	3	6	\$117,125	95.8%	128	1	3	4
Area 450	201	48	\$233,243	7	26	\$131,363	94.2%	127	3	17	6
Area 997	0	0		0	0				0	0	0
Area 998	272	53	\$111,753	14	18	\$117,743	97.1%	117	1	10	14
Area 999	123	31	\$91,420	40	48	\$46,475	89.0%	96	0	3	1
	19,432	4,810	\$177,081	1,575	2,976	\$150,255	96.0%	145	173	946	761

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	714	88	\$520,663	4	7	\$183,000	77.4%	513	4	52	24
Lots & Land	6,383	607	\$214,071	70	49	\$85,179	80.5%	293	23	381	326
Multi-dwelling	684	123	\$169,747	21	30	\$138,531	94.9%	140	3	36	21
Total	7,781	818	\$301,494	95	86	\$135,570	84.2%	315	30	469	371
Grand Total	25,792	5,628	\$199,813	1,670	3,062	\$172,923	96.5%	120	203	1,415	1,132