

Heartland Multiple Listing Service

Activity Report

July 2011

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	20	8	\$83,956	3	2	\$126,250	94.3%	152	0	3	1
Area 102	113	24	\$135,970	4	15	\$101,293	94.8%	104	2	3	5
Area 103	581	128	\$136,045	52	83	\$119,082	97.5%	126	4	20	13
Area 104	528	115	\$192,960	31	71	\$191,868	98.3%	84	8	18	15
Area 105	154	33	\$82,974	10	24	\$55,522	93.6%	72	0	7	9
Area 106	357	90	\$185,631	33	43	\$142,585	97.5%	114	3	15	12
Area 107	273	53	\$141,382	15	26	\$132,028	96.5%	167	0	18	11
Area 108	52	8	\$59,637	1	5	\$74,180	86.1%	136	1	5	3
Area 109	232	41	\$128,490	12	23	\$80,461	91.6%	123	1	13	9
Area 110	240	47	\$244,789	14	23	\$181,844	97.4%	208	4	6	7
Area 111	250	41	\$141,880	12	16	\$118,498	94.6%	122	5	17	10
Area 112	236	38	\$160,494	25	24	\$167,400	93.8%	140	2	8	2
Area 113	41	9	\$246,522	2	3	\$141,333	93.4%	165	0	4	1
Area 114	169	32	\$243,253	11	20	\$172,580	96.6%	105	4	4	5
Area 115	622	122	\$227,024	51	98	\$196,169	95.9%	131	9	16	19
Area 202	1,652	276	\$146,293	99	155	\$115,121	94.7%	80	20	110	66
Area 203	950	215	\$95,520	74	121	\$88,332	96.2%	101	7	40	33
Area 204	1,088	226	\$238,702	75	114	\$197,357	95.2%	112	7	39	34
Area 205	544	109	\$82,286	39	62	\$69,916	94.8%	85	1	23	25
Area 206	1,034	232	\$99,250	65	124	\$78,121	96.9%	74	2	38	44
Area 207	641	144	\$161,154	64	72	\$134,304	95.8%	129	7	34	20
Area 208	944	176	\$183,176	61	94	\$143,276	97.2%	102	10	41	32
Area 210	259	51	\$157,656	17	17	\$91,882	94.1%	72	1	13	7
Area 220	159	24	\$212,064	1	12	\$65,200	96.5%	60	1	15	4
Area 230	117	9	\$157,505	2	11	\$109,436	97.4%	155	1	4	1
Area 310	558	144	\$239,352	35	89	\$209,481	94.5%	82	8	25	17
Area 315	495	107	\$243,711	32	68	\$199,352	96.3%	92	2	27	12
Area 320	667	160	\$244,134	48	106	\$189,932	96.1%	67	9	23	17
Area 325	340	70	\$271,748	32	58	\$263,777	96.7%	123	4	19	8
Area 330	529	122	\$241,608	47	97	\$208,741	98.4%	89	4	13	17
Area 335	529	128	\$197,943	42	100	\$193,538	97.8%	94	12	17	11
Area 340	450	114	\$327,503	32	67	\$382,810	96.4%	65	5	21	14
Area 345	610	135	\$415,988	50	102	\$397,039	96.4%	92	5	24	20
Area 350	50	10	\$241,730	1	6	\$247,083	95.8%	141	1	3	1
Area 355	11	2	\$147,250	0	1	\$172,000	98.3%	8	0	1	0
Area 360	221	46	\$164,396	22	19	\$157,258	97.5%	84	3	9	8
Area 370	78	21	\$159,861	1	6	\$170,300	98.1%	58	1	1	1
Area 380	371	63	\$160,141	16	31	\$153,436	94.9%	103	1	18	14
Area 385	210	48	\$142,100	16	21	\$89,185	93.6%	117	3	15	17
Area 390	121	20	\$125,467	5	12	\$47,729	91.7%	181	0	6	6
Area 401	33	4	\$32,225	3	1	\$12,000	60.0%	36	0	2	1
Area 403	76	17	\$44,661	5	4	\$31,148	94.7%	134	0	3	1
Area 405	69	9	\$109,033	4	8	\$97,012	93.8%	225	1	8	1
Area 407	48	12	\$62,308	1	9	\$33,135	92.8%	104	0	5	6
Area 409	122	20	\$33,490	2	12	\$24,508	88.5%	82	1	3	5
Area 411	104	23	\$56,061	6	11	\$35,931	91.2%	104	0	9	7
Area 413	107	26	\$99,259	8	13	\$58,515	92.9%	40	0	3	8
Area 415	28	5	\$83,170	1	2	\$71,500	94.7%	208	0	1	1
Area 417	92	17	\$90,972	4	6	\$85,006	94.9%	149	1	6	2
Area 419	133	35	\$95,398	14	16	\$85,528	95.4%	174	0	5	5
Area 421	123	19	\$242,629	4	9	\$172,150	96.6%	58	1	7	5

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Area 423	80	22	\$172,097	12	5	\$112,833	98.5%	158	0	5	1
Area 425	243	59	\$193,373	12	29	\$188,048	96.7%	141	2	12	3
Area 427	356	81	\$149,828	23	35	\$141,098	94.2%	108	10	29	21
Area 440	83	13	\$153,792	7	18	\$92,560	94.1%	125	1	9	2
Area 450	202	32	\$172,468	9	30	\$165,294	96.3%	54	2	26	4
Area 997	0	0		0	0				0	0	0
Area 998	261	37	\$174,197	12	31	\$73,527	93.3%	115	0	16	8
Area 999	94	15	\$98,469	6	10	\$86,625	114.4%	67	0	7	4
	18,750	3,887	\$160,879	1,285	2,290	\$133,485	94.9%	110	177	892	636
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	747	69	\$426,853	8	11	\$100,540	82.5%	89	2	46	18
Lots & Land	5,701	369	\$147,932	33	69	\$102,674	90.1%	241	5	276	148
Multi-dwelling	539	78	\$148,990	26	38	\$107,681	90.7%	49	1	43	22
Total	6,987	516	\$241,258	67	118	\$103,632	87.8%	126	8	365	188
Grand Total	24,364	4,403	\$183,505	1,358	2,408	\$161,469	96.0%	106	185	1,257	824