

Heartland Multiple Listing Service

Activity Report

July 2013

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	15	8	\$104,600	4	3	\$175,666	96.3%	92	0	0	3
Area 102	95	23	\$135,665	8	23	\$112,154	97.9%	65	1	1	6
Area 103	431	168	\$143,953	56	102	\$136,342	97.9%	92	4	15	23
Area 104	391	124	\$213,514	50	112	\$220,618	98.5%	100	1	8	17
Area 105	125	41	\$96,349	18	30	\$79,844	96.0%	67	3	7	7
Area 106	264	94	\$193,151	41	66	\$155,277	97.7%	80	3	7	11
Area 107	244	53	\$163,985	18	31	\$164,675	96.9%	75	3	8	10
Area 108	49	10	\$102,306	8	11	\$57,209	88.1%	95	0	5	2
Area 109	201	40	\$146,780	15	19	\$131,671	96.6%	150	0	10	12
Area 110	191	50	\$213,324	21	42	\$213,071	98.0%	107	0	9	9
Area 111	188	48	\$132,273	17	17	\$133,408	94.2%	127	0	14	8
Area 112	181	54	\$156,365	24	30	\$136,229	96.4%	70	1	6	3
Area 113	47	6	\$232,466	3	4	\$66,278	94.7%	71	0	2	1
Area 114	144	41	\$271,345	13	27	\$193,917	98.4%	65	0	5	9
Area 115	508	155	\$241,086	63	121	\$234,068	97.6%	104	1	11	23
Area 202	1,229	314	\$167,415	93	204	\$219,010	95.7%	87	11	38	53
Area 203	664	217	\$124,465	67	145	\$107,813	96.7%	73	2	22	24
Area 204	985	291	\$251,147	108	224	\$206,987	98.0%	85	9	26	48
Area 205	439	119	\$87,765	27	76	\$71,241	95.9%	105	3	17	21
Area 206	808	239	\$99,505	95	130	\$91,098	96.9%	72	1	16	32
Area 207	605	190	\$168,483	74	142	\$148,783	97.8%	88	4	13	28
Area 208	723	208	\$199,327	64	152	\$157,037	98.0%	100	9	23	30
Area 210	218	48	\$128,279	17	18	\$126,366	97.5%	96	2	11	17
Area 220	140	24	\$187,629	13	18	\$151,321	96.8%	74	3	9	6
Area 230	83	17	\$140,094	5	12	\$109,458	98.9%	200	0	4	5
Area 310	403	146	\$212,282	52	134	\$216,207	96.7%	57	5	10	23
Area 315	320	105	\$256,924	43	116	\$249,553	98.6%	57	2	9	17
Area 320	453	205	\$224,679	78	148	\$225,623	98.2%	55	1	6	21
Area 325	265	120	\$333,640	38	89	\$287,091	98.9%	76	1	6	15
Area 330	352	125	\$265,824	67	140	\$253,854	99.9%	59	3	7	8
Area 335	346	176	\$219,827	71	153	\$215,421	99.4%	52	2	2	17
Area 340	287	132	\$333,681	46	119	\$325,263	97.3%	47	2	4	19
Area 345	481	167	\$443,751	66	183	\$434,335	99.3%	86	3	6	25
Area 350	26	4	\$124,200	5	7	\$183,357	98.9%	136	0	1	2
Area 355	11	3	\$489,966	1	3	\$409,000	93.7%	139	0	1	0
Area 360	143	57	\$170,538	21	52	\$156,067	99.9%	77	1	4	7
Area 370	68	21	\$229,159	12	15	\$222,001	99.8%	68	0	1	1
Area 380	272	58	\$241,090	12	46	\$168,622	96.0%	70	3	8	13
Area 385	198	53	\$130,563	35	40	\$94,931	96.0%	107	2	19	11
Area 390	111	24	\$128,517	10	12	\$102,833	91.6%	66	1	2	4
Area 401	49	6	\$55,205	1	5	\$38,300	99.3%	65	0	1	0
Area 403	45	14	\$64,035	1	6	\$31,350	97.3%	84	0	2	3
Area 405	51	12	\$100,441	4	1	\$34,000	141.7%	12	0	0	3
Area 407	34	11	\$71,746	2	7	\$50,404	95.8%	47	0	1	2
Area 409	51	16	\$51,965	3	11	\$33,584	100.2%	28	2	4	6
Area 411	68	16	\$56,843	5	13	\$38,767	96.9%	84	1	1	2
Area 413	65	26	\$90,786	12	9	\$65,210	97.9%	43	0	2	5
Area 415	23	9	\$136,853	3	5	\$68,220	96.8%	24	1	0	2
Area 417	57	13	\$86,965	5	7	\$78,685	99.7%	67	1	3	2
Area 419	108	33	\$99,679	14	20	\$88,725	95.7%	82	1	9	8
Area 421	115	29	\$210,072	15	24	\$208,177	97.1%	71	3	4	2

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Area 423	85	22	\$132,156	14	13	\$140,769	95.6%	125	0	4	3
Area 425	216	60	\$209,656	29	29	\$181,125	97.4%	74	0	8	5
Area 427	318	73	\$171,084	25	67	\$138,773	96.9%	94	7	23	7
Area 440	74	17	\$185,991	9	5	\$184,380	89.9%	138	2	7	1
Area 450	190	67	\$217,931	18	43	\$163,873	94.8%	67	1	10	8
Area 997	0	0		1	0				0	0	0
Area 998	289	59	\$126,846	21	27	\$105,744	95.1%	153	3	5	13
Area 999	90	20	\$161,255	8	11	\$53,908	94.4%	101	1	4	1
	14,632	4,481	\$174,749	1,669	3,319	\$152,546	97.7%	84	110	461	664
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	715	58	\$253,865	6	12	\$142,708	73.0%	48	2	52	37
Lots & Land	5,073	451	\$161,963	62	78	\$100,072	96.9%	227	2	205	204
Multi-dwelling	415	95	\$151,698	25	40	\$130,404	91.6%	42	1	19	25
Total	6,203	604	\$189,175	93	130	\$124,395	87.2%	106	5	276	266
Grand Total	18,902	5,085	\$195,320	1,760	3,449	\$194,169	97.7%	89	115	737	930